



Hall County Government
FINANCIAL SERVICES

~~Attachment E~~
RFQ/P # 43-020
Exhibit C

Mandatory Cost Proposal

POST OFFICE DRAWER 1435
GAINESVILLE, GA 30503

t: 770.535.8270 | f: 770.531.6711

DIRECTOR
Wesley Geddings

NOTE: This Cost Proposal MUST be submitted in a separate, sealed envelope with the RFQ/P Number and bid due date/time written in lower left corner of the envelope.

The below signed Contractor agrees to provide all services outlined in this RFQ/P for the lump sum cost of: \$ 50,639.

Company Name: Planning Communities, LLC

Signed: 

Typed Name: Teresa Townsend

Job Title: Chief Executive Officer

Date: -2/09/2023

Original

PRICE PROPOSAL

RFQ/P #43-020 - Hall County Zero Emission Vehicle Transition Plan

Firm/Staff	Direct Labor Rate (\$/hr)*	Task 1 - ZEVTP Modeling & Analysis (FTA Elements)		Task 2 - Draft & Final ZEVTP		Task 3 - Project Management & Coordination		Total Hours	Total Dollars
		Hours	Dollars	Hours	Dollars	Hours	Dollars		
		Planning Communities, LLC							
Teresa Townsend, AICP, Principal/Project Manager	\$215.00	20	\$4,300.00	9	\$1,935.00	8	\$1,720.00	37	\$7,955.00
Ann Steedly, PE, Principal/Project Advisor	\$215.00	4	\$860.00	2	\$430.00	2	\$430.00	8	\$1,720.00
Robb Kirkman, Chief Technology Officer	\$210.00	4	\$840.00	2	\$420.00	0	\$0.00	6	\$1,260.00
James Farrell, AICP, Planner	\$115.00	14	\$1,610.00	6	\$690.00	2	\$230.00	22	\$2,530.00
Brandy Huston, Senior Planner	\$155.00	16	\$2,480.00	8	\$1,240.00	6	\$930.00	30	\$4,650.00
Prahallad Badami, Planner	\$125.00	40	\$5,000.00	20	\$2,500.00	2	\$250.00	62	\$7,750.00
Larissa Via, Corporate Sustainability & Community	\$125.00	8	\$1,000.00	0	\$0.00		\$0.00	8	\$1,000.00
Total PC Direct Labor		106	\$ 16,090.00	47	\$ 7,215.00	20	\$ 3,560.00	173	\$26,865.00
PC Other Direct Costs (incl. travel)			\$0.00		\$0.00		\$0.00		\$0.00
PC Cost Total			\$ 16,090.00		\$ 7,215.00		\$ 3,560.00		\$ 26,865.00
SUBCONTRACTORS									
Microgrid Labs Inc.									
Enric Sabadell, Senior Associate	\$145.00	86	\$12,470.00	6	\$870.00	4	\$580.00	96	\$13,920.00
Jonathan Levy, P.E., Senior Engineer	\$210.00	14	\$2,940.00		\$0.00		\$0.00	14	\$2,940.00
Paola Massoli, Project Manager	\$190.00	12	\$2,280.00	2	\$380.00		\$0.00	14	\$2,660.00
Narayanan Sankar, Co-Founder	\$195.00	8	\$1,560.00	2	\$390.00	2	\$390.00	12	\$2,340.00
Total MGL Loaded Labor		120	\$19,250.00	10	\$1,640.00	6	\$970.00	136	\$21,860.00
MGL Other Direct Costs** (travel)			\$0.00		\$0.00		\$0.00		\$0.00
MGL Cost Total			\$19,250.00		\$1,640.00		\$970.00		\$ 21,860.00
ITLC									
James Hall, Program Manager	\$119.00	28	\$952.00	2	\$238.00	4	\$476.00	34	\$4,046.00
John Schiavone, Program Director	\$124.00	4	\$0.00	2	\$248.00		\$0.00	6	\$744.00
Total ITLC Loaded Labor		32	\$952.00	4	\$486.00	4	\$476.00	40	\$4,790.00
ITLC Other Direct Costs (travel)			\$0.00		\$0.00		\$0.00		\$0.00
ITLC Cost Total			\$952.00		\$486.00		\$476.00		\$4,790.00
Total Project Hours & Cost		258	\$36,292.00	61	\$9,341.00	30	\$5,006.00	349	\$50,639.00

*Pricing includes a one-year view-only license to MGL's EVOPT fleet transition software package following the period of the project.