

FERGUSON BUILDERS

BUILD + REMODEL + MAINTAIN



# Welcome

WE'RE EXCITED  
TO MEET YOU.

## Address

Ferguson Builders  
201 Beverly Road  
Greenville, SC 29609

## Tel / Hours

(864) 735-8071  
M-F 8:00 am-4:30 pm

## Email

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# Welcome

We're happy to be working with you and hope that we can provide you with the best service possible.



## Who We Are

At Ferguson Builders, we're committed to giving you an experience that exceeds your expectations. We care about your home and will treat it as we would our own.

Since starting in 2010, Ferguson Builders has gained a reputation for excellence. We are committed to giving you the highest standards of service, communication, and craftsmanship.

Our former clients have been "extremely happy with the result of [their] remodeling project" (Ulrike B.) and found us "helpful in guiding [them] through every aspect of the project" (Margaret P.).

We regularly have clients return to us for additional services as we continue to help transform their house into their dream home.



Imagine a process as beautiful as the finished product.

We do what we say we're going to do, when we say we're going to do it, for the price we agreed to.

## Our Commitment to You

1

### Communication

One of our highest priorities at Ferguson Builders is engaging the client in beneficial communication. We want you to trust that we stand by our word. Before your project even begins, we work hard to keep you connected with your team—providing updates at regular intervals through the easy-to-use Buildertrend app.

2

### High Standards

When it's the home you want to make memories in, you want the highest value. Our team, vendors, and subcontractors are personally vetted by our owner, Mark Ferguson, along with our project managers. We also make sure that the work and products used are of the highest quality in fitting with your home and budget.

3

### Our Team

We choose team members who add unique value and expertise to every project, from the first phone call to the final touches. Most of our team members have experience renovating their own homes and have been through the same process as you.



# Projects with Ferguson Builders

Home is where memories are made. We specialize in making your home more beautifully yours.

## Custom Homes

- Our homes start at \$750,000 (estimated starting sq. ft. cost, \$300).
- Approximate timeline: 8-18 months depending on size and complexity.



## Home Additions

- Our home additions start at \$65,000. Kitchens & bathrooms typically start at \$95,000.
- Approximate timeline: 3-9 months depending on size and complexity



## Kitchen Remodels

- Soft kitchen remodels start at \$35,000.
- Full kitchen remodels start at \$100,000.
- Approximate timeline: 4-12 weeks depending on size and complexity



## Bath Remodels

- Our bath remodels start at \$30,000. Master suites typically start at \$55,000.
- Approximate timeline: 4-10 weeks depending on size and complexity





# Our Process

You don't need to imagine the first steps to a beautiful home. Allow us to show you the start and what comes next.

We want you always to be aware of what's going on with your project. Our process has been created to help guide you through every step of your project. From first contact to the final touchups, you'll always know what step you are on.



## Initial Consult

The first step in our process, Initial Consultation Meetings allow our project planners to get to know you and your project in more depth.



## Proposal & Contract

During this phase your design and budget will begin to develop with your project planner. We'll help you make initial design decisions that will help us create a proposal and quote for your project.



## Pre-Construction

After you've accepted the proposal, we move into pre-construction. You work with our Designer to finalize your selections, receive a login for our project communication app, and meet your Site Manager.



## Construction

Your Site Manager will plan every detail of construction. From an overall job calendar to weekly updates, the Site Manager keeps you informed.



## Moving In

Congratulations! Your project is complete, and you're ready to move into your new home or remodeled space.



# Our Initial Consult

The first step in our process, Initial Consultation Meetings allow our project planners to get to know you and your project in more depth.

We want your home to fit your family's lifestyle and be functional for you. Whether that means adding a cozy log fireplace or creating a more modern feel with concrete countertops, we work with you to make your dream home a reality. We start with a perfect floor plan and think through all the little details to ensure that your home is a perfect fit for your family.

## During Our Meeting

- We'll get to know one another better.
- We'll work together to discover what you want for your project.
- We'll create a plan to make your project a reality.
- You'll have the opportunity to ask any questions you may have.

The first step in our process, Initial Consultation Meetings allow our project planners to get to know you and your project in more depth.



Initial Consultation



Proposal & Contract



Pre-Construction



Construction



Moving In



# How to Prepare

We strive for clear communication to ensure everyone is on the same page. Please review the following topics, which will be discussed at the Initial Consultation, and have responses prepared so we can best serve you.

## 1

### Scope of Work & Timeline

For us to provide a high level of service, we need to know the full extent of what you want.

- What project are you wanting to start? Will it be a custom home build or a remodel to part of your home?
- When would you like your project started and completed?
- Do you know what types or qualities of finishes you want for your countertops, floors, exteriors, etc.?

## 2

### Decision Makers

It's important to know who will make the decisions concerning finances, design, and selections during the course of your project.

- Who will be the primary decision maker for your project?
- How can we best communicate with the decision maker both before and during the project when questions arise?

## 3

### Budget

Your budget will help guide us as we make recommendations to you about the scope of the project and the products you'll select. While it can feel like a sensitive subject, knowing the numbers helps create a positive collaboration that keeps the project on track in all areas.

- What is your budget for this project?
- Do you have priorities for how the budget should be allocated (square footage, finishes, fixtures, functionality, etc.)?

# Imagine Your Home—Elevated

We specialize in custom homes and remodeling to help you make your home dreams a reality.

## Custom Homes

Your home should be uniquely yours. We want your custom home design to fit not only your tastes but also your family's lifestyle and needs!



## Additions

Changes in life are inevitable—our families grow, our lifestyles change, and sometimes we find ourselves needing assistance with things that we once handled on our own.



## Outdoor Living

Your backyard should be your oasis. We can help by creating an outdoor living area with touches like an outdoor kitchen, a built-in fire pit, or a gazebo.



## Kitchen & Bathroom Remodels

Your home should fit your family's needs. Whether you need a larger entertainment space or better-organized storage, we design remodels to fit your lifestyle.

