



## President & CEO

### Consortium of Florida Education Foundations

Gainesville, Florida (Hybrid)

Salary: \$175,000 - \$200,000

### **The Organization**

The Consortium of Florida Education Foundations is the ultimate champion for Florida's community of local education foundations aligned with nearly every county-wide school district. The Consortium serves as the primary link between local education foundations and statewide and national partners who seek to invest in Florida's students. The Consortium elevates the impact of individual member education foundations through advocacy and providing a collegial community for ongoing learning, shared resources and support. At the Consortium of Florida Education Foundations, we believe that strong local education foundations are essential for communities to close opportunity gaps and ensure educational success for all students. Through our alliance of local education foundations, we are building statewide partnerships, innovating leading practices, and impacting Florida students, coast to coast.

### **The Position**

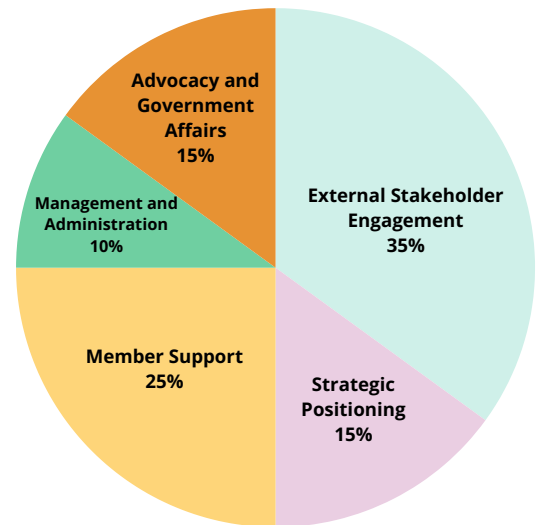
After the successful tenure of longtime CEO Mary Chance, who will retire in June 2025, the Consortium of Florida Education Foundations is seeking a visionary leader to serve as President & CEO. This dynamic and inspiring individual will act as the steward of the Consortium's mission, embodying its values and amplifying its impact across Florida and beyond. Serving as the face and voice of the organization, the President & CEO will forge meaningful connections, foster collaboration, and ignite innovation to unlock the potential of Florida's students and educators.

Reporting directly to the Board of Directors, the President & CEO will lead the Consortium's strategic priorities while championing the growth and capacity of its member foundations. This individual will balance strategic discipline with compassionate leadership, driving the Consortium's mission forward with courage, passion, innovation, and a steadfast commitment to educational equity and excellence.

## ROLE OVERVIEW

### External Stakeholder Engagement, & Fund Development

- Cultivate and sustain transformative partnerships with statewide and national organizations, leveraging these alliances to benefit the Consortium and its members.
- Prioritize and seek new funding opportunities aligned with both the organization's strategic goals and member interests and capacity.
- Inspire and engage a Strategic Advisory Council, comprising senior leaders across sectors, to guide the Consortium's mission and vision.
- Design and implement innovative fund development strategies that ensure long-term sustainability and growth.
- Build enduring relationships with major business and philanthropic leaders, securing resources that empower Florida's PreK-12 students and teachers
- Position the organization as a "go to" strategic partner for a variety of stakeholders seeking to advance PreK-12 student achievement in Florida.
- Oversee grant-making and partnerships, ensuring compliance, accountability, and positive funder relationships.



### Advocacy & Government Affairs

- Strengthen the Consortium's relationship with the Florida Department of Education, serving as a trusted thought-partner with statewide agencies and government entities, and secure additional funding opportunities to benefit member foundations.
- Thoughtfully and proactively lead advocacy on critical opportunities and challenges, collaborating with the Board and adhering to established advocacy policies.
- Maintain key relationships with the Florida Executive and Legislative branches of government.
- Explore and pursue appropriate federal funding opportunities to advance programmatic priorities of Florida's local education foundations.
- Monitor and respond to legislative developments, creating opportunities to amplify the Consortium's mission.
- Develop and communicate an annual legislative agenda in collaboration with lobbyists, engaging members and stakeholders in advocacy efforts.
- Proactively and strategically act on opportunities and issues relevant to the Consortium's mission, engaging the Board as appropriate.

### Strategic Positioning & Communication

- Position the organization as an influential thought leader in public-private partnerships for education, authoring impactful issue papers and presenting at state and national forums.
- Conduct environmental scans to identify emerging education trends, providing insights and guidance to the Consortium and its members.
- Navigate potential reputational risks with care, adhering to crisis communication policies while supporting member foundations.

### Member Support, Engagement, & Capacity Development

- Expand and sustain a robust membership base representing all school districts across Florida.
- Foster meaningful connections among members, creating opportunities for shared learning, collaboration, and growth.
- Guide the development of professional training programs, conferences, and events to enhance the capacity of member foundations.
- Support and counsel members on navigating their political context and introduce them to resources and potential partners to advance their local work.

### Management & Administration

- Oversee the Consortium's day-to-day operations, ensuring alignment with its mission and financial sustainability.
- Provide disciplined fiscal oversight, including annual budget development and monitoring.
- Lead with integrity and vision in recruiting, hiring, and developing staff and contractors to meet the organization's evolving needs.
- Develop and maintain policies that proactively address member and organizational concerns.
- Support volunteer leadership, empowering board committees and affinity groups to contribute effectively.

## THE IDEAL CANDIDATE

The ideal candidate for the CEO position possesses the following competencies:

<b>Drives Vision &amp; Purpose</b> Paints a compelling picture of the vision and strategy that motivates others to action.	<b>Builds Networks</b> Effectively building formal and informal relationship networks inside and outside the organization.	<b>Instills Trust</b> Gaining the confidence and trust of others through honesty, integrity, and authenticity.
<b>Communicates Effectively</b> Developing and delivering multi-mode communications that convey a clear understanding of the unique needs of different audiences.	<b>Stakeholder Focus</b> Building strong stakeholder relationships and delivering targeted solutions.	<b>Builds Effective Team</b> Building strong teams with a strong identity that apply their diverse skills and perspectives to achieve common goals.

### Additional Qualifications

- Bachelor's Degree required, Master's Degree preferred
- Experience serving as the face of an organization to multiple internal and external stakeholders
- Experience leading a network or membership organization
- Grantmaking and philanthropy expertise
- Proven track record of strategic planning and implementation
- Experience growing and scaling organizations
- Familiarity with state and local government advocacy
- Strong budgeting and financial management skills
- Thought leader on issues of public education and educational equity
- Deep understanding of Florida public education systems, preferred

## WHO WE ARE

### Work Environment

This is a hybrid job opportunity offering a flexible work location within the state of Florida. Regular travel will be required throughout the state to visit local education foundations, meet with the executive and legislative branches of state government, meet with funders and partners, and attend conferences and events. The incoming CEO can expect at least 30% travel in the first year, and at least 20% travel in subsequent years.

## WHO WE ARE (cont.)

### Our Values

- **Connection** – We strive to strengthen bonds and connect the efforts of our members to state and national resources.
- **Leadership** – We leverage the voice and reach of our membership to strengthen local and state efforts.
- **Excellence** – Our work will always strive to meet high standards of performance and quality.
- **Accountability** – We are committed to transparency with our governance, performance, and results.
- **Integrity** – We stand by our word and show up reliably with our members and partners.

## COMPENSATION AND BENEFITS

### Salary

\$175,000 - \$200,000

### Benefits

- Annual discretionary bonus for the CEO based on performance
- 5% 401k contribution beginning after 1 year of service
- Generous PTO including monthly volunteer Time Off
- Monthly cell phone and internet stipend
- Monthly health stipend

## TIMELINE AND NEXT STEPS

If you are interested in this position, please [click here](#). All applicants will receive an email confirming receipt of their application.

We encourage candidates of all backgrounds to apply even if you do not meet all of the qualifications outlined above. Applications will be reviewed on a rolling basis, but should be submitted to us by February 15th for priority consideration. If you are selected to move forward for an initial screening call, we expect you to hear from us by the end of February.

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