



Hall County Government

FINANCIAL SERVICES

CONTRACT EXECUTION SIGNATURE REQUEST

Date: 5/3/2023

To: Richard Higgins, Commission Chairman

From: Debra Howington, Buyer

Your signature is requested to execute the attached bid/contract award documents for:

Bid/Contract No: IFB #013-42-2

Bid/Contract Name: Inmate Clothing & Related Items Annual Contract

Department(s) Requesting Contract: Jail and Correctional Institute

Award Recipient Name: Bob Barker Co., Inc., Victory Supply, LLC, Tabb Textiles Co., Inc.

Date of BOC Approval: 5/10/2023

Contract Description: Clothing and related items for inmates

Annual Contract New Renewal

Prior Year's Spend: \$ 93,500.00

Price Increase Requested Percentage Increase: 10%

Project/Service Contract Awarded Amount: OPEN

Commodity Contract Awarded Amount:

Comments: This is year three (3) of a three (3) year bid. Tabb Textile did not have a price increase and neither did Victory Supply. Bob Barker has an averaged 10% increase. See attached list. For the bid, under each vendor column is the item in yellow the vendor was awarded.

POST OFFICE DRAWER 1435
GAINESVILLE, GA 30503

t: 770.535.8270 | f: 770.531.6711

DIRECTOR
Wesley Geddings

Supplement Agreement #2

Inmate Clothing & Related Items Annual Contract

March 27, 2023

Whereas, the County desires to extend the contract period for a one year period through June 30, 2024, in accordance with the terms and conditions of Bid #013-42, Inmate Clothing & Related Items Annual Contract, dated September 9, 2021 and

Whereas the Contractor has agreed to this extension and agrees to provide services and/or materials previously supplied in accordance with the original agreement; and

Whereas, with both parties agreeing to the extension as stated and therefore, the above numbered contract is hereby changed as follows:

1. By extending the contract coverage for a one year period
2. Allow for price adjustments as agreed to and recorded
3. Change Orders: Any and all change orders requested be approved per the County's Purchasing Policies through being performed. Any work performed outside the contract above the contract is requested must have an approved Change Order, the subsequent Change Order will be

agenda item
229/2023
5/10 U.M.

With the above change to the original contract set forth herein, the parties hereto agree that all terms and conditions of the original agreement will remain in full force and effect and legally binding on both parties.

In witness whereof, the parties hereto have set their hands and affixed their seals the day and year first above written.

Subscribed and sworn to in our presence this _____ day of _____, 2023

Hall County, Georgia

Notary Public
Commission expires: _____

By: _____
Richard Higgins
Commission Chairman

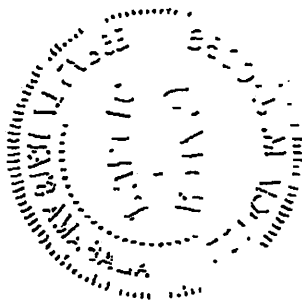
Subscribed and sworn to in our presence this 28th day of March, 2023

Tabb Textiles Co., Inc.

[Signature]
Notary Public
Commission expires: _____

Leticia M. Jacobs, Notary Public
ALABAMA STATE AT LARGE
My Commission Expires : 03-23-2027

By: [Signature]
Alan Fenster
President



Supplement Agreement #2

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March 27, 2023

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1. By extending the contract coverage for a one year period through June 30, 2024,
2. Allow for price adjustments as agreed to and recorded in Attachment A,
3. Change Orders: Any and all change orders requested by the successful bidder on this project must be approved per the County's Purchasing Policies through the Contract Administrator prior to any work being performed. Any work performed outside the contract agreement for which compensation over and above the contract is requested must have an approved Change Order. If work is done before approval of a Change Order, the subsequent Change Order will be rejected.

With the above change to the original contract set forth herein, the parties hereto agree that all terms and conditions of the original agreement will remain in full force and effect and legally binding on both parties.

In witness whereof, the parties hereto have set their hands and affixed their seals the day and year first above written.

Subscribed and sworn to in our
presence this _____ day of
_____, 2023

Hall County, Georgia

Notary Public
Commission expires: _____

By: _____

Subscribed and sworn to in our
presence this 4th day of
April, 2023

Victory Supply, LLC

Michael David Hart

Notary Public
Commission expires: Jun 9, 2026

By: *Michael Redfern*

Michael Redfern
Bids Manager



Supplement Agreement #2

Inmate Clothing & Related Items Annual Contract

March 27, 2023

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In witness whereof, the parties hereto have set their hands and affixed their seals the day and year first above written.

Subscribed and sworn to in our presence this _____ day of _____, 2023

Hall County, Georgia

Notary Public
Commission expires: _____

By: _____
Richard Higgins
Commission Chairman

Subscribed and sworn to in our presence this 5th day of April, 2023

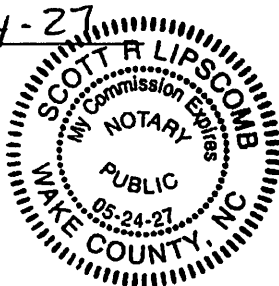
Bob Barker Company, Inc.

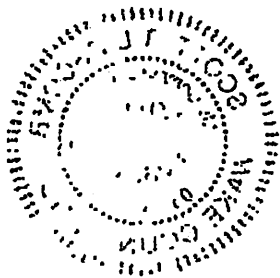
Scott Lipscomb
Notary Public
Commission expires: 5-24-27

Sabonna Henner
Contract Specialist

By [Signature]

Sabonna Henner





SUMMATION OF BIDS RECEIVED INMATE CLOTHING & RELATED ITEMS SUPPLY ANNUAL CONTRACT		Standard Textile	Charm-Tex	Uniforms Mfg.	Charm-Tex	Bob Barker	Victory Supply, LLC
Item	Bid #013-42	Cincinnati, OH	Brooklyn, NY	Phoenix, AZ	Brooklyn, NY	Fuquay- Varina,	Mount Pleasant, TN
1	Correctional classics striped trousers - sizes S-8XL, "Bob Barker #TBWT" or equivalent, black/white stripe	no bid	\$6.72	\$6.65	\$0.00	\$6.25 / S-2XL \$7.25 / 3XL-6XL	\$5.58 / S-2XL \$5.87 / 3XL-4XL \$6.78 / 5XL-6XL \$7.47 / 7XL-8XL
2	Correctional classics striped trousers - sizes S-8XL, "Bob Barker #TOWT" or equivalent, orange/white stripe	no bid	\$6.54	\$6.65	\$0.00	\$6.25 / S-2XL \$7.25 / 3XL-6XL	\$5.58 / S-2XL \$5.87 / 3XL-4XL \$6.78 / 5XL-6XL \$7.47 / 7XL-8XL
3	65/35 Poly/cotton twill, 7.5 oz. white pants with dark blue stripe. Double stitched on cuff less pants, belt loops, button fly, two front pockets, two back pockets. Sizes S-8XL	no bid	no bid	\$7.28	\$0.00	\$10.75 / S-L \$11.75 / XL-2XL \$12.75 /	no bid
4	Men's poly/cotton triple needle full elastic pant w/mock fly, navy, sizes S - 8XL	no bid	\$6.72	\$6.68	\$0.00	\$7.00 / S-2XL \$7.25 / 3XL-4XL	\$5.46 / S-2XL \$5.57 / 3XL-4XL \$6.48 / 5XL-6XL \$7.47 / 7XL-8XL
5	White T-Shirts, 100% cotton w/crew neck. Sizes S - 8XL	no bid	no bid	\$4.26	\$0.00	\$23.00 / S-ML \$24.00 / L-XL	\$1.74 / S-XL \$2.20 / 2XL-6XL \$3.75 / 7XL-8XL
6	Underwear, Boxers, 65/35 poly/cotton broadcloth. Elastic waistband. Hemmed legs & patch fly. Sizes S - 9XL	no bid	S-2XL - \$1.07 3X-4X - \$1.15 5X-6X - \$1.24 8X - \$1.32	\$1.62	\$0.00	\$13.50 / S - 4XL \$15.50 / 5XL - 8XL	\$1.06 / S-XL \$1.13 / 2XL-3XL \$1.24 / 4XL-5XL \$1.28 / 6XL -8XL
7	Inmate tube socks, 90% cotton/7% polyester/3% elastic, unbleached white. Double welt top, One size fits all, 12 per pack, Men's & Women's	no bid	\$0.42	\$.37 (\$4.40 / dz)	\$0.00	\$.38 (\$4.60 / cs (12))	\$0.35
8	Military style cotton webbed belts are strong and economical. Crafted with very tightly woven cotton yarn, the 1.25" wide webbing can be adjusted to size - simply cut to shorten. One size fits all. Buckles and tips are brass.	no bid	no bid	no bid	\$0.00	\$1.54 (\$18.50 /cs (12))	no bid
9	Watch cap, 1-Size-Fits-All, 100% Acrylic, Navy	no bid	\$0.98	\$1.13 (\$13.53 / dz)	\$0.00	\$1.22 (\$14.60 / cs (12))	no bid
10	Mesh safety vest, orange w/silver & yellow reflective stripes	no bid	no bid	\$4.16	\$0.00	\$6.05	no bid

11	Denim jacket, 100% cotton denim w/grey flannel lining, button front, cuffless sleeves. Sizes S-4XL	no bid	\$16.90	\$21.00	\$0.00	\$20.60 (3840-5052) \$22.60 (5456-6668) \$26.75 (7072-7476)	\$17.44 / X-XL \$17.97 / 2XL-4XL \$18.98 / 5XL-8XL
12	Rain poncho, vinyl, orange, "Bob Barker #VRP-OR or equivalent"	no bid	no bid	\$2.75	\$0.00	\$2.85 (\$34.20 / cs (12))	no bid
13	Chore coat, blanket lined Khaki twill, "Charm-Tex #JKT-5052 or equivalent" sizes S -8XL	no bid	\$16.90	\$21.00	\$0.00	\$18.00 (3840-5456) \$21.50 (5860-6668)	no bid
LAUNDRY ITEMS:							
14	Bleach, Laundry, 55 Gallon Drum, "ZEP # 86885" or equivalent	no bid	no bid	no bid	\$0.00	no bid	no bid
15	Detergent, Laundry, 55 Gallon Drum, "ZEP # 86685" or equivalent	no bid	no bid	no bid	\$0.00	no bid	no bid
PERSONAL HYGIENE:							
16	Clippers, Fingernail, 2" Long, "Bob Baker # PT1" or equivalent	no bid	no bid	no bid	\$0.00	\$.30 (\$7.15/cs (24))	no bid
17	Clippers, Toe Nail, Nickel Plated Steel with Chrome Finish, No File, "Bob Baker # TC1" or equivalent	no bid	no bid	no bid	\$0.00	\$.51 (\$6.10 / cs (12))	no bid
18	Kit, Hygiene, Kit Contains the following: Wash Cloth, One (1) of 25 Tuft Short Toothbrush, One (1) of Maximum Security Toothpaste, One (1) Plastic, 5", Black Comb, Three (3) Sheets of Loose Paper, Three (3) Plain White Envelopes, One (1) Clear Plastic Mechanical Pencil, Eleven (11) # 2 Lead Stacking Point, (1) Eraser Cap, "Oriental Trading # 9/36" or equivalent: All above in a 8" x 10" Clear, Reclosable Zip Closure Poly Bag	no bid	no bid	no bid	\$0.00	no bid	no bid
19	Razor, anti-shank, 500/case	no bid	44.90 / cs	no bid	\$0.00	\$40.78 / cs	no bid
20	Shampoo, Lice Control, Non-Foaming, One (1) Gallon, Dispensing Pump with Each Gallon for an approximately one (1) ounce of shampoo dispensed, "Bob Barker # LCS-128" or equivalent	no bid	no bid	no bid	\$0.00	\$43.50	no bid
21	Shave Cream, 0.25 ounce, Vinyl Packet, Case / 1,000, "Bob Barker # SCP" or equivalent	no bid	no bid	no bid	\$0.00	70 / cs (1)	no bid
22	Soap, Bar, 5 ounce, Anti-Bacterial, Individually Wrapped	no bid	no bid	no bid	\$0.00	\$.50 / cs (1)	no bid

23	Toothbrush, 3-1/4" Long, Ivory Color, Case / 144, "Bob Barker # BBST25" or equivalent	no bid	\$5.36 / cs	no bid	\$0.00	90 / cs (1	no bid
24	Toothpaste, 0.6 ounce, Animal Fat-Free Fluoride, "Bob Barker Maximum Security # MS306" or equivalent	no bid	\$16.90 / cs	no bid	\$0.00	7.57 / cs (1	no bid
25	Towel, First Quality, 20" x 40", 86% Cotton, 14% Polyester with 100% Cotton Loop on both sides	\$.89 (\$128.16 / 144 cs.)	\$.91 (\$10.90 / dz.)	\$1.17 (\$14.05 / dz)	\$0.00	\$.81 (\$9.68 / cs (12))	\$0.72
26	Wash Cloth, First Quality, 12" x 12", 86% Cotton, 14% Polyester with 100% Cotton Loop on both sides	\$.21 (600 / cs.)	\$.16 (\$1.90 / dz)	\$.17 (2.05 / dz)	\$0.00	\$.16 (\$1.95 / cs (12))	\$0.17
OTHER:							
27	Odor Hound Air & Surface spray 32 fl. Oz 6/case, "Bob Barker OH-532" or equivalent	no bid	no bid	no bid	\$0.00	1.50 / cs	no bid
28	Safety flo anti-fatigue mat, "Bob Barker #Z6916035" or equivalent	no bid	\$73.54	no bid	\$0.00	\$64.98	no bid
29	Heavy duty utility cart 25" x 40", "Bob Barker #5805BE" or equivalent	no bid	\$194.90	no bid	\$0.00	\$275.00	no bid
30	Protective Detainee hood, "Bob Barker #7000" or equivalent	no bid	\$2.18	no bid	\$0.00	4.90 / cs (no bid
PERSONAL UTENSILS:							
31	Cup, Polypropylene, 7-1/2 ounce, Buff, 3-1/8" high, Microwave Safe, "Bob Barker # 724B" or equivalent	no bid	\$0.92	no bid	\$0.00	3.85 / cs (7	no bid
32	Deodorant, stick, 5 oz. alcohol-free	no bid	\$36.90 / cs	no bid	\$0.00	.25 / cs (1	no bid
33	Spork, Mini, Thumb handle, Case / 100, "Bob Barker #THSPK" or equivalent	no bid	\$0.12	no bid	\$0.00	.40 / cs (1	no bid
34	Teaspoon, Safety Type, Orange Plastic	no bid	\$0.12	no bid	\$0.00	.95 / cs (1	no bid
35	Tumbler, Drinking, "Zylon Milk White" or equivalent, 12 oz.	no bid	\$0.93	no bid	\$0.00	2.52 / cs (7	no bid
BARBER NEEDS:							
36	Clipper, Hair, Electric, Package includes "Wahl V5000 Motor Clipper, 4 ounce Hair Clipper Oil bottle, 1/8" Attachment Comb & Instructions" or equivalent	no bid	\$94.90	no bid	\$0.00	\$75.00	\$0.00
37	Clipper, Hair, Disinfectant Spray, 12 ounce, "Bob Barker # 72130 Clippercide" or equivalent	no bid	\$66.90 / cs	no bid	\$0.00	7.80 / cs (\$0.00
BEDDING:							
38	Bed Blanket, 62" x 82", "Bob Barker # WB6280" or equivalent	no bid	\$5.36	no bid		\$5.75	\$5.97
39	Bed Blanket, 66" x 90", "Tabb Textile # TB152" or equivalent	no bid	\$5.18	\$7.58		\$4.50	\$4.77
40	Bed Blanket, 72" x 90", "Bob Baker # TN7290" or equivalent	\$9.00 (\$72.00, 8 / cs.)	no bid	\$16.75		\$6.20 (\$92.95 / cs (15))	no bid

41	Bed Sheets, 54" x 90", Flat, White	\$2.55 (\$61.20, 24/cs)	\$2.07	\$3.24 (38.89 / dz)		\$2.35 (\$28.25 / cs (12))	\$1.99
42	Pillow, 20" x 26", 100% Fire-Retardant Polyester Fiber, treated with "Staph-Chek 44" or equivalent.	\$3.91 (\$46.92, 12/cs.)	\$4.90	no bid		\$4.75	no bid
43	Pillowcase, Standard, Polyester & Cotton Blend, White	\$.90 (\$64.80, 72/cs.)	\$0.65	\$.96 (\$11.55 / dz)		\$.70 (\$8.45 / cs (12))	\$0.82

DATE: 10/10/14

TIME: 10:00 AM

Subject: *Math*

Page: 1

Section: *Mathematics*

For the purpose of this test, you are to assume that the information given in the question is true. You are to use the information given to answer the questions. You are to show your work for all questions.

MO
90-120 min
Subs 14

Approved by: *[Signature]*

State of Georgia
County of Hall

Contract #013-42-2


Attachment A

Inmate Clothing & Related Items Annual Contract

March 27, 2023

Whereas, the Contractor and the County have agreed to a change in the contract prices and have recorded them below, and have both agreed to their rates, the prices associated with this contract are hereby changed upon approval of the County:

Attached in email dated 4/4/2023 - SH

Boxers White Size 6XLarge - 12 ea/dz, 10 dz/mc	EBX : EBXLSQ-6XL	\$ 15.50	\$ 15.50	
Boxers White Size 7XLarge - 12 ea/dz, 10 dz/mc	EBX : EBXLSQ-7XL	\$ 15.50	\$ 15.50	
Boxers White Size 8XLarge - 12 ea/dz, 10 dz/mc	EBX : EBXLSQ-8XL	\$ 15.50	\$ 15.50	
Sock,White,Tube,Economy, -	4700-W	\$ 4.60	\$ 4.60	
Webbed belt w/buckle&tip, KH -	MBB : MBB-KH	\$ 18.50	\$ 18.50	
Webbed belt w/buckle&tip, NV -	MBB : MBB-NV	\$ 18.50	\$ 18.50	
Cap, Watch Navy - 1 dz, 12 dz/mc	101K : 101K-NV	\$ 14.60	\$ 15.33	5.0
Vest, Orange Mesh w/Sil&Yw Str - Reflective stripes, 120ea/cs	VESTS : 8018B	\$ 6.05	\$ 6.05	
Coat, Blue 100% Cotton -	652 : 652-BL-3840	\$ 20.60	\$ 20.60	
Coat, Blue 100% Cotton -	652 : 652-BL-4244	\$ 20.60	\$ 20.60	
Coat, Blue 100% Cotton -	652 : 652-BL-4648	\$ 20.60	\$ 20.60	
Coat, Blue 100% Cotton -	652 : 652-BL-5052	\$ 20.60	\$ 20.60	
Coat, Blue 100% Cotton 54-56 -	652 : 652-BL-5456	\$ 22.60	\$ 22.60	
Coat, Blue 100% Cotton 58-60 -	652 : 652-BL-5860	\$ 22.60	\$ 22.60	
Coat, Blue 100% Cotton 66-68 -	652 : 652-BL-6668	\$ 22.60	\$ 22.60	
Coat, Blue 100% Cotton 70-72 -	652 : 652-BL-7072	\$ 26.75	\$ 26.75	
Coat, Blue 100% Cotton 74-76 -	652 : 652-BL-7476	\$ 26.75	\$ 26.75	
Poncho, Vinyl Rain Orange - 12 ea/dz, 4 dz/mc	VRPNCH : VRP-OR	\$ 34.20	\$ 34.20	
Fingernail Clipper - Nickel Plated 24/case	FNC24	\$ 7.15	\$ 7.51	5.0
Clipper, Toenail, Metal, No File - 12/cs, 25cs/mc	TNC12	\$ 6.10	\$ 6.71	9.0
Razor, Single Blade Security - 500ea/cs, 1 cs/mc	A63950	\$ 40.78	\$ 40.78	
Soap, Bob Barker Wrapped #3 - 144 ea/cs 1 cs/mc	62107-C	\$ 36.50	\$ 43.80	17.0
Liceout® Shampoo Lice Treatment, 1 gallon, W/pump 1 gl/mc	LCS-128	\$ 43.50	\$ 45.68	5.0
Shave Cream, Packet .25oz - 1000 ea/cs	SHAVECREAM : SCP	\$ 46.70	\$ 53.71	13.0
Toothbrush, Shrt Handle 25tuft - 144 ea/cs 10 cs/mc	BBST25	\$ 5.90	\$ 5.90	
Toothpaste, .6oz Clear - Plastic tube, 144ea/cs,5gr/mc	CLEARGEL : MS306	\$ 17.57	\$ 19.33	9.0
Toothpaste, .6oz Naturemint - 144 ea/cs, 5 cs/mc	WHITEPASTE : NW114	\$ 14.68	\$ 16.15	9.0
Odor Hound Air & Surface Spray - 32fl. oz. 6/case	OH-S32	\$ 51.50	\$ 51.50	
Mat,Antifatigue w/holes3X5 -	Z6916035	\$ 64.98	\$ 64.98	
Spit Sock Hood -	SS100	\$ 154.90	\$ 154.90	
Cup, Stacking 7.5 oz Buff - 72ea/cs 1cs/mc	724B	\$ 38.85	\$ 48.56	20.0
Deodorant, Bob Barker .5 oz - White Container, 144ea/cs	WD-05	\$ 50.25	\$ 62.81	20.0
Thumb-Handle Mini Spork Orange - 100 ea/cs, 5 cs/mc	THSPK	\$ 10.40	\$ 10.40	
Spoon, Flexible - 100/cs	FX-SPN	\$ 10.95	\$ 17.52	37.0
Tumbler, 12 oz Buff - 72ea/cs 1cs/mc	726B	\$ 32.52	\$ 43.90	26.0
Clipper, Wahl 8500 Senior - w/V5000 motor & attachment	8500	\$ 75.00	\$ 75.00	
Clippercide Spray,12 oz - For Hair Clippers 12ea/cs	72130	\$ 67.80	\$ 67.80	
Blanket, Camel, 66X90, Poly PF -	PFB : PFB6690CML	\$ 4.50	\$ 5.40	17.0
Pillow, Poly, Vented, White - 1 ea, 12ea/cs	C2026	\$ 4.75	\$ 6.41	26.0
Pillowcase, White 20X30 - 1 dz, 10 dz/mc	PC : PC4234	\$ 8.45	\$ 8.45	

10%
average

Shenyang Creative International Trading Company

Notification of Pricing Adjustment

To: Bob Barker Company

Date: February 1st, 2021

We regret to notify you that we have to raise the price of the toothbrushes, plastic tableware and others due to CNY currency appreciation. We have made every attempt to hold the cost, however, the efforts were failed.

Please see the below table for the cost increase details and the cost increase will be effective from February 1st, 2021

Item#	Description	Cost Increase %
2342N	Soap Box, 2 Piece Clear	5.80%
422	Toothbrush Tube, Clear	5.81%
434	Soap Box, Hinged Clear	5.93%
46F	Fork, Polypropylene Tan	5.65%
46K	Knife, Polypropylene Serrated	5.65%
46SPK	Spork, tan polypropylene	5.69%
46SS	Spoon, Soup Polypropylene tan	5.73%
46TS	Teaspoon, Polypropylene Tan	5.69%
50NB-M	Toothbrush, Nylon Medium	5.69%
62F	Fork, Polypropylene Orange	5.65%
62K	Knife, Polypropylene Orange	5.65%
62SPK	Spork, Polypropylene Orange	5.69%
62SS	Spoon, Soup, Polypropylene Orang	5.65%
62TS	Teaspoon, Polypropylene Orange	5.69%
724B	Cup, Stacking 7.5 oz Buff	5.73%
725B	Tumbler, 9 oz Buff	5.77%
726B	Tumbler, 12 oz Buff	5.75%
727B	Bowl, 12oz Buff	5.75%
728B	Bowl, 15oz Rimmed Buff	5.73%
908C	Tumbler, 8oz Juice	5.76%
911C	Tumbler, 11oz Water	5.75%
916C	Tumbler, 16 Oz.iced Tea	5.76%
950C	Tumbler, 9.5oz Milk	5.73%
BB28	Toothbrush, 30 Tuft Soft	5.68%
BB37	Toothbrush, 40 Tuft Soft	5.85%
BB50	Toothbrush, 50 Tuft Soft	5.74%
BBFH30	Toothbrush, Flexible Handle	5.60%

BBST25	Toothbrush, Shrt Handle 25tuft	5.68%
BBST40	Toothbrush, Short Handle	5.79%
BBST45	Tbrush, Short Handle W/cap	5.72%
EXOBRUSH	Tbrush, Security ExoFrame	7.58%
CLUB	Brush,Club No Handle Nylon Bri	5.73%
HB	Hairbrush, Standard 8" Nylon	5.73%
HB-02	HairbrushVented 7 3/4" Plastic	5.97%
MSBP	Pen, Max Sec Black Clear Cover	9.18%
MSOP	Pencil, Flexible 6" Orange	4.56%
MSP	Pen, Max Sec Blue Vinyl Flex	9.18%
NTBC	Toothbrush Cap, Cream	5.83%
TH42	Toothbrush,Thumb Handle 3"	5.63%
THSPK	Thumb-Handle Mini Spork Orange	5.89%
TY1014	Tray, 6 Compt Polypro Tan	5.76%
FX-SPN	Spoon, Flexible	4.90%

We are sorry for all the inconvenience caused and we greatly appreciate your understanding and support.

Sincerely yours
Shenyang Creative Trading company



Bar Soap Commodity Factors

Market Price Increases

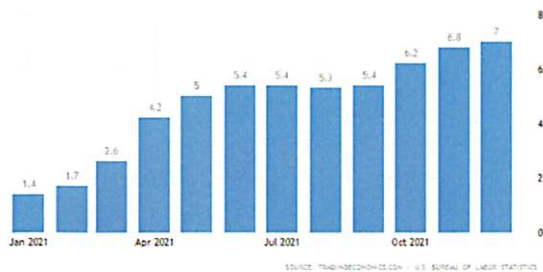
- Tallow +86.1%
- PKO +77.2%
- Corrugate +28.7%
- Freight +13.5%
- Overwrap +18.8%



Market Price Casual Effects

- 26-30 week lead times on bottles, caps, pumps
- Rising logistics costs due to Covid restrictions and delayed labor re-entry
- Coman Wages/ benefits up at significant levels due to the Amazon factor

Chart: United States Monthly Inflation Rate (Jan 2021 to Dec 2021)



Body Wash Commodity Factors

Market Price Increases

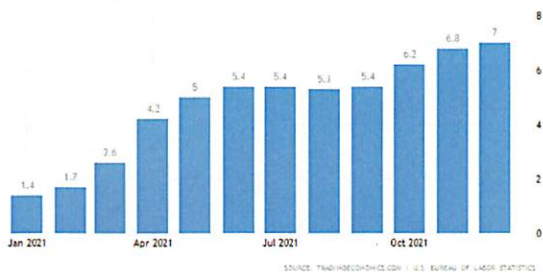
- Sulfates +32.5%
- Bottle +44.3%
- Cap +25.9%
- Corrugate +28.7%
- Freight +13.5%



Market Price Causal Effects

- 26-30 week lead times on bottles, caps, pumps
- Increasing demand for plastic packaging materials and the rise in costs in the resin market, resulting in accelerating costs and requirement for manufacturing exceptionally long lead times for delivery of plastic components
- Rising logistics costs due to Covid restrictions and delayed labor re-entry
- Coman Wages/ benefits up at significant levels due to the Amazon factor

Chart: United States Monthly Inflation Rate (Jan 2021 to Dec 2021)



April 20, 2022

Dear Valued Customer,

Perrigo Direct's global supply chain is facing significant strain as a result of current unprecedented market conditions. Input costs have risen across the board, including product-specific inputs such as APIs (Active Pharmaceutical Ingredients), excipients, commodities and indirect costs such as labor, packaging and fuel.

The Produce Price Index (PPI) has risen 9.7% since 2021, and this trend upward has continued in 2022. Our cost increases are in-line with PPI at 10%.

Perrigo is doing all it can to navigate the current market in a way which limits the impact to our customer's business. At this point in time it is no longer possible for Perrigo to continue to wholly absorb the increased costs associated with the current market. Effective July 1, 2022 :

- **Perrigo Direct will be taking price increases on certain products and product categories across our entire portfolio, related to the general rise of multiple input costs**

Your Perrigo Direct sales team will be sharing details on the increases in the following weeks. If you have any questions, please reach out to your appropriate Account Executive.

We understand the impact of price increases to your business, and we do not make the decision to implement them lightly. We look forward to working together to sustain and grow a mutually sustainable business.

Sincerely,



Chris Calloway
General Manager
Perrigo Direct Inc.