



AGENDA ITEM

Sheriff's Office

REPORT TO: Work Session (12/09/24)

REPORT TO: Voting Meeting (12/12/24)

ITEM NO: 678/2024

SUBJECT: Approve the single source procurement of Axon products for the Sheriff's Office to Axon Enterprises, Inc. of Scottsdale, AZ, through a ten (10) year Consolidated Master Services and Purchasing Lease Agreement, in the amount of \$16,200,138.11.

Meetings:

Work Session Date: 12/09/24

Voting Meeting Date: 12/12/24

Executive Summary:

Presenter: SGC

Recommendation:
Approve

Purpose of Request:

Approve the single source procurement of Axon products for the Sheriff's Office to Axon Enterprises, Inc. of Scottsdale, AZ, through a ten (10) year Consolidated Master Services and Purchasing Lease Agreement, in the amount of \$16,200,138.11.

History:

Sole Source combined pricing proves more favorable than available through Sourcewell Cooperative Contract #101223-AXN.

The Sheriff's Office currently has five agreements with Axon for various tasers and body cameras. This agreement will consolidate everything into one agreement and payment beginning July 1, 2026. While also adding the additional enhancements being requested by the Sheriff's Office.

Facts and Issues:

Axon products and solutions included in the lease agreement are; Tasers and Related Virtual Reality Training Headsets, Body Worn Cameras, Fleet In-Car Cameras, Interview Room Cameras and Related Software, Cloud-Based Digital Evidence Storage and Management, and Record Management Systems.

Options:

Funding Requested

\$ 16,200,138.11

Are funds within current budget?

Yes

Source of Funds

General Fund

Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?

Has it been reviewed by the County Attorney?

Is there a deadline for this item?

Yes
Yes
2024-12-12

Approvals:

Submit	Approve	Purchasing	Budget
SC	SC	AP	JM
Finance	Attorney	Administration	Clerk
TS	WLI	CR	JR

- Attachments:
- Financial Supplement

Contract Signature Request Form

Consolidated Master Services and Purchasing Agreement

Axon Single Source Justification Letter

Sole Source Justification Form



HALL COUNTY BOARD OF COMMISSIONERS FINANCIAL SUPPLEMENT REPORT

AGENDA ITEM 678/2024

Funds Requested: \$ 16,200,138.11

Request Budgeted: Yes

Proposed Source of Funding:

Budget Transfer Requested:

General Fund

No

Funding Source Items:

Fiscal Year	Fund	Division	Account	Amount
2026	100-GENERAL FUND	3310-SHERIFFâ€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$800,000.00
2027	100-GENERAL FUND	3310-SHERIFFâ€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$975,000.00
2028	100-GENERAL FUND	3310-SHERIFFâ€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$1,300,000.00
2029	100-GENERAL FUND	3310-SHERIFFâ€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$1,875,019.73
2030	100-GENERAL FUND	3310-SHERIFFâ€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$1,875,019.73
2031	100-GENERAL FUND	3310-SHERIFFâ€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$1,875,019.73
2032	100-GENERAL FUND	3310-SHERIFFâ€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$1,875,019.73
2033	100-GENERAL FUND	3310-SHERIFFâ€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$1,875,019.73
2034	100-GENERAL FUND	3310-SHERIFFâ€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$1,875,019.73
2035	100-GENERAL FUND	3310-SHERIFFâ€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$1,875,019.73

Budget Transfer Items:

Additional Information/Comments:

Will factor in the required debt service each year into the Sheriff's Operating budget for that appropriate fiscal year.

Contact for Questions: MM

Phone: x6887