



269 Mill Road
Chelmsford, Massachusetts 01824-4105
978-421-9655 (main)
978-421-0025 (fax)
www.zoll.com

October 24, 2024

Hall County Fire Services EMS
470 Crescent Drive
Gainesville, GA 30501
Attn: Bobby Ogletree

Dear Mr. Ogletree,

We appreciate your selection of ZOLL® products for Hall County Fire Services EMS. This letter serves as confirmation that ZOLL® Medical Corporation at 269 Mill Road in Chelmsford, Massachusetts, is the sole manufacturer and source of X Series® Defibrillators for the EMS Market. ZOLL® or Marcus Russell, Territory Manager, will not sell an X Series® Defibrillator to Hall County Fire Services EMS through any vendor or dealer.

Hall County Fire Services EMS is a member of National Purchasing Partners (“NPP”), and is therefore eligible to purchase from ZOLL’s NPP contract. Hall County Fire Services EMS’s NPP membership ID number is M-5700418. The NPP contract was a competitively bid contract awarded in 2020, thus eliminating the need for an individual agency to go out to bid. NPP features competitive prices on ZOLL defibrillators and related accessories, with pricing held firm through 6/8/25, as well as free freight. The award document is attached to this letter. Additional contract documents are available upon request.

Should you have any questions or require additional information please contact me at contracts@zoll.com.

Sincerely,

A handwritten signature in cursive script that reads "Alexandria Page". The ink is black and the signature is fluid and legible.

Alexandria Page
Local Contracts Specialist