

EXHIBIT C
MANDATORY COST PROPOSAL WORKSHEET
RFQ/P#: 44-012

Fee and Rate Schedule: In connection with the Contractor's preparation of the Cost Proposal, it is understood and agreed hereby that the following Fee and Rate Schedule was the basis for the Cost Proposal to provide the Scope of Work, as set forth in the Request for Proposal. Furthermore, it is also understood and agreed that this Fee and Rate Schedule will be the basis for any services required for the work by the Owner. Hall County intends to hire one firm for this service. Multiple vendors would be utilized only if necessary cover the entire county appropriately.

1. Basic Project Service Rates:

SUMMER: Adult Basketball: Ages 18+ - 42-60 players: 6-8 teams, 42-64 Games

Referees per game 2 Referees Cost per Ref/per game \$ 30⁰⁰

FALL: Youth Baseball: Age 6 to 16 – 575 players; 53 teams, 270 Games

Umpires per game 2 Umpires Cost per Ump/per game \$ 50⁰⁰

Youth Softball: Age 8 to 12 – 166 players; 14 teams, 70 Games

Umpires per game 2 Umpires Cost per Ump/per game \$ 45⁰⁰

Adult Softball: Ages 18+ - 80-120 players; 8-12 teams, 64-96 Games

Umpires per game 2 Umpires Cost per Ump/per game \$ 30⁰⁰

WINTER: Youth Basketball: Ages K-8th Grade-1,434 players; 160 teams, 800 Games

Referees per game 2 Referees Cost per Ref/per game \$ 50⁰⁰

SPRING: Youth Baseball: Age 5 to 16 years – 939 players; 80 teams, 400 Games

Umpires per game 2 Umpires Cost per Ump/per game \$ 50⁰⁰

Youth Softball: Age 8 to 12 years – 277 players; 26 teams, 130 Games

Umpires per game 2 Umpires Cost per Ump/per game \$ 45⁰⁰

EXHIBIT E

MANDATORY SCORED QUESTIONS/RESPONSES TECHNICAL RESPONSE WORKSHEET

Bidder's company name: _____

All ten (10) questions below MUST be answered. Each question is weighted and scored for completeness and detail. The maximum possible amount of points is eight-hundred (800) total. The County's Evaluation Committee will review and assign percentage scores to each question depending on the answers provided. The maximum amount of points is eight-hundred (800) for this Technical Response Worksheet, and 200 maximum points for the Mandatory Proposal Cost Schedule, tendering a total of 1,000 possible maximum points. The Contractor(s) with the highest point values will be considered the apparent contract award winner(s) and may be invited to interview with the County's Evaluation Committee for further discussions, and may be asked to enter into further negotiations. Use additional pages and attach if needed.

No.	Question	Answer
1	Does your company have at least three (3) sequential years of experience in the field?	HCO has been in business for 12 yrs.
2	Describe in narrative form at least three (3) projects within the past five (5) years, in similar size and scope that you have completed with project names, entity name, references names and contact details.	HCO provides officials for the NFAA Football League that holds 32 counties.
3	Will any of the proposed services be subcontracted out to a third-party? If so, denote the work, the percentage of total, and list each of the legal entity's company names of the third-party(s).	NO
4	Please detail your safety policy and attach it with your bid.	HCO safety policy: The Referee is responsible, and has a duty to stop games if child is injured.
5	Describe the expertise of your work force. Do all key personnel have professional certifications and if so, what type?	All Referees are certified through GHSA or GISA.
6	Please provide a chart describing the roles of the key personnel and the specific contributions that you expect them to make as part of your proposal.	Make sure payments and communications is on point. Any late payments will accumulate late fees!
7	Explain your training process for each assigned position. Explain how all assigned officials are instructed to resolve possible complaints/issues that may be brought directly to their attention during the course of their duties.	All officials attend all training sessions before seasons starts. Any complaints are brought to HCO Board.
8	Please provide a written method of approach to describe how you manage the staffing and scheduling, along with any other necessary services related to officiating recreational athletic leagues.	HCO uses a Ref team App to assign all officials for game duties.
9	Describe how your company verifies that the officials adequately perform the work described under this RFQ/P (i.e. - Monitoring, evaluating, etc). Also, include how corrective actions with officials are implemented.	HCO Board/Committee are assigned to each field or game checking on officials. Any complaints is handled by the leader of HCO.
10	Per documentation of this solicitation you must keep a sufficient work force to perform the requirements of this contract. Describe how you will continue to maintain this work force. What is your companies succession planning when an official quits or calls out?	HCO is equipped with enough Refs or umpires if calling out or someone quits occurs.