



Quoted By: David Regnery
Date: 3/16/2021
Quote Expiration: 4/15/2021
Quote Name: Hall County-ERP-Munis
Quote Number: 2020-117466
Quote Description: RFQ/P #41-010

Sales Quotation For

Hall County
2875 Browns Bridge Rd
Gainesville, GA 30504-5635
Phone +1 (770) 535-8288

5 years

SaaS

Description	# Years	One Time Fees			
		Annual Fee	Impl. Hours	Impl. Cost	Data Conversion
Financial:					
Accounting/GL	5.0	\$122,126.00	312	\$57,720.00	\$24,200.00
Accounts Payable	5.0	\$33,598.00	96	\$17,760.00	\$0.00
Bid Management	5.0	\$14,626.00	72	\$13,320.00	\$0.00
BMI Asset Track Interface	5.0	\$3,432.00	40	\$7,400.00	\$0.00
Budgeting	5.0	\$33,598.00	124	\$22,940.00	\$0.00
Capital Assets	5.0	\$30,165.00	144	\$26,640.00	\$4,500.00
Cash Management	5.0	\$22,939.00	96	\$17,760.00	\$0.00
Contract Management	5.0	\$14,305.00	72	\$13,320.00	\$0.00
Employee Expense Reimbursement	5.0	\$11,865.00	72	\$13,320.00	\$0.00
Project & Grant Accounting	5.0	\$19,786.00	112	\$20,720.00	\$9,500.00
Purchasing	5.0	\$54,636.00	328	\$60,680.00	\$4,000.00
Human Capital Management:					
ExecuTime Advanced Scheduling	5.0	\$22,599.00	80	\$14,800.00	\$0.00
ExecuTime Advanced Scheduling Mobile Access	5.0	\$2,352.00	0	\$0.00	\$0.00
ExecuTime Time & Attendance Mobile Access	5.0	\$3,003.00	0	\$0.00	\$0.00
ExecuTime Time & Attendance	5.0	\$36,662.00	216	\$39,960.00	\$0.00
Human Resources & Talent Management	5.0	\$17,142.00	156	\$28,860.00	\$10,000.00

SaaS		One Time Fees					
Description	# Years	Annual Fee	Impl. Hours	Impl. Cost	Data Conversion		
Payroll w/ESS	5.0	\$22,592.00	260	\$48,100.00	\$17,800.00		
Recruiting	5.0	\$4,505.00	32	\$5,920.00	\$0.00		
Revenue:							
Accounts Receivable	5.0	\$26,356.00	216	\$39,960.00	\$0.00		
General Billing	5.0	\$13,862.00	124	\$22,940.00	\$0.00		
Productivity:							
eProcurement	5.0	\$21,849.00	64	\$11,840.00	\$0.00		
Munis Analytics & Reporting	5.0	\$21,115.00	128	\$23,680.00	\$0.00		
Tyler Content Manager SE	5.0	\$36,628.00	64	\$11,840.00	\$0.00		
Tyler ReadyForms Processing (including Common Form Set)	5.0	\$15,246.00	0	\$0.00	\$0.00		
TOTAL:		\$604,987.00	2808	\$519,480.00	\$70,000.00		
Other Services							
Description	Quantity	Unit Price	Unit Discount	Extended Price			
Not-To-Exceed Implementation	760	\$185.00	\$0.00	\$140,600.00			
Post-Implementation Process Flow	28	\$185.00	\$0.00	\$5,180.00			
Munis Executive Insights Implementation	1	\$10,500.00	\$0.00	\$10,500.00			
Project Management	448	\$185.00	\$0.00	\$82,880.00			
VPN Device	1	\$4,000.00	\$0.00	\$4,000.00			
TOTAL:						\$243,160.00	
3rd Party Hardware, Software and Services							
Description	Quantity	Unit Price	Unit Discount	Total Price	Unit Maintenance	Unit Maintenance Discount	Total Year One Maintenance
Pattern Stream Automated Document System	1	\$38,000.00	\$0.00	\$38,000.00	\$7,600.00	\$0.00	\$7,600.00
Pattern Stream Automated Document System - Implementation	64	\$175.00	\$0.00	\$11,200.00	\$0.00	\$0.00	\$0.00
Tyler Secure Signature System with 2 Keys	1	\$1,650.00	\$0.00	\$1,650.00	\$0.00	\$0.00	\$0.00
<i>3rd Party Hardware Sub-Total:</i>				\$0.00	\$1,650.00		\$0.00

Optional SaaS

Description	# Years	Annual Fee	One Time Fees		
			Impl. Hours	Impl. Cost	Data Conversion
Financial:					
BMI CollectIT Interface	5.0	\$3,432.00	40	\$7,400.00	\$0.00
Inventory	5.0	\$30,165.00	144	\$26,640.00	\$7,000.00
Revenue:					
Tyler Cashiering	5.0	\$37,050.00	80	\$14,800.00	\$0.00
Additional:					
Asset Maintenance (100)	5.0	\$167,200.00	648	\$119,880.00	\$0.00
CAFR Statement Builder	5.0	\$16,040.00	32	\$5,920.00	\$0.00
EnerGov Advanced Automation Bundle	5.0	\$25,735.00	40	\$7,400.00	\$0.00
EnerGov Business Management Suite (10)	5.0	\$18,370.00	440	\$81,400.00	\$14,100.00
EnerGov Citizen Self Service - Business Management	5.0	\$18,428.00	40	\$7,400.00	\$0.00
EnerGov Citizen Self Service - Community Development	5.0	\$18,428.00	40	\$7,400.00	\$0.00
EnerGov Community Development Suite (100)	5.0	\$183,700.00	1092	\$202,020.00	\$30,550.00
EnerGov e-Reviews	5.0	\$33,032.00	136	\$25,160.00	\$0.00
EnerGov iG Workforce Apps (10)	5.0	\$6,120.00	32	\$5,920.00	\$0.00
MyCivic Bundle	5.0	\$20,000.00	96	\$17,760.00	\$0.00
Requestor Access License	5.0	\$4,171.00	0	\$0.00	\$0.00
Socrata Open Finance	5.0	\$38,000.00	0	\$0.00	\$0.00
Tyler 311/Incident Management	5.0	\$21,411.00	96	\$17,760.00	\$0.00
Tyler Detect	5.0	\$45,000.00	0	\$0.00	\$0.00
Tyler GIS - Site License	5.0	\$23,815.00	0	\$0.00	\$0.00
	TOTAL:	\$710,097.00	2956	\$546,860.00	\$51,650.00

Optional Tyler Software & Related Services

Description	License	Impl. Hours	Impl. Cost	Data Conversion	Module Total	Year One Maintenance
Additional:						
Contracts - G	\$0.00	0	\$0.00	\$6,000.00	\$6,000.00	\$0.00

Optional Tyler Software & Related Services

Description	License	Impl. Hours	Impl. Cost	Data Conversion	Module Total	Year One Maintenance
TOTAL:	\$0.00	0	\$0.00	\$6,000.00	\$6,000.00	\$0.00

Optional Other Services

Description	Quantity	Unit Price	Discount	Extended Price
EnerGov Business Management Forms Library (6 Forms)	1	\$10,200.00	\$0.00	\$10,200.00
EnerGov Community Development Forms Library (5 Forms)	1	\$8,925.00	\$0.00	\$8,925.00
Install Fee - Socrata Open Finance	1	\$7,000.00	\$0.00	\$7,000.00
Install Fee - Tyler Detect	1	\$2,000.00	\$0.00	\$2,000.00
TOTAL:				\$28,125.00

Optional Conversion Details (Prices Reflected Above)

Description	Unit Price	Unit Discount	Extended Price
Contracts	\$6,000.00	\$0.00	\$6,000.00
EnerGov Business Management - Conversion	\$14,100.00	\$0.00	\$14,100.00
EnerGov Community Development - Conversion	\$30,550.00	\$0.00	\$30,550.00
Inventory - Commodity Codes	\$2,500.00	\$0.00	\$2,500.00
Inventory Std Master	\$4,500.00	\$0.00	\$4,500.00
TOTAL:			\$57,650.00

Optional 3rd Party Hardware, Software and Services

Description	Quantity	Unit Price	Unit Discount	Total Price	Unit Maintenance	Unit Maintenance Discount	Total Year One Maintenance
Cash Drawer	1	\$260.00	\$0.00	\$260.00	\$0.00	\$0.00	\$0.00
Hand Held Scanner - Model 1950GSR	1	\$450.00	\$0.00	\$450.00	\$0.00	\$0.00	\$0.00
Koa Hills - Chart of Accounts (COA) Re-design Leadership	1	\$61,920.00	\$0.00	\$61,920.00	\$0.00	\$0.00	\$0.00
Koa Hills - Data Conversion Assistance - EnerGov	1	\$77,280.00	\$0.00	\$77,280.00	\$0.00	\$0.00	\$0.00
Koa Hills - Data Conversion Assistance - Finance	1	\$45,300.00	\$0.00	\$45,300.00	\$0.00	\$0.00	\$0.00
Koa Hills - Data Conversion Assistance - HCM	1	\$24,420.00	\$0.00	\$24,420.00	\$0.00	\$0.00	\$0.00

3rd Party Hardware, Software and Services

Description	Quantity	Unit Price	Unit Discount	Total Price	Unit Maintenance	Unit Maintenance Discount	Total Year One Maintenance
<i>3rd Party Software Sub-Total:</i>			\$0.00	\$38,000.00		\$0.00	\$7,600.00
<i>3rd Party Services Sub-Total:</i>			\$0.00	\$11,200.00			\$0.00
TOTAL:				\$50,850.00			\$7,600.00

Summary **One Time Fees** **Recurring Fees**

Total Tyler Software	\$0.00	\$0.00
Total SaaS	\$0.00	\$604,987.00
Total Tyler Services	\$832,640.00	\$0.00
Total 3rd Party Hardware, Software and Services	\$50,850.00	\$7,600.00
Summary Total	\$883,490.00	\$612,587.00
Contract Total (Excluding Estimated Travel Expenses)	\$3,916,025.00	
Estimated Travel Expenses	\$64,390.00	

\$604,987.00 → *Annual*

Detailed Breakdown of Conversions (included in Contract Total)

Description	Unit Price	Unit Discount	Extended Price
Accounting - Actuals up to 3 years	\$3,000.00	\$0.00	\$3,000.00
Accounting - Budgets up to 3 years	\$3,000.00	\$0.00	\$3,000.00
Accounting Standard COA	\$3,500.00	\$0.00	\$3,500.00
Accounts Payable - Checks up to 5 years	\$5,200.00	\$0.00	\$5,200.00
Accounts Payable - Invoice up to 5 years	\$6,500.00	\$0.00	\$6,500.00
Accounts Payable Standard Master	\$3,000.00	\$0.00	\$3,000.00
Capital Assets Std Master	\$4,500.00	\$0.00	\$4,500.00
Human Resources - Certifications	\$2,000.00	\$0.00	\$2,000.00
Human Resources - Education	\$2,000.00	\$0.00	\$2,000.00
Human Resources - PM Action History up to 5 years	\$2,000.00	\$0.00	\$2,000.00
Human Resources - Position Control	\$2,000.00	\$0.00	\$2,000.00
Human Resources - Recruiting	\$2,000.00	\$0.00	\$2,000.00
Payroll - Accrual Balances	\$2,500.00	\$0.00	\$2,500.00
Payroll - Accumulators up to 5 years	\$2,000.00	\$0.00	\$2,000.00
Payroll - Check History up to 5 years	\$2,000.00	\$0.00	\$2,000.00
Payroll - Deductions	\$2,800.00	\$0.00	\$2,800.00
Payroll - Earning/Deduction Hist up to 5 years	\$3,500.00	\$0.00	\$3,500.00
Payroll - Standard	\$3,000.00	\$0.00	\$3,000.00
Payroll - State Retirement Tables	\$2,000.00	\$0.00	\$2,000.00
Project Grant Accounting - Actuals up to 3 years	\$3,000.00	\$0.00	\$3,000.00
Project Grant Accounting - Budgets up to 3 years	\$3,000.00	\$0.00	\$3,000.00
Project Grant Accounting Standard	\$3,500.00	\$0.00	\$3,500.00
Purchasing - Purchase Orders - Standard Open PO's only	\$4,000.00	\$0.00	\$4,000.00
TOTAL:			\$70,000.00

Koa Hills - Tyler Hosted Archive	1	\$0.00	\$0.00	\$0.00	\$20,430.00	\$0.00	\$20,430.00
Database - Financials							
Koa Hills - Tyler Hosted Archive	1	\$0.00	\$0.00	\$0.00	\$16,000.00	\$0.00	\$16,000.00
Database - HCM							
<i>3rd Party Hardware Sub-Total:</i>			\$0.00	\$710.00			\$0.00
<i>3rd Party Software Sub-Total:</i>			\$0.00	\$0.00		\$0.00	\$36,430.00
<i>3rd Party Services Sub-Total:</i>			\$0.00	\$208,920.00			\$0.00
TOTAL:				\$209,630.00			\$36,430.00

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the Effective Date of the contract, whichever is later.

Customer Approval: _____ Date: _____

Print Name: _____ P.O. #: _____

All primary values quoted in US Dollars