



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
VAT: 86-0741227  
Domestic: (800) 978-2737  
International: +1.800.978.2737

Q-546810-45482.066SA

Issued: 07/08/2024



Quote Expiration: 07/30/2024

Estimated Contract Start Date: 08/01/2024

Account Number: 498814

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Hall County Fire Services 470 Crescent Drive Gainesville, GA 30501 USA	Hall County Fire Services - GA PO Box 1435 Gainesville GA 30503-1435 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Shaun Ackley Phone: Email: sackley@axon.com Fax:	Bryan Cash Phone: (770) 531-6838 Email: bcash@hallcounty.org Fax:

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$71,373.00</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$71,373.00</b>

### Discount Summary

Average Savings Per Year	\$1,372.20
<b>TOTAL SAVINGS</b>	<b>\$6,861.00</b>

## Payment Summary

Date	Subtotal	Tax	Total
Jul 2024	\$14,274.60	\$0.00	\$14,274.60
Jul 2025	\$14,274.60	\$0.00	\$14,274.60
Jul 2026	\$14,274.60	\$0.00	\$14,274.60
Jul 2027	\$14,274.60	\$0.00	\$14,274.60
Jul 2028	\$14,274.60	\$0.00	\$14,274.60
<b>Total</b>	<b>\$71,373.00</b>	<b>\$0.00</b>	<b>\$71,373.00</b>

Quote Unbundled Price:	\$78,234.00
Quote List Price:	\$71,379.00
Quote Subtotal:	\$71,373.00

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
Fleet3B+TAP	Fleet 3 Basic + TAP	5	60	\$227.59	\$204.74	\$204.74	\$61,422.00	\$0.00	\$61,422.00
<b>A la Carte Software</b>									
80402	AXON RESPOND - LICENSE - FLEET 3	5	60		\$16.92	\$16.92	\$5,076.00	\$0.00	\$5,076.00
BasicLicense	Basic License Bundle	5	60		\$16.27	\$16.25	\$4,875.00	\$0.00	\$4,875.00
<b>Total</b>							<b>\$71,373.00</b>	<b>\$0.00</b>	<b>\$71,373.00</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP	11634	AXON FLEET - CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	5	1	07/01/2024
Fleet 3 Basic + TAP	70112	AXON SIGNAL - SIGNAL UNIT	5	1	07/01/2024
Fleet 3 Basic + TAP	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	5	1	07/01/2024
Fleet 3 Basic + TAP	72034	AXON FLEET 3 - SIM INSERTION - VZW	5	1	07/01/2024
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	5	1	07/01/2024
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	5	1	07/01/2029

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	5	08/01/2024	07/31/2029
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	5	08/01/2024	07/31/2029
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	5	08/01/2024	07/31/2029
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	10	08/01/2024	07/31/2029
A la Carte	80402	AXON RESPOND - LICENSE - FLEET 3	5	08/01/2024	07/31/2029

### Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	5

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	5	07/01/2025	07/31/2029
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	5	07/01/2025	07/31/2029

## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	470 Crescent Drive	Gainesville	GA	30501	USA

## Payment Details

Jul 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	80402	AXON RESPOND - LICENSE - FLEET 3	5	\$1,015.20	\$0.00	\$1,015.20
Year 1	BasicLicense	Basic License Bundle	5	\$975.00	\$0.00	\$975.00
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	5	\$12,284.40	\$0.00	\$12,284.40
<b>Total</b>				<b>\$14,274.60</b>	<b>\$0.00</b>	<b>\$14,274.60</b>

Jul 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	80402	AXON RESPOND - LICENSE - FLEET 3	5	\$1,015.20	\$0.00	\$1,015.20
Year 2	BasicLicense	Basic License Bundle	5	\$975.00	\$0.00	\$975.00
Year 2	Fleet3B+TAP	Fleet 3 Basic + TAP	5	\$12,284.40	\$0.00	\$12,284.40
<b>Total</b>				<b>\$14,274.60</b>	<b>\$0.00</b>	<b>\$14,274.60</b>

Jul 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	80402	AXON RESPOND - LICENSE - FLEET 3	5	\$1,015.20	\$0.00	\$1,015.20
Year 3	BasicLicense	Basic License Bundle	5	\$975.00	\$0.00	\$975.00
Year 3	Fleet3B+TAP	Fleet 3 Basic + TAP	5	\$12,284.40	\$0.00	\$12,284.40
<b>Total</b>				<b>\$14,274.60</b>	<b>\$0.00</b>	<b>\$14,274.60</b>

Jul 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	80402	AXON RESPOND - LICENSE - FLEET 3	5	\$1,015.20	\$0.00	\$1,015.20
Year 4	BasicLicense	Basic License Bundle	5	\$975.00	\$0.00	\$975.00
Year 4	Fleet3B+TAP	Fleet 3 Basic + TAP	5	\$12,284.40	\$0.00	\$12,284.40
<b>Total</b>				<b>\$14,274.60</b>	<b>\$0.00</b>	<b>\$14,274.60</b>

Jul 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	80402	AXON RESPOND - LICENSE - FLEET 3	5	\$1,015.20	\$0.00	\$1,015.20
Year 5	BasicLicense	Basic License Bundle	5	\$975.00	\$0.00	\$975.00
Year 5	Fleet3B+TAP	Fleet 3 Basic + TAP	5	\$12,284.40	\$0.00	\$12,284.40
<b>Total</b>				<b>\$14,274.60</b>	<b>\$0.00</b>	<b>\$14,274.60</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature



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Signature

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Date Signed

08July2024

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Date Signed

