

# 2026



# THE LAND EXPO

## Event Registration

Office  
**419-516-4106**  
Email  
[morgan@dyerealestate.com](mailto:morgan@dyerealestate.com)

## Event Location

**Howard Johnson  
by Wyndham**  
1920 Roschman Avenue  
Lima, Ohio 45804

**Tuesday**

**07. 28. 2026**

10.00 AM - 2.00 PM

## Guest Speakers



**Ryan Conklin**

*President & Attorney, Wright  
& Moore Law Co., LPA*

Session:  
Farm Transition Planning &  
Avoiding Probate



**Dave Stamp**

*Boa Safra - Agricultural Tax  
& Soil Analysis Specialist*

Session:  
Unlocking Hidden Value  
in Your Soil



**Devin Dye**

*Broker/Owner, Auctioneer, Dye  
Real Estate & Land Company*

Session:  
Farmland Market Update &  
Investment Outlook

**Please RSVP by July 17th by calling 419-516-4106 or emailing [morgan@dyerealestate.com](mailto:morgan@dyerealestate.com) with your name, email, and number of attendees.**

[www.dyerealestate.com](http://www.dyerealestate.com)



## Ryan Conklin

*President & Attorney,  
Wright & Moore Law Co.,  
LPA*

## Farm Transition Planning & Avoiding Probate

Ryan will provide valuable legal insight into:

- Preparing your farm for the next generation
- Structuring ownership and succession plans
- Strategies to minimize or avoid probate
- The role of trusts and tax considerations in protecting your estate

This session is essential for landowners focused on preserving their legacy and ensuring a smooth transition of assets.

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## Devin Dye

*The Land Guy  
Broker/Owner, Auctioneer,  
Dye Real Estate & Land  
Company*

## Farmland Market Update & Investment Outlook

Devin will break down:

- Current farmland pricing trends and what's driving them
- The impact of interest rates, inflation, and national economics
- Buyer demand and supply shifts across the market
- How Northwest Ohio compares to broader trends
- What this means for landowners and investors moving forward

This session will provide real-world insight backed by active market experience.

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## Dave Stamp

*Boa Safra - Agricultural Tax  
& Soil Analysis Specialist*

## Unlocking Hidden Value in Your Soil

Dave will explain how landowners can:

- Identify and document tax-deductible soil nutrients
- Utilize data-driven soil sampling and analysis
- Work with CPAs to capture potential deductions
- Understand how soil value can impact overall land investment

With an average of \$1,700 per acre in potential savings, this session highlights a unique opportunity to maximize the financial performance of your land.

THE LAND EXPO 2026

# SCHEDULE OF EVENTS

**10** AM

**INTRODUCTIONS**



**10:15** AM

**FARM TRANSITION PLANNING & AVOIDING PROBATE**



✓ Ryan Conklin

**11:30** AM

**LUNCH SERVED  
FARMLAND MARKET UPDATE & INVESTMENT OUTLOOK**



✓ Devin Dye

**12:30** PM

**UNLOCKING HIDDEN VALUE  
IN YOUR SOIL**



✓ Dave Stamp

**1:30** PM

**QUESTION & ANSWER**



Please RSVP by July 17th by calling 419-516-4106, emailing [morgan@dyerealestate.com](mailto:morgan@dyerealestate.com), or by scanning the QR code to the left. Please include your name, email address, phone number, and number of attendees.





REAL ESTATE & LAND COMPANY

# 2026 | THE LAND EXPO

Join us for our annual **Land Expo**, an informative event designed for landowners, farmers, investors, and industry professionals looking to stay ahead in today's evolving agricultural landscape.

This year's event brings together **industry experts** to cover key topics impacting farmland ownership, investment, and long-term planning.



Tuesday  
July 28<sup>th</sup>, 2026



Howard Johnson  
by Wyndham



10am- 2pm

LUNCH IS  
**FREE!**

EVENT IS  
**FREE!**

SIGN UP  
**TODAY**  
TO RESERVE YOUR SPOT !



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*We look forward to seeing you there!*