



HALL COUNTY G E O R G I A

Sole-Source/Brand Justification

Request Submitted By

Name:	Bradley Martin
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Department:	Fire Rescue
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Date of Request:	01/07/2025

Request Details

Sole-Source: Any contract entered into without a competitive solicitation process, based on a justification that only one known source exists or that only one single supplier can fulfill the requirements of the County.

Sole-Brand: A purchasing situation in which only one brand of equipment/supply, etc. will meet the requirements of the County.

Identify efforts made to locate other possible sources.

Hall County Fire Rescue is seeking to purchase a new Pierce Enforcer Tractor Drawn Aerial (Tiller) from Ten 8 Fire. Ten 8 Fire is the sole dealer for Pierce Fire Apparatus in Georgia. This will allow HCFR to keep a standardized fleet and have a certified vendor on contract (Ten 8 Fire) to complete all work that meets or exceeds manufacturer requirements and also complete warranty work. Hall County now has a total of 24 Pierce apparatus.

Desired Supplier Name: Ten 8 Fire

Desired Supplier Email: gbinion@ten8fire.com

Desired Supplier Phone Number: 706-302-7218

Scope of Work

Provide a detailed description of commodities/services to be provided. Also, include the following details: exact or estimated quantity, per unit price, and the total estimated cost.

Ten 8 Fire is the sole dealer for Pierce Fire Apparatus in Georgia. They would provide One (1) Pierce Enforcer Tractor Drawn Aerial (Tiller) based on the specifications of Hall County Fire Rescue that falls within the NPPGov Contract. The cost of the apparatus is estimated at \$2,169,124.00-

Exclusive Capability: Justifying a Sole Source/Sole Brand

Provide an explanation why only a particular style, model, type or manufacturer is required (i.e. why the commodity is the only commodity which will meet the County needs).

This will allow HCFR to keep a standardized fleet and have a certified vendor on contract (Ten 8 Fire) to complete all work that meets or exceeds manufacturer requirements and also complete any warranty work. Hall County now has a total of 24 Pierce apparatus and the specified Aerial apparatus will give Hall County Fire Rescue a leading edge apparatus that meet the needs of ISO requirements and the needs of the community.

Provide a detailed description of proposed source's unique capabilities and/or personnel to perform the work and why this is the only source.

Ten 8 Fire is the sole source dealer for Pierce Fire Apparatus in Georgia. Pierce Manufacturing is a word leader in the fire service apparatus manufacturing. They are a single source manufacturer and build all their apparatus in house. If you need parts, you have a one stop shop through Pierce, they can make your exact part as it was the day it left the factory.

Letter from Original Equipment Manufacturer (required):

Attached

Purchasing Use Only

Buyer:

Buyer E-Mail Address:

Buyer Telephone:

Contract #:

Contract Name:

If publicly solicited, number of protests:

Outcome:

Choose One

Bid # (if competitively bid):

Purchase Order #: