

BILL TO		JOB LOCATION	
Company: Hall County Courts	Address: 225 Green Street Gainesville, GA 30503	Company: Hall County Courts	Address: 225 Green Street Gainesville, GA 30503
Contact: Jason Stephenson	Phone:	Contact: Jason Stephenson	Phone:
		Date: 2023-02-15	Sales Rep: Donald Mobley Jr.
		Phone:	Email: stanm@slintegrated.com

TITLE
Courtroom Upgrades for Probate

SCOPE OF WORK

Probate Courtroom

Judge's Bench

- Touch panel
 - Panel will allow for control of court system as well as video preview of shared content - if product availability does not allow for on-panel video preview a separate video monitor will be provided
 - High Level Touch Panel Overview:
 - Video Source Selection
 - Video Blackout - stops all video output
 - Program Audio Control
 - Individual Microphone Control
 - Sound Masking Engine - Enable/Disable
 - Stops microphone output in the room, but continues microphone signal propagation to the court reporter
 - Plays masking audio through the system speakers
 - Start / Stop Streaming - if streaming option selected
- Desktop mounted speaker for voice lift
- Microphone with pushbutton mute base
- Sidebar microphone
- Sidebar microphone intended to capture sidebar conversations for the record - this feature will not amplify sidebar conversations within the room
- HDMI presentation input

Witness Stand

- Monitor to display shared content
- Microphone in shock mount
- Microphone requires a hole to be drilled in witness stand table
- Desktop mounted speaker for voice lift

Clerk's Desk

- Microphone with pushbutton mute base
- Desktop mounted speaker for voice lift

Evidence Presentation

- Lectern provided in quote
- Includes document camera shelf and cable pass through cubby
- HDMI presentation input
- Document camera
- Microphone with pushbutton mute base

Lawyer Tables (Typical of 3)

- Microphone with pushbutton mute base

Court Reporter Desk

- USB connection
 - This connection will be capable of giving up to 8 discrete audio sources to the court reporter software
 - The court reporter software must accept standard multi-channel USB audio interfaces as an input device
- Price assumes the court reporter can use USB to capture audio and will not require analog connections to an outboard audio interface

Display Location(s)

- Large format flat panel(s) on articulating arm on wall behind Judge's bench
- Price assumes the selected wall is structurally sound and can support display weight
- Display(s) will show content shared from the Judge's Bench or Evidence Presentation Lectern

In-Room Audio Reinforcement

- Ceiling speakers for in-room voice lift and program audio

Analog Press Feed

- Mono audio output plate for connection to standard press capture equipment
- Location of press feed to be determined before installation

Media Recorder

- Rack mounted media recorder that will capture all system microphones to an SD card or USB flash drive
- Recording will be triggered from the system touch panel
- This feature requires the user to provide and manage external media (SD cards, USB flash drives)

Selected Options

Agnostic VTC

- Install (4) cameras to capture
 - Judge
 - Witness
 - Lawyer Left/Center Table

- Lawyer Right/Center Table
- Camera views will be processed into a single quad view image
- Audio via system microphones
- This feature requires an owner furnished PC to be located at the Judge's Bench with appropriate conferencing software installed to be tested during installation
- This feature requires the user to select the proper camera / microphone / speakers in the chosen software
- No call controls will be available on the system touch panel
- Any evidence presentation must be made from the owner furnished VTC PC by sharing the local screen, no system video inputs will be available

Streaming

- Install (1) camera in the rear of the room to capture court proceedings
- Audio via system microphones
- This feature requires a client owned streaming account (YouTube, Vimeo, etc.) that can be streamed to without generating a new stream key with each instance
- If the streaming account capability matches the above requires a start / stop stream button will be available on the system touch panel

All Systems

Rack Location

- Equipment rack location to be determined on site
- Location requires (2) 120V 20A dedicated branch circuits at 18" AFF provided by others
- Location requires (2) data connections to client network
- Location minimum height must be 8'
- Location required sufficient ventilation and must be climate controlled

Overall

- Price assumes courthouse IT staff will allow VPNs and other monitoring capabilities for the audiovisual system
- Price includes 1-year of remote monitoring / troubleshooting support - after this period the option to renew will be available
- Price assumes infrastructure (power, data, etc.) is complete before audiovisual installation begins
- Price assumes cable runs to rack location are less than 330' and do not require surface-mount raceway or additional conduit paths that do not exist
- Price assumes all work will take place between the hours of 8AM and 5PM Monday through Friday excluding federal holidays which will be observed by S&L Integrated Systems

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Probate					
Judge's Bench					
DG-PSP1	Radio Design Labs	Decora-Style Active Loudspeaker - Gray - User Level Adjust	1.00	\$250.80	\$250.80
MG18HC	Audix	MIC, POD, 18" GNECK, H-CARD, BLK, RF	1.00	\$294.63	\$294.63
ATS1	Audix	STAND, TBL MNT, SHK ABSOR, WITH ON/OFF	1.00	\$231.94	\$231.94
PS-24AS	Radio Design Labs	24 Vdc Switching Power Supply, North American AC Plug, 500 mA, dc Plug	1.00	\$32.12	\$32.12
ADX60	Audix	MIC, BNDRY PLATE, CARD W/APS910 PWR ADAP	1.00	\$193.05	\$193.05
DC-1B	Radio Design Labs	Single Desktop or Wall Mounted Chassis for Decora Remote Controls and Panels - black	1.00	\$72.48	\$72.48
CP-1B	Radio Design Labs	Single Cover Plate - black	1.00	\$13.40	\$13.40
MLN-15	CBI	PERF. MIC 15FT	2.00	\$22.09	\$44.18
6511506	Crestron	DM NVX 4K60 4:4:4 HDR Network AV Encoder	1.00	\$1,072.50	\$1,072.50
6511006	Crestron	DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder	1.00	\$1,699.25	\$1,699.25
6503566	Crestron	Crestron Certified HDMI Interface Cable, 18 Gbps, 12 ft (3.6 m)	2.00	\$58.50	\$117.00
E318746	Elo Touch Solutions	1502L, PCAP, USB, 0-BEZ, ANTI-GLARE, BLK	1.00	\$647.07	\$647.07
WS-03A	Wearson	Wearson Adjustable LCD Monitor Stand 10-27 inch Mount Folding VESA Monitor Desk Stand with VESA Hole	1.00	\$59.83	\$59.83
6507101	Crestron	Digital Graphics Engine 100	1.00	\$1,650.00	\$1,650.00
RLNK-215	Middle Atlantic	15A2 OUTIP CTRL POWER	1.00	\$236.25	\$236.25
MISC-EXPENSE	S&L	CUSTOM WALLPLATE	1.00	\$298.51	\$298.51
6509887	Crestron	DM Lite HDMI over CATx Receiver, Surface Mount	1.00	\$273.00	\$273.00
VAC-12HU3	Marshall	HDMI to USB3.0 media converter	1.00	\$375.00	\$375.00
TX-A2	Radio Design Labs	Audio Converter Balanced to Unbalanced - Terminals, dual-RCA	1.00	\$124.94	\$124.94
DB6BNCHD-25	West Penn	BNC HD Comp RG6/U Double Bubble	1.00	\$63.28	\$63.28
Judge's Bench Total:					\$7,749.23
Witness Stand					
DG-PSP1	Radio Design Labs	Decora-Style Active Loudspeaker - Gray - User Level Adjust	1.00	\$250.80	\$250.80
PS-24AS	Radio Design Labs	24 Vdc Switching Power Supply, North American AC Plug, 500 mA, dc Plug	1.00	\$32.12	\$32.12
DC-1B	Radio Design Labs	Single Desktop or Wall Mounted Chassis for Decora Remote Controls and Panels - black	1.00	\$72.48	\$72.48
CP-1B	Radio Design Labs	Single Cover Plate - black	1.00	\$13.40	\$13.40
MG18	Audix	MIC, POD 18 " GNECK CARD COND, BLK	1.00	\$276.72	\$276.72
SMT1218R	Audix	MOUNT, TABLE,FLANGE,W/RUBBER INSULATOR,	1.00	\$28.66	\$28.66
MLN-15	CBI	PERF. MIC 15FT	1.00	\$15.68	\$15.68
WS-03A	Wearson	Wearson Adjustable LCD Monitor Stand 10-27 inch Mount Folding VESA Monitor Desk Stand with VESA Hole	1.00	\$59.83	\$59.83
6511006	Crestron	DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder	1.00	\$1,699.25	\$1,699.25
RLNK-215	Middle Atlantic	15A2 OUTIP CTRL POWER	1.00	\$236.25	\$236.25
MISC-EXPENSE	S&L	CUSTOM WALLPLATE	1.00	\$139.03	\$139.03
24BK430H-B	LG	24" class IPS HDR FHD Monitor	1.00	\$232.79	\$232.79
Witness Stand Total:					\$3,057.01
Clerk's Desk					
DG-PSP1	Radio Design Labs	Decora-Style Active Loudspeaker - Gray - User Level Adjust	1.00	\$250.80	\$250.80
PS-24AS	Radio Design Labs	24 Vdc Switching Power Supply, North American AC Plug, 500 mA, dc Plug	1.00	\$32.12	\$32.12



QUOTATION: 12444
 S&L Integrated Systems, LLC
 7 Midway Rd
 Thomasville, GA 31757

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Probate					
Clerk's Desk					
DC-1B	Radio Design Labs	Single Desktop or Wall Mounted Chassis for Decora Remote Controls and Panels - black	1.00	\$72.48	\$72.48
CP-1B	Radio Design Labs	Single Cover Plate - black	1.00	\$13.40	\$13.40
MG18HC	Audix	MIC, POD, 18" GNECK, H-CARD, BLK, RF	1.00	\$294.63	\$294.63
ATS1	Audix	STAND, TBL MNT, SHK ABSOR, WITH ON/OFF	1.00	\$231.94	\$231.94
MLN-15	CBI	PERF. MIC 15FT	1.00	\$15.68	\$15.68
MISC-EXPENSE	S&L	CUSTOM WALLPLATE	1.00	\$139.03	\$139.03
Clerk's Desk Total:					\$1,050.08
Evidence Presentation					
MG18HC	Audix	MIC, POD, 18" GNECK, H-CARD, BLK, RF	1.00	\$294.63	\$294.63
ATS1	Audix	STAND, TBL MNT, SHK ABSOR, WITH ON/OFF	1.00	\$231.94	\$231.94
MLN-15	CBI	PERF. MIC 15FT	1.00	\$15.68	\$15.68
6511506	Crestron	DM NVX 4K60 4:4:4 HDR Network AV Encoder	1.00	\$1,072.50	\$1,072.50
RLNK-215	Middle Atlantic	15A2 OUTIP CTRL POWER	1.00	\$236.25	\$236.25
MISC-EXPENSE	S&L	CUSTOM WALLPLATE	1.00	\$139.03	\$139.03
PD3003BKL	AVF	Economy Podium	1.00	\$1,069.60	\$1,069.60
CUB8	AVF	Table top cable well with 2X 1	1.00	\$467.60	\$467.60
RMT14	AVF	14RU RR Frame Retrofit Kit	1.00	\$95.20	\$95.20
HCD	HoverCam	HoverCam DUO - HDMI, VGA, USB 3.0, 12MP	1.00	\$898.50	\$898.50
6503566	Crestron	Crestron Certified HDMI Interface Cable, 18 Gbps, 12 ft (3.6 m)	2.00	\$58.50	\$117.00
6511306	Crestron	4x1 4K60 4:4:4 HDR AV Switcher	1.00	\$660.00	\$660.00
Evidence Presentation Total:					\$5,297.93
Lawyer Table Left					
MG18HC	Audix	MIC, POD, 18" GNECK, H-CARD, BLK, RF	1.00	\$294.63	\$294.63
ATS1	Audix	STAND, TBL MNT, SHK ABSOR, WITH ON/OFF	1.00	\$231.94	\$231.94
MLN-15	CBI	PERF. MIC 15FT	1.00	\$15.68	\$15.68
MISC-EXPENSE	S&L	CUSTOM WALLPLATE	1.00	\$111.94	\$111.94
Lawyer Table Left Total:					\$654.19
Lawyer Table Center					
MG18HC	Audix	MIC, POD, 18" GNECK, H-CARD, BLK, RF	1.00	\$294.63	\$294.63
ATS1	Audix	STAND, TBL MNT, SHK ABSOR, WITH ON/OFF	1.00	\$231.94	\$231.94
MLN-15	CBI	PERF. MIC 15FT	1.00	\$15.68	\$15.68
MISC-EXPENSE	S&L	CUSTOM WALLPLATE	1.00	\$111.94	\$111.94
Lawyer Table Center Total:					\$654.19
Lawyer Table Right					
MG18HC	Audix	MIC, POD, 18" GNECK, H-CARD, BLK, RF	1.00	\$294.63	\$294.63
ATS1	Audix	STAND, TBL MNT, SHK ABSOR, WITH ON/OFF	1.00	\$231.94	\$231.94
MLN-15	CBI	PERF. MIC 15FT	1.00	\$15.68	\$15.68
MISC-EXPENSE	S&L	CUSTOM WALLPLATE	1.00	\$111.94	\$111.94
Lawyer Table Right Total:					\$654.19

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Probate					
Court Reporter Desk					
6510559	Crestron	USB over Category Cable Extender Wall Plate, Local, Black	1.00	\$495.00	\$495.00
6511094	Crestron	USB over Category Cable Extender, Remote	1.00	\$412.50	\$412.50
Court Reporter Desk Total:					\$907.50
Press Feed					
TX-10B	Radio Design Labs	Bridging Input Transformer	1.00	\$58.73	\$58.73
QT-C-3694-MODEL	COVID	Press out plate with 2 XLR male and mounting holes for RDL TX-10B	1.00	\$69.00	\$69.00
Press Feed Total:					\$127.73
Wall					
SLI-LG-85	S&L Integrated	LG 86UR340C9UD	1.00	\$3,032.84	\$3,032.84
TS525TU	CHIEF	THIN SWING ARM (LARGE)	1.00	\$607.91	\$607.91
CSMP9X12	CHIEF	PROXMOUNT PLATE9X12	1.00	\$48.74	\$48.74
6511006	Crestron	DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder	1.00	\$1,699.25	\$1,699.25
RLNK-215	Middle Atlantic	15A2 OUTIP CTRL POWER	1.00	\$236.25	\$236.25
MISC-EXPENSE	S&L	CUSTOM WALLPLATE	1.00	\$111.94	\$111.94
CV355-10X	Marshall	Compact 10X Zoom 3GSDI/HDI Camera	1.00	\$975.00	\$975.00
CV355-10X	Marshall	Compact 10X Zoom 3GSDI/HDI Camera	1.00	\$975.00	\$975.00
CV503	Marshall	Miniature 3GSDI Camera	1.00	\$427.50	\$427.50
CV503	Marshall	Miniature 3GSDI Camera	1.00	\$427.50	\$427.50
CVM-11	Marshall	Articulating Arm 11	4.00	\$42.00	\$168.00
CVM-15	Marshall	Wall Mt. Brckt for CVM7/CVM11	4.00	\$15.00	\$60.00
CVM-15	Marshall	Wall Mt. Brckt for CVM7/CVM11	1.00	\$15.00	\$15.00
CVM-11	Marshall	Articulating Arm 11	1.00	\$42.00	\$42.00
CV355-10X	Marshall	Compact 10X Zoom 3GSDI/HDI Camera	1.00	\$975.00	\$975.00
Wall Total:					\$9,801.93
Rack					
LS-54-072	Listen	Listen iDSP Prime Level II Stationary RF System (72 MHz)	1.00	\$2,016.73	\$2,016.73
MXWAPT2--Z10	SHURE	2-CH ACCESS POINT TRANSCEIVER	1.00	\$1,533.00	\$1,533.00
MXW2/SM58--Z10	SHURE	Handheld Transmitter with SM58 Microphone (Includes one SB902 Battery)	2.00	\$640.50	\$1,281.00
MXWNCS2	SHURE	2-CH NETWORKED CHARGING STATION	1.00	\$682.50	\$682.50
Mezzo 604A	Powersoft	4 channel amp	1.00	\$1,202.13	\$1,202.13
CORE 110f-v2	QSC	Unified Core with 24 local audio I/O channels, 128x128 total network I/O channels with 8x8 Software-	1.00	\$3,750.00	\$3,750.00
GSM4248PX-100NAS	Netgear	M4250-40G8XF-POE+ MANAGED SWITCH / 40 x Gigabit Ethernet PoE+, 8 x (SFP +) 10 Gigabit Ethernet Expan	1.00	\$4,434.00	\$4,434.00
Quote 21000058233	S&L Integrated	Nucleus: Router/Domtz/Virtual Room Controller	1.00	\$2,188.50	\$2,188.50
RLNK-215	Middle Atlantic	15A,2 OUT,IP CTRL POWER	1.00	\$236.25	\$236.25
3002153	Crestron	Crestron Virtual Control Server Software - Single-Room License	1.00	\$750.00	\$750.00
6507959	Crestron	Wired Ethernet Module with 2 COM Ports	2.00	\$306.00	\$612.00
RLNK-915R	Middle Atlantic	15A9 OUTIP CTRL POWER	2.00	\$398.25	\$796.50
P007-003-15D	TRIPP LITE	IEC-320-C13 TO RIGHT-ANGLED NEMA 5-15P POWER CORD RIGHT-ANGLED NEMA CONNECTOR, 1	2.00	\$4.86	\$9.72
SU1500RTXLCD2U	TRIPP LITE	1500VA 1350W UPS SMART ONLINE RACKMOUNT LCD 100V-120V USB 2URM	1.00	\$1,158.75	\$1,158.75



QUOTATION: 12444
 S&L Integrated Systems, LLC
 7 Midway Rd
 Thomasville, GA 31757

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Probate					
Rack					
WEBCARDLX	TRIPP LITE	WEB MANAGEMENT ACCESSORY CARD	1.00	\$429.96	\$429.96
MISC-EXPENSE	S&L	CUSTOM WALLPLATE	1.00	\$1,119.40	\$1,119.40
QT-99324	Covid	"One-Button Restart" (Engraved plate / Button assembly)	1.00	\$169.47	\$169.47
RPC-15	Lowell	Classic Remote Power Control-15A, 1 Duplex Outlet, 6ft Cord	1.00	\$127.21	\$127.21
DENDN900R	Denon	Dante Media Player/Recorder	1.00	\$700.70	\$700.70
RCS-2724	Middle Atlantic	27U/24"DEEPCONFIGURED RK	1.00	\$1,217.01	\$1,217.01
FC-DC	Middle Atlantic	FAN CONTROLLERDC	1.00	\$137.01	\$137.01
DEC-DMON-QUAD	Decimator Design	DEC-DMON-QUAD	1.00	\$417.72	\$417.72
6507960	Crestron	Wired Ethernet Module with 4 Relay Ports	1.00	\$306.00	\$306.00
6509871	Crestron	DM Lite Transmitter for HDMI Signal Extension over CATx Cable	1.00	\$273.00	\$273.00
TX-A2	Radio Design Labs	Audio Converter Balanced to Unbalanced - Terminals, dual-RCA	1.00	\$124.94	\$124.94
MONARCH HDX	Matrox	Matrox MHDX/I Monarch HDX Dual-Channel H.264 Encoder for Broadcast Streaming	1.00	\$1,674.00	\$1,674.00
				Rack Total:	\$27,347.50
Client Care					
SLI-1YRRM	S&L Integrated	1 Year - Stand Alone Remote Monitoring, Access, and Support	1.00	\$1,200.00	\$1,200.00
				Client Care Total:	\$1,200.00
Ceiling					
45131	Sonance	PS-C63RT WHITE	2.00	\$195.00	\$390.00
45131	Sonance	PS-C63RT WHITE	2.00	\$195.00	\$390.00
45131	Sonance	PS-C63RT WHITE	2.00	\$195.00	\$390.00
MISC-EXPENSE	S&L	Miscellaneous Expense	12.00	\$22.22	\$266.64
				Ceiling Total:	\$1,436.64
				Probate Total:	\$59,938.12

QUOTE SUMMARY	
Purchased Equipment:	\$60,756.09
Installation Services:	\$28,117.31
Shipping and Handling:	\$2,320.25
Client Care:	\$1,200.01
Subtotal:	\$92,393.66
Tax:	\$0.00
Total:	\$92,393.66



QUOTATION: 12444
S&L Integrated Systems, LLC
7 Midway Rd
Thomasville, GA 31757

Payment Terms

Payment shall be remitted as follows unless pre-authorized by S&L: 50% Deposit at the time of proposal acceptance; 40% Due when installation begins; 10% Due at project completion

Terms and Conditions

Prices are based upon total purchase as a package. Sales tax quoted is for estimating purposes only. Actual sales tax will be calculated at time of invoicing. There is a minimum 15% restocking fee with original packaging on any returns. The general project description is contained in the Scope of Work (SOW). S&L shall install the specified systems as described in the SOW. No additional work shall be performed outside of the SOW, except where a proposal or change order has been issued by S&L and signed by the customer. Technicians are not authorized to agree to any work outside of the approved SOW and S&L is not bound by any statements or arrangements that are not approved in writing by both parties. All work must be authorized through the Project Manager or Account Executive only. Any required completion dates of this SOW is subject to the Client's timely acceptance of this proposal and manufacturer lead times. Customer agrees to pay S&L for the services rendered in accordance with the SOW and any authorized Change Orders. Payment shall be remitted in accordance to agreed upon terms. Progress payments will be made according to the payment schedule if one has been defined in the proposal. Final billing from S&L shall be submitted to Customer after completion of the SOW. Complete and Final payments made under this Agreement shall be conclusive evidence of the satisfactory performance of the SOW and acceptance of work and materials

IF YOU WISH TO ACCEPT THIS PROPOSAL AND RELATED STATEMENT OF WORK, PLEASE SIGN AND RETURN		
BUYER: _____ <small>(Print Name)</small>	SIGNATURE: _____	DATE: _____