



Hall County Government

FINANCIAL SERVICES

CONTRACT EXECUTION SIGNATURE REQUEST

Date: 5/18/2023

To: Richard Higgins, Commission Chairman

From: Debra Howington

Your signature is requested to execute the attached bid/contract award documents for:

Bid/Contract No: #017-44

Bid/Contract Name: Drug Screen Kits & Services Annual Contract

Department(s) Requesting Contract: Various

Award Recipient Name: Redwood Toxicology Laboratory, Inc.

Date of BOC Approval: 6/8/2023

Contract Description: Drug screen kits and services for Treatment Services, Jail, C.I. and any other Hall County Department as needed.

Annual Contract New Renewal

Prior Year's Spend: \$ 74,492.00 with Life Hope and Redwood YTD

Price Increase Requested Percentage Increase:

Project/Service Contract Awarded Amount: Click here to enter text.

Commodity Contract Awarded Amount: OPEN

Comments: Four (4) vendors responded and Redwood Toxicology Laboratory, Inc. was chosen for the award of this bid.

POST OFFICE DRAWER 1435
GAINESVILLE, GA 30503

t: 770.535.8270 | f: 770.531.6711

DIRECTOR
Wesley Geddings

**CONTRACT EXECUTION SIGNATURE REQUEST
PRICE INCREASE DETAILS**

Bid/Contract #: #017-44 – New bid.

STATE OF GEORGIA
COUNTY OF HALL

CONTRACT IFB #017-44

Drug Screen Kits & Services Annual Contract

This agreement, made and entered into this the 1st. day of July, 2023, by and between the Board of Commissioners of Hall County, Georgia (Hereinafter referred to as "County") and Redwood Toxicology Laboratory, Inc., 3650 Westwind Blvd., Santa Rosa, CA 95403, hereafter referred to as "Contractor").

Witnessed:

Whereas, the County intends to contract to provide services for drug screen kits & services per IFB #017-44, herein referred to as the "Project" and has entered into an agreement for the necessary services provided by the project and whereas, the Contractor desires to perform the project and for the contract costs as detailed.

Hall County's IFB #017-44 issued on April 24, 2023, the Bidder's response (All originals are on file in the Hall County Purchasing Department, 2875 Browns Bridge Rd 4th Floor - Purchasing, Gainesville, Georgia 30504), and this contract are all incorporated into and made a part of this agreement by reference.

If any paragraph, sub-paragraph, sentence, clause, phrase or any portion of this agreement shall be declared invalid or unconstitutional by any Court of competent jurisdiction or if the provisions of any part of this agreement as applied to any particular situation or set of circumstances shall be declared invalid or unconstitutional, such invalidity shall not be constructed to affect the portions of this agreement not so held to be invalid or the application of this agreement to other circumstances not so held to be invalid. It is hereby declared to be the intent of the parties to this agreement to provide for separate and divisible parts, and to hereby adopt any and all parts hereof as may not be held invalid for any reason.

In witness whereof, the parties hereto have hereunto set their hands and affixed their seals the day and year first above written.

Subscribed and sworn to in our presence

Hall County, Georgia

this _____ day of _____, 2023

By: _____

By: _____

Richard Higgins
Commission Chairman

Notary Comm. Exp.

Subscribed and sworn to in our presence

Redwood Toxicology Laboratory, Inc.

this 19 day of May, 2023

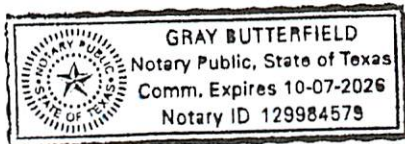
By: Mary Tardel

By: Mary Tardel

Mary Tardel
Director, Government Services

10-7-2026
Notary Comm. Exp.

5/19/23



SUMMATION OF BIDS RECEIVED			Phamatech, Inc.		Redwood Tech (ABBOTT)	
INVITATION FOR BID # 017-44 DRUG KITS & SERVICES ANNUAL CONTRACT			San Diego, CA		Santa Rosa, CA	
Item Number	Item Description	Estimated Usage	Price	Total	Price	Total
1	5-Panel Drug Screen (kits)	1000	\$2.75	\$2,750.00	\$1.19	\$1,190.00
2	8-Panel Drug Screen (kits)	1000	\$3.50	\$3,500.00	\$2.30	\$2,300.00
3	9-Panel Drug Screen (kits)	1000	\$3.95	\$3,950.00	\$2.15	\$2,150.00
4	12-Panel Drug Screen (kits)	1000	\$4.25	\$4,250.00	\$3.59	\$3,590.00
5	ETG Test	1000	\$3.50	\$3,500.00	\$1.49	\$1,490.00
6	Drug Screen Confirmation (list all drugs which can be confirmed)	500	\$29.00	\$14,500.00	\$14.50	\$7,250.00
7	Urine Collection Cups (case)	40	\$225.00	\$9,000.00	no charge	\$0.00
8	Biohazard Specimen Bag (1,000/case)	1	\$150.00	\$150.00	no charge	\$0.00
9	K2 Test Kit (kits)	1000	\$195.00	\$195,000.00	\$1.49	\$1,490.00
10	Fentanyl Single Panel Dip Test (1,000/case)	1	\$950.00	\$950.00	\$37.25	\$37.25
11	Synthetic Opiates Single Panel Test (kit) case	1	\$950.00	\$950.00	\$0.76	\$0.76
12	Confirmation Test for Antipsychotics	1	\$250.00	\$250.00	no bid	\$0.00
13	Confirmation Test for Antidepressants	1	\$29.00	\$29.00	\$25.00	\$25.00
14	Confirmation Test for Kratom	1	\$35.00	\$35.00	\$32.00	\$32.00
15	Confirmation Test for Dextromethorphan	1	\$29.00	\$29.00	\$20.00	\$20.00
16	Confirmation Test for Steroids	1	\$55.00	\$55.00	\$60.00	\$60.00
17	Confirmation Test for Hallucinogenics (PCP)	1	\$29.00	\$29.00	\$15.00	\$15.00
	Confirmation Test for Hallucinogenics (Psilocybin)	1	\$400.00	\$400.00	\$40.00	\$40.00
18	Confirmation Test for Tianeptine	1	\$400.00	\$400.00	\$27.00	\$27.00
19	Confirmation Test for Fentanyl	1	\$29.00	\$29.00	\$60.00	\$60.00
20	Comprehensive Testing (list all drugs which can be tested)	1	\$60.00	\$60.00	\$20.00	\$20.00
21	Confirmation Test for OTC Medications (list all drugs which can be tested)	1	\$50.00	\$50.00	\$20.00	\$20.00
22	Confirmation Test for Rx Medications (list all drugs which can be tested)	1	\$60.00	\$60.00	\$20.00	\$20.00
23	Orab swab tests	1	\$6.00	\$6.00	\$4.75	\$4.75
	Confirmation	1	\$38.00	\$38.00	\$18.00	\$18.00
	Time				3-4 days	
	Total			\$239,970.00		\$19,859.76

Item Number	Item Description	Estimated Usage	Quantgene Inc. Santa Monica, CA		American Screening Corp. Shreveport, LA	
			Price	Total	Price	Total
1	5-Panel Drug Screen (kits)	1000	\$22.50	\$22,500.00	\$1.73	\$1,730.00
2	8-Panel Drug Screen (kits)	1000	\$22.50	\$22,500.00	\$1.40	\$1,400.00
3	9-Panel Drug Screen (kits)	1000	\$22.50	\$22,500.00	\$1.61	\$1,610.00
4	12-Panel Drug Screen (kits)	1000	\$22.50	\$22,500.00	\$1.76	\$1,760.00
5	ETG Test	1000	\$22.50	\$22,500.00	\$0.34	\$340.00
6	Drug Screen Confirmation (list all drugs which can be confirmed)	500	\$44.00	\$22,000.00	\$30.00	\$15,000.00
7	Urine Collection Cups (case)	40	\$274.25	\$10,970.00	\$0.22	\$8.80
8	(1,000/case)	1	\$147.79	\$147.79	\$55.90	\$55.90
9	K2 Test Kit (kits)	1000	\$12.25	\$12,250.00	\$0.34	\$340.00
10	Fentanyl Single Panel Dip Test (1,000/case)	1	\$44.77	\$44.77	\$0.34	\$0.34
11	Synthetic Opiates Single Panel Test (kit)	1	\$44.77	\$44.77	\$9.00	\$9.00
12	Confirmation Test for Antipsychotics	1	\$44.00	\$44.00	\$35.00	\$35.00
13	Confirmation Test for Antidepressants	1	\$44.00	\$44.00	\$30.00	\$30.00
14	Confirmation Test for Kratom	1	\$44.00	\$44.00	\$0.34	\$0.34
15	Confirmation Test for Dextromethorphan	1	\$44.00	\$44.00	\$40.00	\$40.00
16	Confirmation Test for Steroids	1	\$44.00	\$44.00	\$125.00	\$125.00
17	Confirmation Test for Hallucinogenics (PCP)	1	\$44.00	\$44.00	\$25.00	\$25.00
18	Confirmation Test for Hallucinogenics (Psilocybin)	1	\$44.00	\$44.00	\$25.00	\$25.00
19	Confirmation Test for Tianeptine	1	\$44.00	\$44.00	\$25.00	\$25.00
20	Confirmation Test for Fentanyl	1	\$44.00	\$44.00	\$30.00	\$30.00
21	Comprehensive Testing (list all drugs which can be tested)	1	\$44.00	\$44.00	\$25.00	\$25.00
22	Confirmation Test for OTC Medications (list all drugs which can be tested)	1	\$44.00	\$44.00	\$25.00	\$25.00
23	Confirmation Test for Rx Medications (list all drugs which can be tested)	1	\$44.00	\$44.00	\$25.00	\$25.00
	Orab swab tests	1	\$22.44	\$22.44	\$40.00	\$40.00
	Confirmation	1	\$44.00	\$44.00	\$40.00	\$40.00
	Time		24 hrs.		48 hrs.	
	Total			\$158,551.77		\$22,744.38