

Hall County Government

Hall County Government Center CCTV Upgrade

Q4120000254

Provided By:



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DCJS No.: 11-17936 and NC 2610-CSA

VA DCJS # 11-17936

CONFIDENTIALITY STATEMENT

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Date:
4/14/2024

Quote:
Q4120000254

Expiration Date:
5/14/2024

Scope of Work

Contact Information:

- Kevin York (Hall County Sr. Network Admin) 770.531.6702
- Roger Watson (MCA Acct Manager) 770.841.2374
- David R. Cooper (MCA Sales Engineer) 678.236.3699

Summary of Opportunity:

A representative from Hall County asked MCA to provide a 24 camera one-for-one like kind replacement plus 8 new location camera redesign of the existing Video Surveillance System at the Hall County Government Center at 2875 Browns Bridge Rd., Gainesville, GA 30504. In response to this request, an account manager visited the site and gathered the details necessary for an MCA engineer/estimator to generate the attached proposal.

System Operation:

- MCA or subcontractor working on behalf of MCA, will supply and install 1 new Network Video Recorder. The new unit will replace the existing unit.
 - Network Switch will be supplied, tested, and installed by others.
- MCA or subcontractor working on behalf of MCA, will supply and install 24 new network cameras on a one-for-one basis in place of existing cameras, and will also install 8 new cameras based in new locations provided by customer where no camera currently exists. All network cabling provided by others.
- 17 Existing network cameras to be replaced with new network cameras.
 - Cabling supplied, tested, and installed by others.
 - Switches will be supplied, tested, and installed within 100 meters of cameras by others.
 - Patch Cable will be provided by MCA.
- 07 Existing analog cameras to be replaced with new network cameras.
 - Cabling supplied, tested, and installed by others.
 - Switches will be supplied, tested, and installed within 100 meters of cameras by others.
 - Patch Cable will be provided by MCA.
- 8 new IP cameras installed in new locations where no cameras currently exist.
- MCA will supply 32 camera licenses.
- MCA will provide and install POE Surge Protection Devices for 5 exterior cameras.
 - Additional miscellaneous equipment for such installations
- All CAT-6 Cable, Fiber Optic Cable, Fiber modules, patch panels, and backboxes are to be provided by others.

Programming Info:

- MCA will assist with basic level programming.
- MCA will program camera system in accordance with the supplied calculations.
 - Note: Calculations are set to motion driven recording.

Site Conditions:

Existing multi-level facility, with hard and drop ceilings in the path of installations. The exterior consists of brick walls.

Existing Equipment:

MCA will not remove existing wire, wall devices, and other equipment if not required for change-out of existing video Surveillance system.

Customer Expectations:

- Upgrade of existing Video Surveillance System.
- Achieving required video storage thresholds.

Training Expectations:

MCA or subcontractor working on behalf of MCA will train the customer after the installation. All system users should be present for the training/demo.

General Comments:

- All cable end-to-end will be supplied, tested, and installed by others.
- The site has both Exterior and Interior cameras that might require high reach equipment.
- All replacement camera mounts or required back boxes for new camera change-outs, will require a separate change order and is not included in this quote.

Documentation Needs:

Pertinent photo, floor plan, SOW, calculation details and contact information.

Additional Information:

- Project doesn't require weekly contractor meetings,
- Project doesn't require prior safety training.
- Project does require any video licenses.
- Project doesn't require the use of a lift.
- Project might require 2 techs for lift work – (Pending review with install)

Inclusions:

Installation of field devices

Video recorders/servers

Video surveillance system licenses

Installation of video patch cords

Exclusions:

Installation of system cabling

Conduits and junction boxes

CAT6 cabling

CAT6 patch panels

CAT6 cable testing/certification

Fiber optic cabling

Fiber optic patch panels

Network racks

Network switches

Assumption is the work area will be readily available during MCA's normal business hours of Monday through Friday 08:00 A.M. to 05:00 P.M.

Customer will provide network support for project where applicable.

Any materials or services not listed in this proposal shall be considered excluded and not part of the project.

All replacement camera mounts or required back boxes for new camera change-outs, will require a separate change order and is not included in this quote.

*Customer acknowledges and understands that the 128TB NVR was originally designed for the 24 one-for-one existing camera replacements allowing for Hall County standard 180 day retention.. Adding 8 new cameras reduces the allowable retention period to under 180 days and a larger NVR will be need in the future to obtain retention standard.

Bill of Materials

SKU	Description	Quantity
00196177	Avigilon AINVR-PRM-PLUS-128TB-NA AI NVR Premium+; 128TB; NA	1
144600	Avigilon 4.0C-H6A-DO1-IR 4MP H6A Outdoor IR Dome Camera with 4.4-9.3mm Lens	5
00204373	Avigilon 15C-H5A-3MH H5A Multisensor 15MP Camera Module 3.3-5.7mm	1
00199212	Avigilon 2.0C-H5M-DO1-IR 2.0 MP WDR; LightCatcher; Day/Night; Outdoor Dome; 2.8mm f/1.2; IR	5
00204503	Avigilon 8.0C-H5A-FE-DO1-IR 8MP H5A Fisheye IR Dome Camera	2
144581	Avigilon 4.0C-H6A-BO1-IR 4MP H6A Bullet IR Camera with 4.4-9.3mm Lens	2
143924	Avigilon 8.0C-H6A-BO1-IR 8MP H6A Bullet IR Camera with 4.4-9.3mm Lens	2
00197127	Avigilon 2.0C-H6M-D1-IR 2.0 MP; H6 Mini Dome Camera; WDR; LightCatcher; Day/Night; 2.9mm f/2.0; IR	7
144588	Avigilon 2.0C-H6A-D1-IR 2MP H6A Indoor IR Dome Camera with 2.8-12mm Lens	1
00204374	Avigilon 20C-H5A-4MH H5A Multisensor 20MP Camera Module 3.3-5.7mm	1
00204367	Avigilon 5.0C-H6SL-DO1-IR 5MP H6SL Outdoor IR Dome Camera with 3.4-10.5mm Lens	2
00204365	Avigilon 5.0C-H6SL-D1 5MP H6SL Indoor Dome Camera with 3.4-10.5mm Lens	4
145232	Avigilon ACC7-ENT-BUNDLE-1YR ACC7 Enterprise camera channel w/ Smart Plan; 1Yr ACC7 Enterprise camera channel w/ Smart Plan; 1Yr	32
00143960	Optional IR illuminator ring; up to 30m (100ft); for use with H4AMH-DO-COVR1.	1
00204091	Avigilon H5AMH-AD-PEND1 Outdoor pendant mount adapter	1
00204094	Avigilon H5AMH-DO-COVR1 Dome bubble and cover; for outdoor surface mount or pendant mount; clear	1
00203675	WLMT-1001 Wall Mount for large pendant camera	1
00197277	ICC ICPCST10BL ICPCST10BL CAT6 Clear Boot Patch Cord, 10 feet, Blue	64
00204188	Avigilon SLSPCIL-1001 In-ceiling mount for 6.1" (156mm) Dome camera	3
00204092	Avigilon H5AMH-DC-COVR1 Dome bubble and cover; for in-ceiling mount; clear	1
141835	Avigilon H5AMH-AD-CEIL1 ADAPTER, IN CEILING MOUNT, H5MH	1
00204106	Avigilon H6SL-MT-NPTA1 NPT Adapter for H6SL Dome Cameras	1
00204110	Avigilon POE60U-1BTE Gigabit 802.3bt 60 W PoE Injector; Indoor; single port	1
00194901	BELDEN/ENT AX104132 KEYCONNECT SIDE-ENTRY BOX WITH SHUTTER DOOR, 1 PORT ALMOND	32
00194899	BELDEN/ENT AX101326 1-PORT MOD JACK 8W8P UTP T568A/B CAT6 IP5 KEYCONNECT TIA606 BLUE	32
00154563	Ditek DTK-MRJPOES Ethernet Surge Protector PoE+/HiPoE Cat 5E/6/6A Shielded RJ45 Connector	5
MISC-HARDWARE	Miscellaneous Hardware	1
MCA-SEC-IN-CONFIG-R2	Programming and Configuration	14
MCA-SEC-PM-LABOR-R1	Project Management Labor	15
MCA-SEC-IN-LABOR-R1	Initial Installation Labor	142.2

Subtotal: \$109,198.90

System Investment

Purchase Price, Excluding Taxes:	\$109,198.90
Estimated Taxes:	\$0.00
Purchase Price, Including Taxes:	\$109,198.90

Payment Terms

Payment Terms:

Except as provided below, all contracted services require payment in full, due upon receipt of invoice. Installation contracts or services in excess of \$5,000 require:

1. 30% down payment.
2. 100% payment of stored materials upon receipt at MCA's warehouse. Inspection of billed products by Customer at MCA's warehouse will be permitted
3. Progress labor billing will occur each month based upon the percentage of completion of whole project up to 90% of total labor charges.
4. Final charges will be billed upon final completion of the job. All billings shall be net due upon receipt of invoice.

Customer is responsible for all taxes; except if the Customer represents that it is tax exempt under sections 501(a) and 501(c) of the Internal Revenue Code of the United States, and under the applicable laws of any State due any tax. If Customer represents that all sales, use or business taxes or personal property taxes and all fees imposed by municipal, state, and/or federal authorities in connection with the systems and services to be performed or sold by MCA are tax exempt, then Customer agrees to hold MCA harmless from and to indemnify MCA against any of the foregoing charges if the exempt status is incorrect, discontinued, or modified.

Assumptions:

MCA's proposal is based on the basic investigation of your site together with the available information provided. MCA's goal is to provide the system solution desired; however, MCA reserves the right to make adjustments should we discover that material facts or circumstances relating to the project or specification have been omitted or inadvertently missed at the time of project design, engineering, or during the installation. All adjustments will be formally documented on a revised MCA proposal document if the job has not commenced; or a MCA "Additional Work Authorization" or "Change Order" document if the adjustments are discovered after the work has begun. These documents will be presented for your review and approval.

Post-Installation Service and Support:

Each item of equipment purchased under this agreement is covered by the manufacturer's warranty. MCA's sole warranty is for its labor which is warranted for 90 days on new equipment and services. Warranty will begin upon completion of the installation, or at a time where "beneficial use" of the system occurs; or of any of its' component sub-systems. Upon request, MCA can also provide a customized maintenance plan that fits the customers application and budget. Our value-added service maintenance plans can include all parts and labor to correct system failures, as well as a preventative maintenance program to minimize system downtime.

Customer Acceptance

IN WITNESS WHEREOF, the Parties hereto execute and accept this proposal and agree to be bound by all parts, including the terms and conditions, which together form the complete agreement (hereinafter the "Agreement") between the Parties. The terms and conditions are incorporated by reference as fully set forth herein and available at [Terms and Conditions](#) (the "Terms"). This Agreement is in effect on the date proposal is signed. Customer agrees that it has read the Terms prior to customer's acceptance of this proposal. MCA hereby reserves the right to amend the Terms from time to time and without notice to Customer. This Agreement shall not be binding to MCA unless approved in writing by an officer of MCA. In the event of non-approval, the sole liability of MCA shall be to refund to buyer the deposit amount that has been paid to MCA by Customer.

Agree to MCA's Terms

Agree to Other Terms: _____

MCA Location

Mobile Communications
America, Inc.
2241 Tucker Industrial Rd
Tucker GA 30084
(800) 596-8205
United States

Delivery Address

Hall County Government
470 Crescent Drive
Gainsville GA 30501
(770) 531-6702
United States

Billing Address

Hall County Government
470 Crescent Drive
Gainsville GA 30501
(770) 531-6702
United States

Seller

Roger Watson

MCA Representative

Acct. Exec

Title

R. Watson

Approved MCA Authorized Officer

Customer

Printed Name

Title

Signature Authorized Officer

Date