

EXHIBIT A

MANDATORY BID RESPONSE FORM

Bidders must complete and return this form with their bid

By submitting a proposal, the respondent certifies that they have fully read and understand the proposal's Scope of Work and fully understands the requirements needed to complete the project. The services offered and the cost factor must be valid for at least ninety-(90) days from date of signature.

Date of Bid Submittal: 5/9/2023 IFB Bid No: # 017-44

Bid Name: Drug Screening Kits + Services

Affirmation: Bidder affirms the following by affixing a wet signature in blue ink below:

"I agree to abide by all terms and conditions of this IFB and certify that I am authorized to sign this bid".

Bidder Signature: [Signature] Date: 5/9/2023

Print Name: Shawn Kilgartin / Cody Kilgartin

Title: Q.M.R

Phone Number: 318-798-3306

Email Address: Skilgartina@americanScreeningCorp.com

Physical Address: 9742 St. Vincent Ave

Physical Address 2: Shreveport, LA 71106

Acknowledge receipt of all issued addenda (if any) by listing their numbers and date of issuance below:

Acknowledge

Bids not signed may be declared as "Non-Responsive" and will not be evaluated.

If you desire to submit a "No Bid" then please indicate by checking one or both of the reasons listed below and explain.

Bidder does not offer this service

Unable to meet specifications

Exhibit C

Mandatory Cost Proposal Worksheet

IFB #017-44

Company Name: American Screening LLC
Bidder's Name: Shawn Kilgarlin
Bidder's Signature: [Signature]
Date: 5/9/2023

Product & Test Fees:

In connection with the Vendor's preparation of the Cost Proposal, it is understood and agreed hereby that the following Fee Schedule was the basis for the Cost Proposal to provide the Scope of Work as set forth in the Invitation for Bid. Furthermore, it is also understood and agreed that this Fee Schedule will be the basis for any additional services required for the contract

<u>Item No.</u>	<u>Est. Qty</u>	<u>UOM</u>	<u>Item Description</u>	<u>Bid Amount</u>
1.	1,000	Kits	5-Panel Drug Screen <ul style="list-style-type: none">• "Varian # 1986678" or equivalent• Make and stock number of item offered: <u>PREDX-DSAL-264</u>• Test Kit to test for the following:<ul style="list-style-type: none"><u>Uzine</u>BZO - BenzodiazepinesCOC - CocaineMET - Methamphetamine	Bid Amount: \$ <u>1.73 EA</u> / Kit <u>\$43.35 CS25</u>
2.	1,000	Kits	8 Panel Drug Screen <ul style="list-style-type: none">• Make and stock number of item offered: <u>PREPL-CUP-654N</u>• Test Kit to test for the following:<ul style="list-style-type: none">BZO - BenzodiazepinesCOC - CocaineMET - MethamphetamineTHC - Tetrahydrocannabinol (marijuana)BAR - BarbituratesPCP - PhencyclidineOpioidsAMP - Amphetamine• Specific gravity and creatinine results	Bid Amount: \$ <u>1.40 EA</u> / Kit <u>\$35 CS25</u>

3. 1,000 Kits 9-Panel Drug Screen

Bid Amount: \$ 1.61 EA / Kit
464.88 CSAS
PREPL-DUD-994N

- Make and stock number of item offered:
- Test Kit to test for the following:
 - BZO - Benzodiazepines
 - COC - Cocaine
 - MET - Methamphetamine
 - THC - Tetrahydrocannabinol (marijuana)
 - BAR - Barbiturates
 - LSD - Lysergic Acid Diethylamide
 - MTD - Methadone
 - AMP - Amphetamine
 - MOP - Morphine 300 ng/ml (opiates)
- Specific gravity and creatinine results

4. 1,000 Each 12 panel drug screen

Bid Amount: \$ 1.76 /Each
144 Case 25
PREPL DUD 20124N

- Make and stock number of item offered:
- Test Kit to test for the following using USS Cup A - 12 BUP 300 CLIA:
 - THC - Tetrahydrocannabinol (marijuana)
 - COC - Cocaine
 - MOP - Morphine 3—ng/ml (opiates)
 - AMP - Amphetamine
 - MET - Methamphetamine
 - PCP - Phencyclidine
 - BZO - Benzodiazepines
 - BAR - Barbiturates
 - BUP - Buprenorphine
 - MDMA - Ecstasy.
 - MTD - Methadone
 - OXY - Oxycodone
- Specific gravity and creatinine results

5. 1,000 Each ETG (ethyl glucuronide) Test

Bid Amount: \$.34 /Each

- Make and stock number of item offered : DIS-ETG-114

6. 500 Each Drug Screen Confirmation

Bid Amount: \$ 30.00 /Each

- Service as follows:
- Must be a GC/MS or LC/MS confirmation
- State turnaround time : 48 hours Days
- State cost (must be able to provide expert testimony at no additional charge, if needed) \$ 0
- Specific gravity and creatinine results

7. 40 Case Urine Collection Cup Bid Amount: \$.82 EA/Case
\$166 per CS300
- "Therapak # 39415" or equivalent
 - Make and stock number of item offered: 39405B
 - Size is 90 ml x 53 mm
 - Sterile with label and cap
 - Temperature Strip
 - 300 per case
8. Case Biohazard Specimen Bag Bid Amount: \$ 55.90 /Case 061,000
- Make and stock number of item offered: A60902BH
 - Clear
 - 1000/ Case
9. 1,000 Kits K2 Test Kit Bid Amount: \$ 38.50 CS25
.34 /Kit
- Make and stock number of item offered: DISP-DOA-K2
 - Test Kit to test for the following:
 Synthetic Marijuana
 - Specific gravity and creatinine results
 - List all analytes
10. Case Fentanyl Single Panel Dip Test Bid Amount: \$ 340.00 per 1000
.34 /Case
- Make and stock number of item offered: DFY-102
 - 1000/Case
11. Case Synthetic Opiates Single Panel Test Kit Bid Amount: \$ 9.00 /Case Case
~~0.34~~
- Make and stock number of item offered: 9.00 Case
12. Confirmation Test for Antipsychotics Single Panel Test Bid Amount: \$ 35.00
13. Confirmation Test for Antidepressants Single Panel Dip Test Bid Amount: \$ 30.00
14. Confirmation Test for Kratom Single Panel Test Bid Amount: \$.34 per dip
PREDX-KRA-114N
15. Confirmation Test for Dextromethorphan Single Panel Test Bid Amount: \$ 40.00

up to 12 Drugs

Bid Amount: \$ 40
swab
Bid Amount: \$ 40
conf.
Time: 48 hours

23. Price for Oral Swab tests (include which drugs are included on the swab, price per swab and price per confirmation with turn around times for results).

Bid Amount: \$ 25.00

22. Confirmation Test for Rx Medications (list all drugs which can be tested).

Bid Amount: \$ 25.00

21. Confirmation Test for OTC Medications (list all drugs which can be tested).

Bid Amount: \$ 25.00

20. Comprehensive/Specially Testing (list all drugs which can be tested and the cost for each).

~~Bid Amount: \$ 20.00~~

19. Confirmation Test for Fentanyl Single Panel Dip Test

Bid Amount: \$ 25.00

18. Confirmation Test for Triamterpine Single Panel Dip Test

~~Bid Amount: \$ 21.00~~

17. Confirmation Test for Hallucinogenic (PCP, Psilocybin) Single Panel Test

\$ 25.00

16. Confirmation Test for Steroids Single Panel Dip Test

Bid Amount: \$ 25.00

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Bidders must complete and return this form with their bid

By submitting a proposal, the respondent certifies that they have fully read and understand the proposal's Scope of Work and fully understands the requirements needed to complete the project. The services offered and the cost factor must be valid for at least ninety-(90) days from date of signature.

Date of Bid Submittal: 05/09/2023 IFB Bid No: # 017-44

Bid Name: Drug Screen Kits & Services Annual Contract

Affirmation: Bidder affirms the following by affixing a wet signature in blue ink below:

"I agree to abide by all terms and conditions of this IFB and certify that I am authorized to sign this bid".

Bidder Signature: Mary Tardel Date: 5/11/2023

Print Name: Mary Tardel

Title: Director, Government Services

Phone Number: (800) 255-2159

Email Address: bids@redwoodtoxicology.com

Physical Address: 3650 Westwind Blvd. Santa Rosa, CA 95403

Physical Address 2: _____

Acknowledge receipt of all issued addenda (if any) by listing their numbers and date of issuance below:

Bids not signed may be declared as "Non-Responsive" and will not be evaluated.

If you desire to submit a "No Bid" then please indicate by checking one or both of the reasons listed below and explain.

_____ Bidder does not offer this service

_____ Unable to meet specifications

Bid #017-44 – EXCEPTIONS TO OR VARIATIONS FROM SPECIFICATIONS:

Return this page with your bid proposal:

Any exceptions, variances, or differences in enclosed specification stated is considered.

If none, the bid proposal is exactly as specified: *See pricing pages for brand names and configurations / cutoff levels. Other exceptions below.*

Item No 1: Dip device offered includes extra tests for Opiates and Marijuana (THC).

Item No 2: Cup device offered includes extra tests for Methadone, Tricyclic Antidepressants, and additional adulterants (Ox, Ni, pH).

Item No. 3: Cup device offered is missing LSD, but has extra tests for Oxycodone and Propoxyphene. The Opiates cutoff also differs (2000 ng/mL instead of 300 ng/mL). The adulterant tests included do not have specific gravity, but include pH and oxidant testing instead.

Item No. 4: Cup device includes extra test for pH.

Item No. 6: Creatinine is run on all urine samples at no additional charge. Specific gravity is not included on standard confirmation testing; instead, it may be ordered as a stand-alone test or as part of our P69 panel with pH for an additional fee; see our supplemental pricing schedule for details.

Item No. 9: Dip device does not include tests for specific gravity and creatinine. Specimen validity test dip may be purchased for an additional fee (see supplemental pricing schedule) to be used in tandem with this device.

Item No. 11: We do not offer a synthetic opiates panel device, but have included pricing for single-panel dips of the synthetic opiates Methadone and Oxycodone. Fentanyl is also a synthetic opiates; please refer to line item 9 for Fentanyl dip device pricing.

Item No. 12: We do not offer confirmation testing for Antipsychotics at this time.

Item No. 15, 16, and 18: We are offering confirmation tests, as required. Wanted to note that we do not have dip devices available for screening these drugs, since the line item indicates "Confirmation Test for Single Panel Dip Test."

Item No. 17: We have included a price for confirmation of PCP. Psilocybin testing may be outsourced when requested; pricing available upon request.

Regarding Section 17 insurance requirements, we respectfully request the following modifications:

– Section 17.2.1 Public Liability Insurance: Addition of "and \$3,000,000 in the annual aggregate" to the end of the sentence.

– Section 17.7 Removal of "and by endorsement shall provide that the County will receive a copy of said notice of cancellation." Redwood Toxicology Laboratory can provide notice in the unlikely occurrence of cancellation.

We would also like to make the following request for modifications; should the County have any issues with the edits that would prevent us from being awarded, we respectfully request the County allow us the opportunity to discuss our edits and see if a mutually agreeable solution may be reached prior to award.

– Section 17.9 Indemnification: We request insertion of "third party" before claims. We'd like to limit the claims to "the extent caused by" as opposed to "which arise out of," and to limit them to those caused by the vendor's gross negligence or willful acts as opposed to any act or omission. We'd also like to limit the claims to those relating to bodily injury or death of any person or damage to any real or tangible property. We'd also like to add the following:

IN NO EVENT WILL CONTRACTOR BE LIABLE FOR ANY INDIRECT, SPECIAL, PUNITIVE, EXEMPLARY OR CONSEQUENTIAL DAMAGES OF ANY KIND (INCLUDING REPUTATIONAL HARM, LOST PROFITS, LOSS OF BUSINESS, OR OTHER SIMILAR DAMAGES), TO THE FULL EXTENT PERMITTED BY APPLICABLE LAW, CONTRACTOR'S MAXIMUM AGGREGATE LIABILITY FOR ALL CLAIMS HEREUNDER INCLUDING, BUT NOT LIMITED TO, INDEMNIFICATION, IS LIMITED TO THE AMOUNT PAID OR PAYABLE TO CONTRACTOR BY COUNTY IN THE 12 MONTHS PRIOR TO THE EVENT GIVING RISE TO THE CLAIM.

Exhibit C
Mandatory Cost Proposal Worksheet
IFB #017-44

Company Name: Redwood Toxicology Laboratory, Inc.
Bidder's Name: Mary Tardel
Bidder's Signature: *Mary Tardel*
Date: 5/1/2023

Product & Test Fees:

In connection with the Vendor's preparation of the Cost Proposal, it is understood and agreed hereby that the following Fee Schedule was the basis for the Cost Proposal to provide the Scope of Work as set forth in the Invitation for Bid. Furthermore, it is also understood and agreed that this Fee Schedule will be the basis for any additional services required for the contract

<u>Item No.</u>	<u>Est. Qty</u>	<u>UOM</u>	<u>Item Description</u>	<u>Bid Amount</u>
1.	1,000	Kits	5-Panel Drug Screen <ul style="list-style-type: none"> • "Varian # 1986678" or equivalent • Make and stock number of item offered : <u>RediTest Panel Dip, product #011020015</u> • Test Kit to test for the following: BZO - Benzodiazepines COC - Cocaine MET - Methamphetamine 	Bid Amount: \$ 0.85 <u>1.19</u> / Kit
2.	1,000	Kits	8 Panel Drug Screen <ul style="list-style-type: none"> • Make and stock number of item offered: <u>iCup, product #011022074</u> • Test Kit to test for the following: <u>iCup #011022129</u> BZO - Benzodiazepines COC - Cocaine MET - Methamphetamine THC - Tetrahydrocannabinol (marijuana) BAR - Barbiturates PCP - Phencyclidine Opioids AMP - Amphetamine • Specific gravity and creatinine results 	Bid Amount: <u>\$ 2.30*</u> / Kit

*Please refer to the Exceptions document or Supplemental Pricing schedule for configurations and cutoffs of device offered for line item.
~~*The dip device does not include built-in adulteration testing. Redwood Toxicology Laboratory can offer a one step validity test to be used in tandem with this device to fulfill the adulteration testing needs, pricing for the one step validity test is available in the Supplemental Pricing Schedule.~~

3. 1,000 Kits 9-Panel Drug Screen Bid Amount: \$ 2.15 / Kit

- Make and stock number of item offered: iCup #011022074
- Test Kit to test for the following:
 - BZO - Benzodiazepines
 - COC - Cocaine
 - MET - Methamphetamine
 - THC - Tetrahydrocannabinol (marijuana)
 - BAR - Barbiturates
 - LSD - Lysergic Acid Diethylamide
 - MTD - Methadone
 - AMP - Amphetamine
 - MOP - Morphine 300 ng/ml (opiates)
- Specific gravity and creatinine results

4. 1,000 Each 12 panel drug screen Bid Amount: \$ 3.59 /Each

- Make and stock number of item offered: iScreen /Uscreen Square Cup
- Test Kit to test for the following using #ABTDUAW112702B
 - USS Cup A - 12 BUP 300 CLIA:
 - THC - Tetrahydrocannabinol (marijuana)
 - COC - Cocaine
 - MOP - Morphine 3—ng/ml (opiates)
 - AMP - Amphetamine
 - MET - Methamphetamine
 - PCP - Phencyclidine
 - BZO - Benzodiazepines
 - BAR - Barbiturates
 - BUP - Buprenorphine
 - MDMA - Ecstasy
 - MTD - Methadone
 - OXY - Oxycodone
- Specific gravity and creatinine results

5. 1,000 Each ETG (ethyl glucuronide) Test Bid Amount: \$ 1.49 /Each

- Make and stock number of item offered : iScreen Dip Card #ABTETGF11401A
For lab testing, we can also offer lab screens and/or confirmations. Please see our supplemental pricing schedule for details.

6. 500 Each Drug Screen Confirmation Bid Amount: \$ 14.50 /Each

- Service as follows:
- Must be a GC/MS or LC/MS confirmation
- State turnaround time : typically 3 business days from receipt* Days
- State cost (must be able to provide expert testimony ^
at no additional charge, if needed) \$ 0.00 telephonic / \$800 per day in person +
- Specific gravity and creatinine results ** travel expenses

**Includes standard drugs only; specialty drugs at separate cost and may take additional days. Turnaround times do not include weekends or holidays; additional time may occasionally be required for validation.*

***Creatinine included. Specific gravity may be run for additional fee; see supplemental pricing schedule.*

^Please refer to the supplemental pricing schedule for various testimony costs.

7. 40 Case Urine Collection Cup Bid Amount: \$ No charge /Case
**Provided at no charge when provided as lab supply to send specimen to laboratory for testing.*
- "Therapak # 39415" or equivalent
 - Make and stock number of item offered: Therapak, #031246
 - Size is 90 ml x 53 mm
 - Sterile with label and cap
 - Temperature Strip
 - 300 per case
8. Case Biohazard Specimen Bag Bid Amount: \$ No charge /Case
- Make and stock number of item offered : Fisher/Capital Vial, #031426
 - Clear
 - 1000/ Case
- *Provided at no charge when provided as lab supply to send specimen to laboratory for testing.*
9. 1,000 Kits K2 Test Kit Bid Amount: \$ 1.49 /Kit
- Make and stock number of item offered: iScreen Dip Card, #ABTK2F11401A
 - Test Kit to test for the following:
Synthetic Marijuana
 - Specific gravity and creatinine results
 - List all analytes ** See product insert for details. Laboratory testing also available; see supplemental pricing schedule.
10. Case Fentanyl Single Panel Dip Test Bid Amount: \$ 1.49 /Each
37.25 /Case
- Make and stock number of item offered : iScreen Dip Card, #ABTFTYF11401A
 - 1000/Case
11. Case Synthetic Opiates Single Panel Test Kit Bid Amount: \$ 0.76 /Each
19.00 /Case
- Make and stock number of item offered : iScreen Urine Dip, #011020020 (MTD)
iScreen Urine Dip, #011020037 (OXY)
12. Confirmation Test for Antipsychotics Single Panel Test Bid Amount: \$ No Bid
13. Confirmation Test for Antidepressants Single Panel Dip Test Bid Amount: \$ 25.00
14. Confirmation Test for Kratom Single Panel Test Bid Amount: \$ 32.00
15. Confirmation Test for Dextromethorphan Single Panel Test Bid Amount: \$ 20.00

16. Confirmation Test for Steroids Single Panel Dip Test Bid Amount: \$ 60.00
17. Confirmation Test for Hallucinogenic (PCP, Psilocybin) Single Panel Test Bid Amount: \$ 15.00
Price only includes confirmation of PCP. We may outsource Psilocybin testing, pricing available upon request.
18. Confirmation Test for Tianeptine Single Panel Dip Test Bid Amount: \$ 40.00
19. Confirmation Test for Fentanyl Single Panel Dip Test Bid Amount: \$ 27.00
20. Comprehensive/Specialty Testing (list all drugs which can be tested and the cost for each). Bid Amount: \$ 60.00
List of drugs appears on "Additional Technical Information" section.
21. Confirmation Test for OTC Medications (list all drugs which can be tested). Bid Amount: \$ 20.00
per drug confirmed from Comprehensive Testing Panel (P40 or P45)
22. Confirmation Test for Rx Medications (list all drugs which can be tested). Bid Amount: \$ 20.00
per drug confirmed from Comprehensive Testing Panel (P40 or P45)
23. Price for Oral Swab tests (include which drugs are included on the swab, price per swab and price per confirmation with turn around times for results). Bid Amount: \$ 4.75 swab
 Bid Amount: \$ 18.00* conf.
 Time: 3-4 days for confirmation results**
See supplemental pricing schedule for list of drugs included in the oral swab (T-Cube) rapid test device.
- *Separate oral fluid collection must be performed using a Quantisal device to send to the laboratory. See supplemental pricing schedule for cost of Quantisal.*
***Business days only, weekends and holidays not included. Additional time may be required for validation.*

We have included a few additional rapid test device configurations and specialty drug tests on the following Supplemental Pricing Schedule that may also be of interest to the County's various agencies in conducting their drug testing program. We are will offer these at the prices shown on the schedule if these cups are desired in addition to or in place of any of the items above. Additionally, if allowed by the County as part of this contract, we are willing to add new devices and laboratory tests that may be developed as they become available.



SUPPLEMENTAL PRICING SCHEDULE

Hall County
IFB #017-44 Drug Screen Kits & Services

URINE LABORATORY SERVICES

Urine Lab Tests - Standard Drugs

Standard drugs include: Alcohol (Ethanol), Amphetamines/Methamphetamines, Barbiturates, Benzodiazepines, Cocaine, Ecstasy (MDMA), Ethyl Glucuronide (EtG), Marijuana (THC), Methadone, Opiates, Oxycodone, Propoxyphene. Creatinine automatically included on every urine specimen.

TEST CODE	DESCRIPTION	PRICE PER SPECIMEN
Various	GC-MS, LC-MS/MS or GC-FID Standard Urine Confirmation - cost per drug	\$ 14.50
049 or 050	Ethyl Glucuronide (EtG) - EIA Screen	\$ 6.50
5292	Buprenorphine - Confirmation Only	\$ 22.00
5504	Fentanyl - Confirmation Only <i>Identifies and detects 11 fentanyl and fentanyl analog analytes</i>	\$ 25.00
5094	Heroin metabolite - Confirmation Only	\$ 25.00
5102	PCP - Confirmation Only	\$ 15.00
P69	Specimen Validity Panel - Creatinine, pH & Specific Gravity - <i>when requested separately (i.e. not built into panel)</i>	\$ 5.50

Urine Lab Tests - Specialty Drugs

TEST CODE	DESCRIPTION	PRICE PER SPECIMEN
5243	Dextromethorphan - Confirmation Only	\$ 20.00
5960	Kratom - Confirmation Only	\$ 32.00
1163	LSD - Screen Only	\$ 15.00
5483	Tianeptine	\$ 40.00
5290	Tricyclic Antidepressants (TCAs) - Confirmation Only	\$ 25.00

Urine Lab Tests - Specialty Panels

TEST CODE	DESCRIPTION	PRICE PER SPECIMEN
P40 or P45	Comprehensive Panel - Screen Only / Confirmation for additional fee of \$20.00 per drug. <i>Detects over 600 brand name prescription drugs, illicit drugs, and alcohol.</i>	\$ 59.00
P80	Designer Stimulants (Bath Salts) - Premium Panel <i>Identifies and detects 21 analytes</i>	\$ 35.00
P81	Designer Stimulants (Bath Salts) - Short Panel (MDPV, Mephedrone, Methyone, PVPP)	\$ 30.00
5554	Fentanyl - Premium Panel <i>Identifies and detects 29 fentanyl and fentanyl analog analytes</i>	\$ 40.00
6473	Synthetic Marijuana (K2/Spice) - Standard Panel <i>Identifies and detects 19 analytes</i>	\$ 18.00
8474	Synthetic Marijuana (K2/Spice) - Premium Panel <i>Identifies and detects 37 analytes</i>	\$ 40.00
5550	Steroid Testing	\$ 60.00

ORAL FLUID LABORATORY SERVICES

Oral Fluid Lab Tests - Standard Drugs

Standard drugs include: Alcohol (Ethanol), Amphetamines/Methamphetamines (includes MDMA), Barbiturates, Benzodiazepines, Buprenorphine, Cocaine, Fentanyl, Marijuana (THC), Methadone, Opiates, Oxycodone, PCP.

TEST CODE	DESCRIPTION	PRICE PER SPECIMEN
2101001	Quantisal Oral Fluid Collection Device - <i>purchase required prior to testing</i>	\$ 2.20
Various	Six Drug Standard Oral Fluid Lab Panel - Screen Only	\$ 10.00
Various	Ten Drug Standard Oral Fluid Lab Panel - Screen Only	\$ 11.50
Various	GC-MS, LC-MS/MS or GC-FID Standard Oral Fluid Confirmation - cost per drug	\$ 18.00



SUPPLEMENTAL PRICING SCHEDULE

Hall County
IFB #017-44 Drug Screen Kits & Services

LABORATORY SUPPLEMENTARY SERVICES

Problematic Specimen and Additional Service Charges

TEST CODE		PRICE PER OCCURRENCE
QNS	Insufficient Volume	\$ -
PROB	Chain of Custody (COC) and/or Specimen Label Errors	\$ -
	Product and/or Supply Shipping Errors due to Incorrect Address Provided	\$ 25.00
ADS	Accidental Delivery Specimen - Specimen Sent to RTL in Error	\$ 100.00
PULL	Specimen Retrieval from Storage for Follow-Up Testing	\$ -
FEDEX	Short Shipment - Less than Five (5) Specimens	\$ 25.00

Court Support / Expert Witness Services

TEST CODE		PRICE PER OCCURRENCE
AFFD	Affidavits	\$ 150.00
INTP	Interpretations	\$ 150.00
CORT	Telephonic or Webinar Court Testimony	\$ -
	In-Person Court Testimony	\$800 per day + travel

COMPLIMENTARY SERVICES INCLUDED

Services Included at No Additional Charge

DESCRIPTION	PRICE PER OCCURRENCE
ToxAccess Web-Based Drug Testing Management System, including the following optional features: - Online Results Viewing, including designated Responsible Parties - Automated Randomization / Test Scheduling with IVR Call-In and Web Check-In - Web-Based & Paperless Mobile Device Collection Options - Compliance Monitoring Alerts and Score - Statistical Reporting Tools	\$ -
Toxicology Support Services - <i>customer service and access to toxicologists via toll-free phone or email</i>	\$ -
Training - <i>web-based training via Learning xChange or scheduled webinar</i>	\$ -

COLLECTION & SHIPPING SUPPLIES

Redwood Toxicology Laboratory provides all necessary urine specimen collection and shipping supplies to its clients at no additional cost. For urine testing, these supplies include:

- Urine specimen collection containers: 90mL bottles with lids and built-in temperature strips.
- Specimen baggies with absorbent material
- Test requisition (chain of custody) forms/labels & security seals
- Pre-paid FedEx or UPS lab packs or pre-paid U.S. mailer boxes.

Lab Supply Shipping and Handling: Outbound lab supply orders will be shipped at no charge for ground service delivery. Expedited shipping of supplies will be charged on an 'at cost' basis. FOB Destination per bid specifications.

Specimen Shipment to Lab: Next day air service of inbound specimens sent to the laboratory for testing is provided at no charge when five (5) or more urine and/or oral fluids specimens are sent in each FedEx overnight shipment. Any combination of urine and/or oral fluids devices may be shipped together via FedEx overnight service. Fewer than five (5) specimens sent to the lab by next day air service will be assessed a twenty-five dollar (\$25.00) charge per shipment.



SUPPLEMENTAL PRICING SCHEDULE

Hall County
IFB #017-44 Drug Screen Kits & Services

RAPID ON-SITE TEST DEVICES - URINE DIPS

iScreen Panel-Dip Test Devices

PART NUMBER	CONFIGURATION	PRICE PER DEVICE	BOX PRICE (25/BOX)
Various	Single Drug Dips Choose from: AMP 1000, BAR 300, BUP 10, BZO 300, COC 150, COC 300, MAMP 500, MAMP 1000, MDMA 500, MTD 300, MOP 300, OPI 2000, OXY 100, PCP 25, THC 50	\$0.76	\$19.00
01 102 1910	One Step Validity Test (Seven Parameter) - CR, NI, GL, PH, SG, OX/PCC	\$0.76	\$19.00
01 568 0008 AB1ETGF11401A	PANEL DIP 01 EtG 500 - For Forensic Use Only**	\$1.49	\$37.25
01 568 0009 AB1FTYF11401A	PANEL DIP 01 FENTANYL 20 - For Forensic Use Only**	\$1.49	\$37.25
01 501 0073 ABTK2F11401A	PANEL DIP 01 K2 SPICE 50 - For Forensic Use Only**	\$1.49	\$37.25
01 546 0001	PANEL DIP 01 Mitragynine (Kratom 300)	\$2.75	\$68.75
01 102 0015	PANEL DIP 05 BZO300, COC300, MAMP1000, MOP300, THC50	\$1.19	\$29.75

RAPID ON-SITE TEST DEVICES - URINE CUPS

iCup Integrated Test Cup Devices

PART NUMBER	CONFIGURATION	PRICE PER DEVICE	BOX PRICE (25/BOX)
01 102 2022	iCup 06 AMP1000, BZO300, COC300, MAMP1000, OPI2000, THC 50 w/adulteration (OX, PH, SG)	\$1.99	\$49.75
01 102 2069	iCup A.D. 08 AMP1000, BZO300, COC300, MAMP1000, MOP300, OXY100, PCP25, THC50 w/adulteration (CR, OX, PH)	\$1.88	\$47.00
01 102 2074	iCup 10 AMP1000, BAR300, BZO300, COC300, MAMP1000, MTD300, OPI2000, OXY100, PPX300, THC50 w/adulteration (OX, CR, PH)	\$2.15	\$53.75
01 102 2129	iCup A.D. 10 AMP1000, BAR300, BZO300, COC300, MAMP1000, MTD300, OPI2000, PCP25, TCA1000, THC50 w/adulteration (CR, OX, SG, PH, NI, GL)	\$2.30	\$57.50
01 102 2027	iCup A.D. 12 AMP1000/BAR300/BZO300/COC300/MAMP1000/MTD300/OPI2000/OXY100/PCP25/PPX300/TCA1000/THC50 w/adulteration (OX, SG, PH)	\$2.49	\$62.25
01 102 2210	Expanded iCup 15 AMP500/BUP10/BZO300/COC150/ETG500/FTY20/K2/MAMP500/MDMA500/MTD300/MOP300/OXY100/THC50/TRA200/6-AM w/adulteration (CR, OX, PH, SG) - FFUO**	\$3.89	\$97.25

iScreen/UScreen Square CLIA Waived Cup

PART NUMBER	CONFIGURATION	PRICE PER DEVICE	BOX PRICE (25/BOX)
01 501 0011 ABTDUAW112702B	UScreen Cup / iScreen Square Cup 12 THC50/COC300/MOP300/AMP1000/MET1000/PCP25/BZO300/BAR300/BUP10/ MDMA500/MTD300/OXY100 w/ adulteration (CR, SG, pH) - CLIA Waived	\$3.59	\$89.75

iScreen Round Compact Cup / T-Cup

PART NUMBER	CONFIGURATION	PRICE PER DEVICE	BOX PRICE (25/BOX)
15010071 ABTDUAF116701A	Compact Round Cup 16 AMP500/BAR300/BUP10/BZO300/COC150/ETG500/FTY20/ K2-50/MDMA500/MAMP500/MOP300/MTD300/OXY100/PCP25/THC25/TRA200 w/adulteration (CR, NI, OX, pH, SG) - FFUO**	\$4.25	\$106.25

RAPID ON-SITE TEST DEVICES - ORAL FLUID DEVICES

iScreen Cube Oral Fluid Device

PART NUMBER	CONFIGURATION	PRICE PER DEVICE	BOX PRICE (25/BOX)
ABTOFCUBF1001A	T-Cube 10 AMP50/BZO30/BUP5/COC20/FTY100/MAMP50/OPI40/OXY20/PCP10/THC25 - FFUO**	\$4.75	\$118.75



COLLECTION SUPPLIES

Collection Supplies

PART NUMBER	CONFIGURATION	PRICE PER DEVICE
031246	90 mL bottle	No Additional Charge
031426	Double-Pouched Baggie	

Device Order Shipping & Handling: Device orders will be shipped at no charge for ground service delivery. Expedited shipping of device orders will be charged on an 'at cost' basis. FOB Destination per bid specifications.

****Forensic Use Only (FFUO)** devices are intended for use only in drugs of abuse testing for law enforcement purposes. Appropriate users of such devices include, for example, court systems, police departments, probation/parole offices, juvenile detention centers, prisons, jails, correction centers and other similar law enforcement entities, or laboratories or other establishments performing forensic testing for these entities. Forensic Use Only devices are not designed, tested, developed, or labeled for use in other settings, such as clinical diagnostic or workplace settings.

Original

EXHIBIT A

MANDATORY BID RESPONSE FORM

Bidders must complete and return this form with their bid

By submitting a proposal, the respondent certifies that they have fully read and understand the proposal's Scope of Work and fully understands the requirements needed to complete the project. The services offered and the cost factor must be valid for at least ninety-(90) days from date of signature.

Date of Bid Submittal: 5/04/2023 IFB Bid No: # 017-44

Bid Name: Drug Screen Kits & Services Annual Contract

Affirmation: Bidder affirms the following by affixing a wet signature in blue ink below:

"I agree to abide by all terms and conditions of this IFB and certify that I am authorized to sign this bid".

Bidder Signature: Stuart Brown Date: 5/01/2023

Print Name: Stuart Brown

Title: Chief Revenue Officer

Phone Number: 346.493.2155

Email Address: stuart@quantgene.com

Physical Address: 2940 Nebraska Ave

Physical Address 2: Santa Monica, CA 90404

Acknowledge receipt of all issued addenda (if any) by listing their numbers and date of issuance below:

Bids not signed may be declared as "Non-Responsive" and will not be evaluated.

If you desire to submit a "No Bid" then please indicate by checking one or both of the reasons listed below and explain.

_____ Bidder does not offer this service

_____ Unable to meet specifications

Exhibit C

Mandatory Cost Proposal Worksheet

IFB #017-44

Company Name: Quantgene, Inc.

Bidder's Name: Stuart Brown

Bidder's Signature: Stuart Brown

Date: 5/01/2023

Product & Test Fees:

In connection with the Vendor's preparation of the Cost Proposal, it is understood and agreed hereby that the following Fee Schedule was the basis for the Cost Proposal to provide the Scope of Work as set forth in the Invitation for Bid. Furthermore, it is also understood and agreed that this Fee Schedule will be the basis for any additional services required for the contract

<u>Item No.</u>	<u>Est. Qty UOM</u>	<u>Item Description</u>	<u>Bid Amount</u>
1.	1,000 Kits	5-Panel Drug Screen <ul style="list-style-type: none">• "Varian # 1986678" or equivalent• Make and stock number of item offered : <u>T-Cup - CDOA-S1185EFTKK</u>• Test Kit to test for the following:<ul style="list-style-type: none">BZO - BenzodiazepinesCOC - CocaineMET - Methamphetamine	Bid Amount: \$ <u>22.50</u> / Kit
2.	1,000 Kits	8 Panel Drug Screen <ul style="list-style-type: none">• Make and stock number of item offered: <u>T-Cup - CDOA-S1185EFTKK</u>• Test Kit to test for the following:<ul style="list-style-type: none">BZO - BenzodiazepinesCOC - CocaineMET - MethamphetamineTHC - Tetrahydrocannabinol (marijuana)BAR - BarbituratesPCP - PhencyclidineOpioidsAMP - Amphetamine• Specific gravity and creatinine results	Bid Amount: \$ <u>22.50</u> / Kit

3. 1,000 Kits 9-Panel Drug Screen Bid Amount: \$ 22.50 / Kit
- Make and stock number of item offered: T-Cup - CDOA-S1185EFTKK
 - Test Kit to test for the following:
 - BZO - Benzodiazepines
 - COC - Cocaine
 - MET - Methamphetamine
 - THC - Tetrahydrocannabinol (marijuana)
 - BAR - Barbiturates
 - LSD - Lysergic Acid Diethylamide
 - MTD - Methadone
 - AMP - Amphetamine
 - MOP - Morphine 300 ng/ml (opiates)
 - Specific gravity and creatinine results
4. 1,000 Each 12 panel drug screen Bid Amount: \$ 22.50 /Each
- Make and stock number of item offered: T-Cup - CDOA-S1185EFTKK
 - Test Kit to test for the following using USS Cup A - 12 BUP 300 CLIA:
 - THC - Tetrahydrocannabinol (marijuana)
 - COC - Cocaine
 - MOP - Morphine 3—ng/ml (opiates)
 - AMP - Amphetamine
 - MET - Methamphetamine
 - PCP - Phencyclidine
 - BZO - Benzodiazepines
 - BAR - Barbiturates
 - BUP - Buprenorphine
 - MDMA - Ecstasy
 - MTD - Methadone
 - OXY - Oxycodone
 - Specific gravity and creatinine results
5. 1,000 Each ETG (ethyl glucuronide) Test Bid Amount: \$ 22.50 /Each
- Make and stock number of item offered : T-Cup - CDOA-S1185EFTKK
6. 500 Each Drug Screen Confirmation Bid Amount: \$ 44.00 /Each
- Service as follows:
 - Must be a GC/MS or LC/MS confirmation
 - State turnaround time : 24 hours from lab receipt Days
 - State cost (must be able to provide expert testimony at no additional charge, if needed) \$ \$225.00
 - Specific gravity and creatinine results

7. 40 Case Urine Collection Cup Bid Amount: \$ 274.25 /Case
- "Therapak # 39415" or equivalent
 - Make and stock number of item offered: Therapak #39415
 - Size is 90 ml x 53 mm
 - Sterile with label and cap
 - Temperature Strip
 - 300 per case
8. Case Biohazard Specimen Bag Bid Amount: \$ 147.79 /Case
- Make and stock number of item offered : Daarcin 1000pcs 6x9in/15x25cm Biohazard Red Logo Printing
 - Clear
 - 1000/ Case
9. 1,000 Kits K2 Test Kit Bid Amount: \$ 12.25 /Kit
- Make and stock number of item offered: CheckPoint K2
 - Test Kit to test for the following:
Synthetic Marijuana
 - Specific gravity and creatinine results
 - List all analytes
10. Case Fentanyl Single Panel Dip Test Bid Amount: \$ 44.77 /Case
- Make and stock number of item offered : HDFN-114
 - 1000/Case
11. Case Synthetic Opiates Single Panel Test Kit Bid Amount: \$ 44.77 /Case
- Make and stock number of item offered : Carethetic ASIN : B0BXJSWLTG
12. Confirmation Test for Antipsychotics Single Panel Test Bid Amount: \$ 44.00
13. Confirmation Test for Antidepressants Single Panel Dip Test Bid Amount: \$ 44.00
14. Confirmation Test for Kratom Single Panel Test Bid Amount: \$ 44.00
15. Confirmation Test for Dextromethorphan Single Panel Test Bid Amount: \$ 44.00

16. Confirmation Test for Steroids Single Panel Dip Test Bid Amount: \$ 44.00
17. Confirmation Test for Hallucinogenic (PCP, Psilocybin) Single Panel Test Bid Amount: \$ 44.00
18. Confirmation Test for Tianeptine Single Panel Dip Test Bid Amount: \$ 44.00
19. Confirmation Test for Fentanyl Single Panel Dip Test Bid Amount: \$ 44.00
20. Comprehensive/Specialty Testing (list all drugs which can be tested and the cost for each). Bid Amount: \$ 44.00
21. Confirmation Test for OTC Medications (list all drugs which can be tested). Bid Amount: \$ 44.00
22. Confirmation Test for Rx Medications (list all drugs which can be tested). Bid Amount: \$ 44.00
23. Price for Oral Swab tests (include which drugs are included on the swab, price per swab and price per confirmation with turn around times for results).
 Bid Amount: \$ 22.44 swab
 Bid Amount: \$ 44.00 conf.
 Time: 24 hours from lab receipt



SECTION-A Required Submission Forms

Exhibit A- Mandatory Bid Response Form

EXHIBIT A

MANDATORY BID RESPONSE FORM

Bidders must complete and return this form with their bid

By submitting a proposal, the respondent certifies that they have fully read and understand the proposal's Scope of Work and fully understands the requirements needed to complete the project. The services offered and the cost factor must be valid for at least ninety-(90) days from date of signature.

Date of Bid Submittal: 5/9/23

IFB Bid No: # 017-44

Bid Name: Drug Screen Kits & Services Annual Contract

Affirmation: Bidder affirms the following by affixing a wet signature in blue ink below:

"I agree to abide by all terms and conditions of this IFB and certify that I am authorized to sign this bid".

Bidder Signature: 

Date: 5/5/23

Print Name: Dana Conde

Title: Contract Manager

Phone Number: (858) 926-7249

Email Address: dconde@phamatech.com

Physical Address: 15175 Innovation Dr.

Physical Address 2: San Diego, CA 92128

Acknowledge receipt of all issued addenda (if any) by listing their numbers and date of issuance below:

N/A

Bids not signed may be declared as "Non-Responsive" and will not be evaluated.

If you desire to submit a "No Bid" then please indicate by checking one or both of the reasons listed below and explain.

Bidder does not offer this service

Unable to meet specifications

SECTION A: Required Submission Forms

Exhibit C: Mandatory Cost Proposal Worksheet, Page 1

Exhibit C
Mandatory Cost Proposal Worksheet
IFB #017-44

Company Name: Phamatech, Inc.
Bidder's Name: Dana Conde
Bidder's Signature: _____
Date: 5/5/23

Product & Test Fees:

In connection with the Vendor's preparation of the Cost Proposal, it is understood and agreed hereby that the following Fee Schedule was the basis for the Cost Proposal to provide the Scope of Work as set forth in the Invitation for Bid. Furthermore, it is also understood and agreed that this Fee Schedule will be the basis for any additional services required for the contract

<u>Item No.</u>	<u>Est. Qty UOM</u>	<u>Item Description</u>	<u>Bid Amount</u>
1.	1,000 Kits	5-Panel Drug Screen <ul style="list-style-type: none"> • "Varian # 1986678" or equivalent • Make and stock number of item offered: Quickscreen 5 • Test Kit to test for the following: BZO - Benzodiazepines COC - Cocaine MET - Methamphetamine 	Bid Amount: <u>\$ 2.75</u> / Kit
2.	1,000 Kits	8 Panel Drug Screen <ul style="list-style-type: none"> • Make and stock number of item offered: QuickScreen 8 • Test Kit to test for the following: BZO - Benzodiazepines COC - Cocaine MET - Methamphetamine THC - Tetrahydrocannabinol (marijuana) BAR - Barbiturates PCP - Phencyclidine OPI OPI - Opioids AMP - Amphetamine • Specific gravity and creatinine results 	Bid Amount: <u>\$ 3.50</u> / Kit

SECTION A: Required Submission Forms

Exhibit C: Mandatory Cost Proposal Worksheet, Page 2

3.	1,000 Kits	9-Panel Drug Screen	Bid Amount: <u>\$3.95</u> / Kit
		<ul style="list-style-type: none"> • Make and stock number of item offered: Quickscreen 9 • Test Kit to test for the following: <ul style="list-style-type: none"> BZO - Benzodiazepines COC - Cocaine MET - Methamphetamine THC - Tetrahydrocannabinol (marijuana) BAR - Barbiturates LSD - Lysergic Acid Diethylamide MTD - Methadone AMP - Amphetamine MOP - Morphine 300 ng/ml (opiates) • Specific gravity and creatinine results 	
4.	1,000 Each	12 panel drug screen	Bid Amount: <u>\$4.25</u> /Each
		<ul style="list-style-type: none"> • Make and stock number of item offered: Quickscreen 12 • Test Kit to test for the following using USS Cup A - 12 BUP 300 CLIA: <ul style="list-style-type: none"> THC - Tetrahydrocannabinol (marijuana) COC - Cocaine MOP - Morphine 3—ng/ml (opiates) AMP - Amphetamine MET - Methamphetamine PCP - Phencyclidine BZO - Benzodiazepines BAR - Barbiturates BUP - Buprenorphine MDMA - Ecstasy MTD - Methadone OXY - Oxycodone • Specific gravity and creatinine results 	
5.	1,000 Each	ETG (ethyl glucuronide) Test	Bid Amount: <u>\$3.50</u> /Each
		<ul style="list-style-type: none"> • Make and stock number of item offered: Quickscreen ETG 	
6.	500 Each	Drug Screen Confirmation	Bid Amount: <u>\$29.00</u> /Each
		<ul style="list-style-type: none"> • Service as follows: <ul style="list-style-type: none"> • Must be a GC/MS or LC/MS confirmation • State turnaround time : 3 Days • State cost (must be able to provide expert testimony at no additional charge, if needed) <u>\$100.00</u> • Specific gravity and creatinine results 	



SECTION A: Required Submission Forms

Exhibit C: Mandatory Cost Proposal Worksheet, Page 3

7.	40 Case	Urine Collection Cup	Bid Amount: <u>\$ 225.00</u> /Case
		<ul style="list-style-type: none"> • "Therapak # 39415" or equivalent • Make and stock number of Item offered: <u>QSCC</u> • Size is 90 ml x 53 mm • Sterile with label and cap • Temperature Strip • 300 per case 	
8.	Case	Biohazard Specimen Bag	Bid Amount: <u>\$ 150.00</u> /Case
		<ul style="list-style-type: none"> • Make and stock number of Item offered: <u>BH</u> • Clear • 1000/ Case 	
9.	1,000 Kits	K2 Test Kit	Bid Amount: <u>\$ 195.00</u> /Kit
		<ul style="list-style-type: none"> • Make and stock number of Item offered: <u>Quickscreen K2</u> • Test Kit to test for the following: Synthetic Marijuana • Specific gravity and creatinine results • List all analytes 	
10.	Case	Fentanyl Single Panel Dip Test	Bid Amount: <u>\$ 950.00</u> /Case
		<ul style="list-style-type: none"> • Make and stock number of Item offered: <u>Quickscreen FENT</u> • 1000/Case 	
11.	Case	Synthetic Opiates Single Panel Test Kit	Bid Amount: <u>\$ 950.00</u> /Case
		<ul style="list-style-type: none"> • Make and stock number of Item offered: <u>Quickscreen SYNT</u> 	
12.		Confirmation Test for Antipsychotics Single Panel Test	Bid Amount: <u>\$ 250.00</u>
13.		Confirmation Test for Antidepressants Single Panel Dip Test	Bid Amount: <u>\$ 29.00</u>
14.		Confirmation Test for Kratom Single Panel Test	Bid Amount: <u>\$ 35.00</u>
15.		Confirmation Test for Dextromethorphan Single Panel Test	Bid Amount: <u>\$ 29.00</u>

SECTION A: Required Submission Forms

Exhibit C: Mandatory Cost Proposal Worksheet, Page 4

16. Confirmation Test for Steroids Single Panel Dip Test Bid Amount: \$ 55.00
17. Confirmation Test for Hallucinogenic (PCP, Psilocybin) Single Panel Test Bid Amount: \$ 29 for PCP
\$ 400 for Psilocybin
18. Confirmation Test for Tianeptine Single Panel Dip Test Bid Amount: \$ 400
19. Confirmation Test for Fentanyl Single Panel Dip Test Bid Amount: \$ 29.00
20. Comprehensive/Specialty Testing (list all drugs which can be tested and the cost for each). Bid Amount: \$ 60.00

Drugs include the following drug classes and their metabolites:

- Alcohol (Ethanol)
- Amphetamines
- Anticonvulsants
- Antidepressants
- Barbiturates
- Benzodiazepines
- Cocaine
- Methylphenidate
- Narcotics/Opiates
- Phencyclidine (PCP)
- Sedative/Hypnotic Agents
- THC (Marijuana)

21. Confirmation Test for OTC Medications (list all drugs which can be tested). Bid Amount: \$ 50.00

Drugs include the following drugs:

- Dextromethorphan
- Diphenhydramine
- Pseudoephedrine
- Methylphenidate
- Tramadol
- Phentermine
- NSAIDs

22. Confirmation Test for Rx Medications (list all drugs which can be tested). Bid Amount: \$ 60.00

Drugs include the following drugs:

- Synthetic Opiates
- Benzodiazepines
- Barbiturates
- Buprenorphine



SECTION A: Required Submission Forms

Exhibit C: Mandatory Cost Proposal Worksheet, Page 4

- Methadone
- Dextromethorphan
- Diphenhydramine
- Pseudoephedrine
- Methyphenidate
- Tramadol
- Phentermine
- NSAIDs
- Antidepressants

23. Price for Oral Swab tests (include which drugs are included on the swab, price per swab and price per confirmation with turn around times for results).

Tests for 12 Drugs:

- Marijuana (THC)
- Amphetamines (AMP)
- Methamphetamines/Ecstasy (mAMP/MDMA)
- Cocaine (COC)
- Opiates (OPI)
- Barbiturates (BAR)
- Buprenorphine (BUP)
- Benzodiazepines (BZO)
- Methadone (MTD)
- Oxycodone (OXY)
- Phencyclidine (PCP)
- Alcohol (ALCO)

Bid Amount:	<u>\$ 6.00</u>	<u>swab</u>
Bid Amount:	<u>\$ 38.00</u>	<u>conf.</u>
Time:	<u>72 hours</u>	