



## AGENDA ITEM

### Consent Agenda

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**REPORT TO:** Work Session (11/12/24)

**REPORT TO:** Voting Meeting (11/14/24)

**ITEM NO:** 594/2024

**SUBJECT:** Approve the sole source purchase of two (2) Zoll X Series Monitor/Defibrillators and related accessories for Fire Rescue to Zoll Medical Corporation of Chelmsford, MA, in the amount of \$94,716.56.

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#### Meetings:

**Work Session Date:** 11/12/24

**Voting Meeting Date:** 11/14/24

#### Executive Summary:

**Presenter:** CJS

**Recommendation:**  
Approve.

**Purpose of Request:**  
Approve the sole source purchase of two (2) Zoll X Series Monitor/Defibrillators and related accessories for Fire Rescue to Zoll Medical Corporation of Chelmsford, MA, in the amount of \$94,716.56.

**History:**

**Facts and Issues:**

**Options:**

Cardiac monitors/defibrillators are devices to monitor, analyze, and treat heart rhythms in patients. These are high risk liability devices that are closely monitored by the FDA. The department has obtained a quote for two (2) devices with accessories and a trade in of two (2) older units.

In a concerted effort to maintain continuity, the department has standardized to the Zoll X-Series cardiac monitor/defibrillator. The department currently has 28 units in service and spare. All employees are trained on this model. Due to life-safety concerns, only one type of cardiac monitor/defibrillator is utilized department wide. This assures the employee is familiar with the equipment regardless of which ambulance they may be assigned. In addition, the supplies used for this device are interchangeable with the AEDs within our department, throughout various county facilities as well as devices used in many health facilities in the community. This allows a more efficient inventory as the department does not have to stock multiple brands of supplies needed (pads, cables, sensors, etc). These monitors interface with our patient care reporting software (EPR) to import a patient's vital signs and cardiac rhythm into the patient care report.

<b>Funding Requested</b>	\$ 94,716.56
<b>Are funds within current budget?</b>	Yes
<b>Source of Funds</b>	Capital Projects Fund
<b>Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?</b>	No
<b>Has it been reviewed by the County Attorney?</b>	Yes
<b>Is there a deadline for this item?</b>	2024-10-28

**Approvals:**

<b>Buyer</b>	<b>submit</b>	<b>approve</b>	<b>Purchasing</b>
AP	JS	JS	AP
<b>Budget</b>	<b>Finance</b>	<b>Attorney</b>	<b>Administration</b>
JM	TS	WLI	CR
<b>Clerk</b>			
JR			

**Attachments:**

- Financial Supplement
- Quote
- Sole-Source Form
- Manufacturer's Letter of Exclusivity



**HALL COUNTY BOARD OF COMMISSIONERS  
FINANCIAL SUPPLEMENT REPORT**

**AGENDA ITEM 594/2024**

**Funds Requested:** \$ 94,716.56

**Request Budgeted:** Yes

**Proposed Source of Funding:**

**Budget Transfer Requested:**

Capital Projects Fund

No

**Funding Source Items:**

Fiscal Year	Fund	Division	Account	Amount
2025	350-CAPITAL PROJECTS FUND	3630-EMS	542500-OTHER EQUIPMENT	\$94,716.56

**Budget Transfer Items:**

**Additional Information/Comments:**

jesmith@hallcounty.org

**Contact for Questions:** CJS

**Phone:** x3280