

## Sole-Source/Brand Justification

### **Request Submitted By**

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Department:	Fire Rescue
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Date of Request:	7/5/2024

#### **Request Details**

Sole-Source: Any contract entered into without a competitive solicitation process, based on a justification that only one known source exits or that only one single supplier can fulfill the requirements of the County.

Sole-Brand: A purchasing situation in which only one brand of equipment/supply, etc. will meet the requirements of the County.

Identify efforts made to locate other possible sources.

Zoll Medical is the supplier for parts and supplies for our Zoll Cardiac Monitors. They are the sole source for making the defibrillation pads, paper, b/p cuffs, and cables for their brand. We purchase our Zoll supplies straight from Zoll to avoid the middle man markup.

Desired Supplier Name: Zoll Medical

Desired Supplier Email:

Desired Supplier Phone Number:

## Scope of Work

Provide a detailed description of commodities/services to be provided. Also, include the following details: exact or estimated quantity, per unit price, and the total estimated cost.

We need a blanket PO so we will have uninterrupted service supplying our Zoll Medical equipment.

We currently purchase the following from Zoll (manufacturer direct) at a discounted prices.

items:

Adult Defibrillation pads, Pediatric Defibrillation pads, 4 and 12 lead cables, Maximo oxygen measurement sensors (pulse ox cables), BVM assist sensors and cables, monitor paper, and blood pressure cuffs.

Adult Cuff,25-34cm,Double Tube W/Twist-Lock Connector

REUSE-11-2MQ

\$51.66

Ordered6

M-LNCS DCI Reusable Sensor

6000-000459

\$295.20

Ordered5

AccuVent Cable

8000-000993

\$403.00

Ordered6

Dual Lumen NiBP Tubing Assembly, 10 ft

8300-0002-01

\$122.18

Ordered6

Cable, Limb Lead ECG, AAMI, Propag® MD

8300-0803-01

\$152.52

Ordered9

CPR Stat-Padz® Electrode, 8/Case

8900-0400

\$537.00

Ordered6

Pedi-Padz® Solid Gel Electrode, 6/Case

8900-3000-01

\$237.80

Ordered1

PAPER, THERMAL, 80MM ROLL, TSI, WIGRID, BPA-FREE (BOX OF 6)

8000-000876-01

\$24.60

# Exclusive Capability: Justifying a Sole Source/Sole Brand

Provide an explanation why only a particular style, model, type or manufacturer is required (i.e. why the commodity is the only commodity which will meet the County needs).
Zoll is the manufacturer for the equipment and most supplies that we use for our cardiac
monitors and AEDs across the entire Fire Rescue fleet.
Provide a detailed description of proposed source's unique capabilities and/or personnel to perform the work and why this is the only source.
Zoll is the manufacture of the parts and supplies we use for all of our cardiac monitors and AEDs.
Letter from Original Equipment Manufacturer (required):  Attached

Purchasing Use Only		
Buyer:		
Buyer E-Mail Address:		
Buyer Telephone:		
A STATE OF THE STA		
Contract #:		
Contract Name:		
If publicly solicited, number of protests:		
Outcome:	Choose One	
Bid # (if competitively bid):		
Purchase Order #:		