



**TRINITY
SERVICES GROUP**

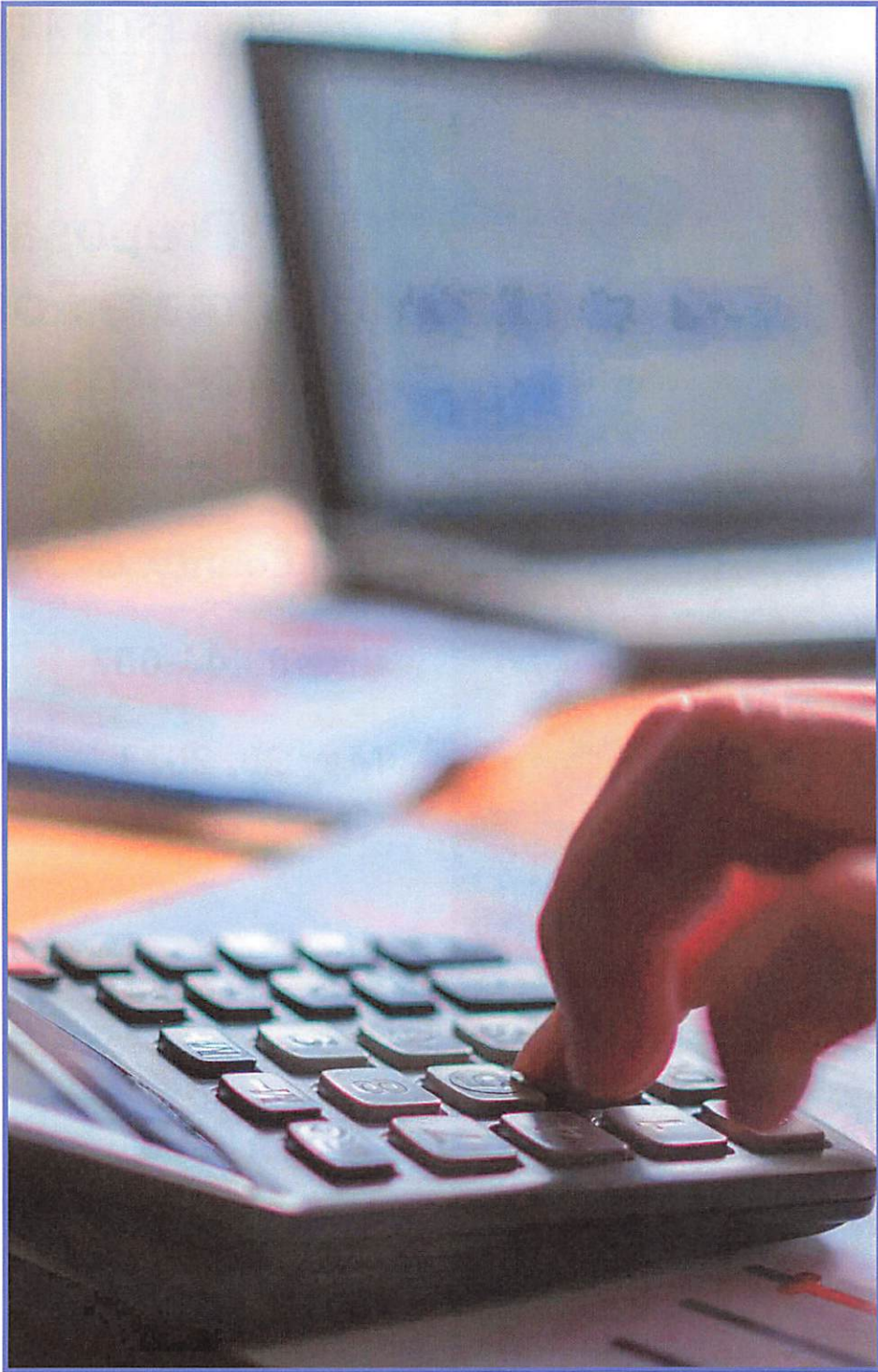
Cost Proposal for Inmate Food Service Annual Contract

Hall County, Georgia

RFQ/P #44-007

May 30, 2023

Exhibit C - Mandatory Cost Proposal Worksheet



Cost Proposal

Trinity is pleased to present our pricing proposal to continue operating Hall County Jail's food service. A few key components of our pricing include:

- We are proposing a scale in increments of 25 to provide a much better value for the County.
- Re-assign Juanita Smith as your District Manager to oversee the operation to provide more regionalized support for the facility.
- Increased wages for employees to attract and retain qualified employees based on a wage study of the area and ensure we are keeping up with the current labor market.
- Extensive Staff Dining offerings include staff favorites and the ability to customize the staff meal program further.
- Introduction of Ascend Inmate Training Program, where inmates can earn ServSafe certifications to utilize in the free world upon release.



EXHIBIT C
MANDATORY COST PROPOSAL WORKSHEET
RFQ/P#: 44-007

Fee and Rate Schedule: In connection with the Contractor's preparation of the Cost Proposal it is understood and agreed hereby that the following Fee and Rate Schedule was the basis for the Cost Proposal to provide the Scope of Work as set forth in the Request for Proposal. Furthermore, it is also understood and agreed that this Fee and Rate Schedule will be the basis for any services required for the work by the Owner. It is also acceptable to provide a lump sum price on each Task Order provided that Lump Sum Price is acceptable by Hall County. Small contracting firms that may not possess all of the equipment are still encouraged to bid by writing "not available" in the categories, they are unable to provide. Hall County intends to hire at least one larger firm as well as at least one smaller firm to address the smaller jobs.

1. Basic Project Service Rates:

Number of Inmates / Staff	Price per Meal	
1 – 800	Bid Amount	\$ 1.552 / ea
801 – 1,000	Bid Amount	\$ 1.401 / ea
1,001 and over	Bid Amount	\$ 1.310 / ea
Staff	Bid Amount	\$ 5.00 / ea

Questions:

- All questions concerning the proper method of submittal of your proposal are to be directed to Mike Hawkins, Buyer, mhawkins@hallcounty.org or (678) 696-2497.

Note: Any exceptions to or variations from the above specifications must be stated in the following section titled "Exceptions to Specifications" to be considered.

Exception to Specifications:

- All exceptions to the enclosed specifications must be stated below to be considered:
 1. Meal prices shall be adjusted annually, effective on the anniversary date of the contract, by an amount equal to the change in the Bureau of Labor Statistics, Consumer Price Index, All Urban Consumers, U.S. City Average, Food Away From Home. Annual price adjustments shall be based on the most current data available sixty (60) days prior to the contract anniversary date and shall be communicated to the Client not less than ten (10) days prior to the effective date of the new prices.
 2. In the event of material cost changes in federal, state, or local taxes including, but not limited to, social security taxes, unemployment taxes or payroll based taxes or an increase in the minimum wage rate or the implementing regulations or the enactment or application of any “living wage”, “prevailing wage” or similar laws by any governmental entity; and/or an increase in employee benefits whether as a result of a change in federal, state, or local laws or a federal, state, or local legislative or regulatory mandate or otherwise, it is agreed that the parties shall adjust the meal prices to reflect said increases. If other material conditions change due to causes beyond Trinity’s control, including, but not limited to menu changes requested by the facility, decreases in inmate population or the availability of inmate labor or changes in federal, state or local standards or regulations or other unforeseen conditions beyond Trinity’s control, it is agreed that the parties shall adjust the meal prices to reflect the impact of the change in circumstances.

Alternate Scale

TRINITY SERVICES GROUP				
Hall Co Detention Center				
Inmate Population Sliding Scale				
FROM		TO	PRICE	
401	-	425	\$	1.892
426	-	450	\$	1.832
451	-	475	\$	1.779
476	-	500	\$	1.731
501	-	525	\$	1.688
526	-	550	\$	1.649
551	-	575	\$	1.614
576	-	600	\$	1.582
601	-	625	\$	1.552
626	-	650	\$	1.528
651	-	675	\$	1.506
676	-	700	\$	1.485
701	-	725	\$	1.466
726	-	750	\$	1.448
751	-	775	\$	1.431
776	-	800	\$	1.416
801	-	825	\$	1.401
826	-	850	\$	1.387
851	-	875	\$	1.374
876	-	900	\$	1.362
901	-	925	\$	1.351
926	-	950	\$	1.340
951	-	975	\$	1.329
976	-	1,000	\$	1.319
1,001	-	And Over	\$	1.310

Staff	\$	5.000
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