



Quoted By: David Regnery  
 Date: 3/16/2021  
 Quote Expiration: 4/15/2021  
 Quote Name: Hall County-ERP-Munis  
 Quote Number: 2020-117466  
 Quote Description: RFQ/P #41-010

**Sales Quotation For**

Hall County  
 2875 Browns Bridge Rd  
 Gainesville, GA 30504-5635  
 Phone +1 (770) 535-8288

*5 years*

Description	# Years	Annual Fee	One Time Fees		
			Impl. Hours	Impl. Cost	Data Conversion
<b>Financial:</b>					
Accounting/GL	5.0	\$122,126.00	312	\$57,720.00	\$24,200.00
Accounts Payable	5.0	\$33,598.00	96	\$17,760.00	\$0.00
Bid Management	5.0	\$14,626.00	72	\$13,320.00	\$0.00
BMI Asset Track Interface	5.0	\$3,432.00	40	\$7,400.00	\$0.00
Budgeting	5.0	\$33,598.00	124	\$22,940.00	\$0.00
Capital Assets	5.0	\$30,165.00	144	\$26,640.00	\$4,500.00
Cash Management	5.0	\$22,939.00	96	\$17,760.00	\$0.00
Contract Management	5.0	\$14,305.00	72	\$13,320.00	\$0.00
Employee Expense Reimbursement	5.0	\$11,865.00	72	\$13,320.00	\$0.00
Project & Grant Accounting	5.0	\$19,786.00	112	\$20,720.00	\$9,500.00
Purchasing	5.0	\$54,636.00	328	\$60,680.00	\$4,000.00
<b>Human Capital Management:</b>					
ExecuTime Advanced Scheduling	5.0	\$22,599.00	80	\$14,800.00	\$0.00
ExecuTime Advanced Scheduling Mobile Access	5.0	\$2,352.00	0	\$0.00	\$0.00
ExecuTime Time & Attendance Mobile Access	5.0	\$3,003.00	0	\$0.00	\$0.00
ExecuTime Time & Attendance	5.0	\$36,662.00	216	\$39,960.00	\$0.00
Human Resources & Talent Management	5.0	\$17,142.00	156	\$28,860.00	\$10,000.00

SaaS			One Time Fees		
Description	# Years	Annual Fee	Impl. Hours	Impl. Cost	Data Conversion
Payroll w/ESS	5.0	\$22,592.00	260	\$48,100.00	\$17,800.00
Recruiting	5.0	\$4,505.00	32	\$5,920.00	\$0.00
<b>Revenue:</b>					
Accounts Receivable	5.0	\$26,356.00	216	\$39,960.00	\$0.00
General Billing	5.0	\$13,862.00	124	\$22,940.00	\$0.00
<b>Productivity:</b>					
eProcurement	5.0	\$21,849.00	64	\$11,840.00	\$0.00
Munis Analytics & Reporting	5.0	\$21,115.00	128	\$23,680.00	\$0.00
Tyler Content Manager SE	5.0	\$36,628.00	64	\$11,840.00	\$0.00
Tyler ReadyForms Processing (including Common Form Set)	5.0	\$15,246.00	0	\$0.00	\$0.00
<b>TOTAL:</b>		<b>\$604,987.00</b>	<b>2808</b>	<b>\$519,480.00</b>	<b>\$70,000.00</b>

Other Services				
Description	Quantity	Unit Price	Unit Discount	Extended Price
Not-To-Exceed Implementation	760	\$185.00	\$0.00	\$140,600.00
Post-Implementation Process Flow	28	\$185.00	\$0.00	\$5,180.00
Munis Executive Insights Implementation	1	\$10,500.00	\$0.00	\$10,500.00
Project Management	448	\$185.00	\$0.00	\$82,880.00
VPN Device	1	\$4,000.00	\$0.00	\$4,000.00
<b>TOTAL:</b>				<b>\$243,160.00</b>

3rd Party Hardware, Software and Services							
Description	Quantity	Unit Price	Unit Discount	Total Price	Unit Maintenance	Unit Maintenance Discount	Total Year One Maintenance
Pattern Stream Automated Document System	1	\$38,000.00	\$0.00	\$38,000.00	\$7,600.00	\$0.00	\$7,600.00
Pattern Stream Automated Document System - Implementation	64	\$175.00	\$0.00	\$11,200.00	\$0.00	\$0.00	\$0.00
Tyler Secure Signature System with 2 Keys	1	\$1,650.00	\$0.00	\$1,650.00	\$0.00	\$0.00	\$0.00
<i>3rd Party Hardware Sub-Total:</i>			<i>\$0.00</i>	<i>\$1,650.00</i>			<i>\$0.00</i>

Optional SaaS			One Time Fees		
Description	# Years	Annual Fee	Impl. Hours	Impl. Cost	Data Conversion
<b>Financial:</b>					
BMI CollectIT Interface	5.0	\$3,432.00	40	\$7,400.00	\$0.00
Inventory	5.0	\$30,165.00	144	\$26,640.00	\$7,000.00
<b>Revenue:</b>					
Tyler Cashiering	5.0	\$37,050.00	80	\$14,800.00	\$0.00
<b>Additional:</b>					
Asset Maintenance (100)	5.0	\$167,200.00	648	\$119,880.00	\$0.00
CAFR Statement Builder	5.0	\$16,040.00	32	\$5,920.00	\$0.00
EnerGov Advanced Automation Bundle	5.0	\$25,735.00	40	\$7,400.00	\$0.00
EnerGov Business Management Suite (10)	5.0	\$18,370.00	440	\$81,400.00	\$14,100.00
EnerGov Citizen Self Service - Business Management	5.0	\$18,428.00	40	\$7,400.00	\$0.00
EnerGov Citizen Self Service - Community Development	5.0	\$18,428.00	40	\$7,400.00	\$0.00
EnerGov Community Development Suite (100)	5.0	\$183,700.00	1092	\$202,020.00	\$30,550.00
EnerGov e-Reviews	5.0	\$33,032.00	136	\$25,160.00	\$0.00
EnerGov iG Workforce Apps (10)	5.0	\$6,120.00	32	\$5,920.00	\$0.00
MyCivic Bundle	5.0	\$20,000.00	96	\$17,760.00	\$0.00
Requestor Access License	5.0	\$4,171.00	0	\$0.00	\$0.00
Socrata Open Finance	5.0	\$38,000.00	0	\$0.00	\$0.00
Tyler 311/Incident Management	5.0	\$21,411.00	96	\$17,760.00	\$0.00
Tyler Detect	5.0	\$45,000.00	0	\$0.00	\$0.00
Tyler GIS - Site License	5.0	\$23,815.00	0	\$0.00	\$0.00
<b>TOTAL:</b>		<b>\$710,097.00</b>	<b>2956</b>	<b>\$546,860.00</b>	<b>\$51,650.00</b>

**Optional Tyler Software & Related Services**

Description	License	Impl. Hours	Impl. Cost	Data Conversion	Module Total	Year One Maintenance
<b>Additional:</b>						
Contracts - G	\$0.00	0	\$0.00	\$6,000.00	\$6,000.00	\$0.00

**Optional Tyler Software & Related Services**

Description	License	Impl. Hours	Impl. Cost	Data Conversion	Module Total	Year One Maintenance
<b>TOTAL:</b>	<b>\$0.00</b>	<b>0</b>	<b>\$0.00</b>	<b>\$6,000.00</b>	<b>\$6,000.00</b>	<b>\$0.00</b>

**Optional Other Services**

Description	Quantity	Unit Price	Discount	Extended Price
EnerGov Business Management Forms Library (6 Forms)	1	\$10,200.00	\$0.00	\$10,200.00
EnerGov Community Development Forms Library (5 Forms)	1	\$8,925.00	\$0.00	\$8,925.00
Install Fee - Socrata Open Finance	1	\$7,000.00	\$0.00	\$7,000.00
Install Fee - Tyler Detect	1	\$2,000.00	\$0.00	\$2,000.00
<b>TOTAL:</b>				<b>\$28,125.00</b>

**Optional Conversion Details (Prices Reflected Above)**

Description	Unit Price	Unit Discount	Extended Price
Contracts	\$6,000.00	\$0.00	\$6,000.00
EnerGov Business Management - Conversion	\$14,100.00	\$0.00	\$14,100.00
EnerGov Community Development - Conversion	\$30,550.00	\$0.00	\$30,550.00
Inventory - Commodity Codes	\$2,500.00	\$0.00	\$2,500.00
Inventory Std Master	\$4,500.00	\$0.00	\$4,500.00
<b>TOTAL:</b>			<b>\$57,650.00</b>

**Optional 3rd Party Hardware, Software and Services**

Description	Quantity	Unit Price	Unit Discount	Total Price	Unit Maintenance	Unit Maintenance Discount	Total Year One Maintenance
Cash Drawer	1	\$260.00	\$0.00	\$260.00	\$0.00	\$0.00	\$0.00
Hand Held Scanner - Model 1950GSR	1	\$450.00	\$0.00	\$450.00	\$0.00	\$0.00	\$0.00
Koa Hills - Chart of Accounts (COA) Re-design Leadership	1	\$61,920.00	\$0.00	\$61,920.00	\$0.00	\$0.00	\$0.00
Koa Hills - Data Conversion Assistance - EnerGov	1	\$77,280.00	\$0.00	\$77,280.00	\$0.00	\$0.00	\$0.00
Koa Hills - Data Conversion Assistance - Finance	1	\$45,300.00	\$0.00	\$45,300.00	\$0.00	\$0.00	\$0.00
Koa Hills - Data Conversion Assistance - HCM	1	\$24,420.00	\$0.00	\$24,420.00	\$0.00	\$0.00	\$0.00

**3rd Party Hardware, Software and Services**

Description	Quantity	Unit Price	Unit Discount	Total Price	Unit Maintenance	Unit Maintenance Discount	Total Year One Maintenance
3rd Party Software Sub-Total:			\$0.00	\$38,000.00		\$0.00	\$7,600.00
3rd Party Services Sub-Total:			\$0.00	\$11,200.00			\$0.00
<b>TOTAL:</b>				<b>\$50,850.00</b>			<b>\$7,600.00</b>

**Summary**

	One Time Fees	Recurring Fees
Total Tyler Software	\$0.00	\$0.00
Total SaaS	\$0.00	\$604,987.00 <i>Annual</i>
Total Tyler Services	\$832,640.00	\$0.00
Total 3rd Party Hardware, Software and Services	\$50,850.00	\$7,600.00
<b>Summary Total</b>	<b>\$883,490.00</b>	<b>\$612,587.00</b>
<b>Contract Total</b>	<b>\$3,916,025.00</b>	
(Excluding Estimated Travel Expenses)		
Estimated Travel Expenses	\$64,390.00	

**Detailed Breakdown of Conversions (included in Contract Total)**

Description	Unit Price	Unit Discount	Extended Price
Accounting - Actuals up to 3 years	\$3,000.00	\$0.00	\$3,000.00
Accounting - Budgets up to 3 years	\$3,000.00	\$0.00	\$3,000.00
Accounting Standard COA	\$3,500.00	\$0.00	\$3,500.00
Accounts Payable - Checks up to 5 years	\$5,200.00	\$0.00	\$5,200.00
Accounts Payable - Invoice up to 5 years	\$6,500.00	\$0.00	\$6,500.00
Accounts Payable Standard Master	\$3,000.00	\$0.00	\$3,000.00
Capital Assets Std Master	\$4,500.00	\$0.00	\$4,500.00
Human Resources - Certifications	\$2,000.00	\$0.00	\$2,000.00
Human Resources - Education	\$2,000.00	\$0.00	\$2,000.00
Human Resources - PM Action History up to 5 years	\$2,000.00	\$0.00	\$2,000.00
Human Resources - Position Control	\$2,000.00	\$0.00	\$2,000.00
Human Resources - Recruiting	\$2,000.00	\$0.00	\$2,000.00
Payroll - Accrual Balances	\$2,500.00	\$0.00	\$2,500.00
Payroll - Accumulators up to 5 years	\$2,000.00	\$0.00	\$2,000.00
Payroll - Check History up to 5 years	\$2,000.00	\$0.00	\$2,000.00
Payroll - Deductions	\$2,800.00	\$0.00	\$2,800.00
Payroll - Earning/Deduction Hist up to 5 years	\$3,500.00	\$0.00	\$3,500.00
Payroll - Standard	\$3,000.00	\$0.00	\$3,000.00
Payroll - State Retirement Tables	\$2,000.00	\$0.00	\$2,000.00
Project Grant Accounting - Actuals up to 3 years	\$3,000.00	\$0.00	\$3,000.00
Project Grant Accounting - Budgets up to 3 years	\$3,000.00	\$0.00	\$3,000.00
Project Grant Accounting Standard	\$3,500.00	\$0.00	\$3,500.00
Purchasing - Purchase Orders - Standard Open PO's only	\$4,000.00	\$0.00	\$4,000.00
	<b>TOTAL:</b>		<b>\$70,000.00</b>

Koa Hills - Tyler Hosted Archive Database - Financials	1	\$0.00	\$0.00	\$0.00	\$20,430.00	\$0.00	\$20,430.00
Koa Hills - Tyler Hosted Archive Database - HCM	1	\$0.00	\$0.00	\$0.00	\$16,000.00	\$0.00	\$16,000.00
<i>3rd Party Hardware Sub-Total:</i>			\$0.00	\$710.00			\$0.00
<i>3rd Party Software Sub-Total:</i>			\$0.00	\$0.00		\$0.00	\$36,430.00
<i>3rd Party Services Sub-Total:</i>			\$0.00	\$208,920.00			\$0.00
<b>TOTAL:</b>					<b>\$209,630.00</b>		<b>\$36,430.00</b>

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the Effective Date of the contract, whichever is later.

Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ P.O. #: \_\_\_\_\_

All primary values quoted in US Dollars