

SUMMARY SCORING SHEET PROPOSALS/PRICING AND THEN INTERVIEW

CRITERIA	Total Possible Points	COMPANY NAME/RATING										
		UNUM	The Standard	Transamerica	The Hartford	Ochs	One America	Aflac	MetLife	Prudential	Symetra	Lincoln
Demonstrated understanding of the services and needs required by the County and provided solutions on how to address the following:												
Flexibility-including but not limited to plan design, attendance at open enrollment meetings, customized packets/forms, claims administration	10	8.00	9.00	9.00	9.00	9.00	9.00	9.00	10.00	10.00	10.00	9.00
Claims Management- employee experience, turnaround time, customer service support	10	7.00	9.00	9.00	10.00	10.00	10.00	9.00	10.00	10.00	10.00	8.00
Ease Administrative Burden - including but not limited to eligibility verification, billing, claims questions, and portal access	10	7.00	9.00	9.00	9.00	10.00	10.00	9.00	10.00	10.00	10.00	9.00
Credentials, qualifications, experience, and financial stability of the firm, as well as the account manager and designated service team.	10	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Compliance with Contractual Terms and Conditions and overall quality and completeness of proposal response												
Value Adds	5	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
Pricing Considerations: Rate / Rate Guarantee Length	40	30.00	37.00	25.00	32.00	35.00	31.00	28.00	38.00	39.00	36.00	27.00
<b>TOTAL SCORE</b> (out of 85):		<b>67.00</b>	<b>79.00</b>	<b>67.00</b>	<b>75.00</b>	<b>79.00</b>	<b>75.00</b>	<b>70.00</b>	<b>83.00</b>	<b>84.00</b>	<b>81.00</b>	<b>68.00</b>
<b>Rank:</b>		<b>10</b>	<b>4</b>	<b>10</b>	<b>6</b>	<b>4</b>	<b>6</b>	<b>8</b>	<b>2</b>	<b>1</b>	<b>3</b>	<b>9</b>

We will add the scoring here once we have tallied all the scores from the interview process...

	Total Points Possible	UNUM	The Standard	Transamerica	The Hartford	Ochs	One America	Aflac	MetLife	Prudential	Symetra	Lincoln
<b>SCORE FROM ABOVE</b>	<b>85</b>	67.00	79.00	67.00	75.00	79.00	75.00	70.00	83.00	84.00	81.00	68.00
Interview/Finalist Presentation	15	N/A	10.00	N/A	N/A	11.00	N/A	N/A	12.00	14.00	14.00	N/A
<b>TOTAL SCORE</b> (out of 100):		<b>67.00</b>	<b>89.00</b>	<b>67.00</b>	<b>75.00</b>	<b>90.00</b>	<b>75.00</b>	<b>70.00</b>	<b>95.00</b>	<b>98.00</b>	<b>95.00</b>	<b>68.00</b>
<b>Rank:</b>		<b>10</b>	<b>5</b>	<b>10</b>	<b>6</b>	<b>4</b>	<b>6</b>	<b>8</b>	<b>2</b>	<b>1</b>	<b>2</b>	<b>9</b>