

Reg. 25684

Access Control Electronic Sales P.O.

Estimate expires 2-10-23

Electronic Sales Quote: \$76,141.74

Electronic Sales Vendor Code- 00012153

Vendor Proposal # 14057

Hall County Req #- 25630

CIP Budget Item

Dept- 521

Account- 6007

**Ordering-**

- 14 Honeywell 2-Door access control panel
- 24- Honeywell Car Readers
- 16 Electric Strikes and various equipment to install badge access to [REDACTED] and [REDACTED]  
[REDACTED]
- Various accessory equipment



**Electronic Sales Co., Inc.**  
2471 Hilton Drive  
Gainesville, GA 30501  
**Tel: (770)532-3334**      **Fax: (770)536-6782**

## ***Proposal***

### **Client Information**

Hall Co Government Center (Access/CCTV) \*  
2875 Brown's Bridge Road  
Gainesville, GA 30501

**Proposal Number** 14057  
**Date** 1/11/2023      **Expires** 2/10/2023  
**Salesperson** Cory Cooley

### **\*\*BUDGETARY PRICING FOR ACCESS CONTROL ADDITIONS**

Toby Cato  
770-531-6702  
tcato@hallcounty.org

#### **Special Notes:**

1. Proposal was designed after walk-through with Hall County personnel. See attached drawing that shows equipment locations.
2. Regarding the door hardware/locksmithing it appeared most of the doors we are installing strikes on have "storeroom functionality". This means you can use a key to override and unlock to bypass the strike to gain access into the secured side as well as badge in with your card.
3. All of the doors will still enable you to have "free egress" when exiting the secure side per fire codes. If the door hardware isn't "storeroom functionality" then we will have to swap it out; to be determined at site before installation.
4. ESC technicians to coordinate with Hall County MIS to get a data drop at each of these 24 panel locations. Many of these 24 panel locations are already located near an IT data closet or where there is existing networking. We will need an internal IP address for each panel.
5. Hall County facilities and Kevin Ivey have always assisted ESC technicians when installing equipment regarding AC power. Most of these panel locations already have AC power nearby but some modifications may be needed; to be determined at site with Kevin Ivey and ESC technicians.
6. [Redacted]
7. If we could meet with [Redacted] we could then change the status of this quote from Budgetary to Firm.



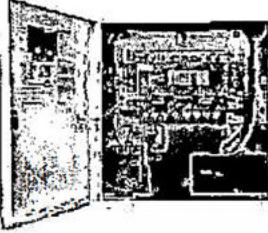
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Qty	Description	Unit Price	Tax	Total
14	Honeywell MPA1002UM MAXPRO Access 2 Two-Door Control  <b>Locations:</b> [REDACTED]  <b>Main Features:</b> <ul style="list-style-type: none"><li>• All the benefits of traditional access control with a browser-based interface</li><li>• User-friendly design with push-in connectors makes it simple to install and easy to operate and maintain</li><li>• No dedicated software is needed; just login and manage from anywhere</li><li>• Integrates to MAXPRO Cloud, Standalone and WINPAK</li><li>• Flexible and scalable</li><li>• Card-to-cloud secure, OSDP</li><li>• Reduce installation time and cost with click and done RJ45 Connectors</li><li>• PoE, edge installation saving cabling costs</li><li>• Faster web interface</li><li>• [REDACTED]</li><li>• Special S5 Cable to install/connect/supervise access control doors with RJ45 connectors</li></ul>	\$1,908.56	\$0.00	\$26,719.84
24	Honeywell #NC-OP40HON Proximity Card Reader  <b>Locations:</b> [REDACTED]  Maximum Operating Distance: 4.02" Color: Black, Gray, Ivory Height: 4.3" Width: 3" Depth: 0.6"	\$297.36	\$0.00	\$7,136.64
16	Hes 1500C630 Electric Strike  <b>Locations:</b> [REDACTED]  HES 1500C-630 Complete Pac Electric Strike Kit For Latchbolts, Stainless Steel UL 10C fire-rated, 3 hour single door (fail secure only) UL 10C fire-rated, 1-1/2 hour double door CAN4-S104(ULC-S104) fire door conformant	\$412.29	\$0.00	\$6,596.64



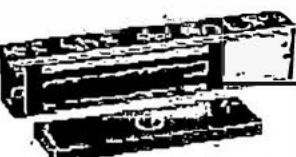
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Qty	Description	Unit Price	Tax	Total
1	HES #HE-96630 Electric Door Strike  Location: [REDACTED]  - ANSI 250.13-2003 Severe Windstorm listed - .45 Amps at 12 VDC continuous duty - .25 Amps at 24 VDC continuous duty - PoE friendly - Installs in metal or wood frames - Separate base and cover for easy adjustments - Stainless steel construction - Tamper resistant - Static strength 2,000 lbs. - Dynamic strength 120 ft-lbs. - Endurance 1,000,000 cycles - Field selectable fail safe/fail secure - Dual voltage 12 or 24 VDC - Horizontal adjustment - Non-handed - Internally mounted solenoid - Accommodates up to 3/4" Pullman latch	\$464.28	\$0.00	\$464.28
2	Safety Technology 2108XTEN Green Stopper Station  Location: [REDACTED]	\$248.56	\$0.00	\$497.12
2	Rutherford Control 831028 1500lb Maglock  Locations: [REDACTED]	\$449.72	\$0.00	\$899.44



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2	Honeywell DS150I Request to Exit Motion Detector  <b>Locations:</b> [REDACTED]	\$107.13	\$0.00	\$214.26
1	Platinum Tools #TS-106167C RJ45 CAT5E Round Cable  - Connector Details: 1 x RJ-45 Male Network - Connector Plating: Gold-plated Contacts - Features: Stranded - Material: Phosphor Bronze - Contact, Polycarbonate	\$18.56	\$0.00	\$18.56
1	Holdup Button Latch  <b>Location:</b> [REDACTED]	\$24.28	\$0.00	\$24.28
4	Honeywell 18/6 Stranded OAS CMPCL2P Cable 5C Beige #WG-32165512	\$297.13	\$0.00	\$1,188.52
4	Honeywell 18/2 Stranded Jacketed CL2P Cable 5C Beige #WG-31145512	\$108.56	\$0.00	\$434.24
4	Honeywell 18/4 Stranded Jacketed CL2P Cable 5C Beige #WG-31155512	\$184.28	\$0.00	\$737.12
1	Honeywell 24/4 1000' CAT5E Cable Blue - #WG-63301106	\$142.85	\$0.00	\$142.85
1	Shipping and Handling	\$15.00	\$0.00	\$15.00
1	Incidental Supplies	\$12.95	\$0.00	\$12.95
1	ESC Labor	\$31,040.00	\$0.00	\$31,040.00

Includes: Labor, Tools, Programming and Final Testing

<b>Sub Total</b>	<b>\$76,141.74</b>
<b>Sales Tax</b>	<b>\$0.00</b>
<b>Total This Proposal</b>	<b>\$76,141.74</b>



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50% Due at the time of order placement; 50% Due and Payable to the installation technician at completion.  
Credit Card Orders/Payments in excess of \$1,500.00 require the addition of a 3.0% processing fee (per occurrence).

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Please print name here

Please sign name here

Date Approved

Limitation of liability. You acknowledge that neither the company nor its affiliates, nor any of its or their agents, representatives, suppliers, service providers, contractors or subcontractors is an insurer of or against any potential or actual loss or damage to person or property that may occur in or at the premises, whether as a result of burglary, theft, fire, smoke, carbon monoxide poisoning, physical harm to any person, entry in or onto the premises, the conduct of any persons in or on the premises, or otherwise. You acknowledge that the payments you make under this agreement are not related to the value of the premises, your possessions, or the persons occupying or at any time present in or on the premises, but rather are based on the cost of the system and the services, and take into consideration the protections afforded to company under this agreement. The company expressly denies and disclaims all liability for any loss or damage which may occur prior to, at or after signing this agreement. This includes liability based on contract, tort, negligence of any degree, warranty (including merchantability and fitness for a particular purpose) and all other theories of liability.

If the company or any of its affiliates, or any of its or their agents, representatives, suppliers, service providers, contractors or subcontractors are found liable for any loss or damage due to its or their negligence or the failure to perform its or their obligations under this agreement, including installing, monitoring, repairing or taking over the system, in any respect at all, the maximum liability (including joint and several liability) will be \$250.00. The company may assume a greater liability upon your request, but only for an additional charge agreed upon by you and the company. If the company does so a rider to this agreement must be signed by you and the company. Under no circumstance shall the company's agreement to increase its limit of liability be construed or interpreted to hold it or its agents, representatives, suppliers, service providers, contractors or subcontractors as insurers.