



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.: AM10-20

Date Prepared: 7/14/2023

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Hall County GA Fire department	Contractor:	Lake Assault Boats, LLC
Contact Person:		Prepared By:	Bob Beck
Phone:		Phone:	479-250-7135
Fax:		Fax:	
Email:		Email:	bbeck@lakeassault.com

Product Code:	AM18LC13	Description:	36 x 10.5 Landing craft fire boat
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 463,367.20

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
1024 add fixed gasketed widows x3	\$ 1,785.00	1058 roof top a/c x 2	\$5,954.00
1014 Sea star optimus system	\$16,431.60	1048 Installed customer supplied radios x 2	\$179.00
1015 Second engine joystick controller	\$2,857.20	1050 dive doors(32 inch) x 2	\$3,572.00
1028 upgrade from pivot mount to pole scene lights	\$2,500.00	1054 deck plate and bumpers bow door	\$7,501.00
1036 additional MFD	\$3,500.00	1093 roof top monitor	\$3,714.00
1031 remote controlled spotlight x2	\$2,144.00	1059 diesel furnace	\$5,120.00
1040 VHF radio and antenna	\$1,400.00	1060 Battery status monitor	\$834.00
1052 upgrade to stokes litter rope guard	\$1,429.00	1066 diagonal rub rail	\$2,381.00
1094 VUM(1 5inch discharge and 2 2.5 inch discharges on f	\$3,572.00	1068 windshield washer	\$ 142.80
1046 3 days training	\$1,786.00	1069 push knees	\$ 1,000.80
1033 DR Kevin LED deck work lights x2	\$1,144.80	Subtotal From Additional Sheet(s):	\$19,525.20
1101 Bronze pump upgrade	\$ 9,526.00	Subtotal B:	\$ 97,999.40

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Upgrade to 38 foot length/11 foot beam	\$10,830.00	Electrical folding mast and lighting	\$ 3,000.00
Pilot house length upgrade	\$3,500.00	Subtotal From Additional Sheet(s):	\$105,768.00
Trailer upgrade	\$ 3,000.00	Subtotal C:	\$ 126,098.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 22%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	\$ 687,464.60	=	Subtotal D:	\$ 687,464.60
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E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E: \$ 10,311.97

F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
100 % Up front pay discount 1.5%	\$ (10,466.65)		
		Subtotal F:	\$ (10,466.65)

Delivery Date: 16 months from order **G. Total Purchase Price (D+E+F):** \$ 687,309.92