

<b>SUMMATION OF BIDS RECEIVED</b>	<b>Securus</b>	<b>Securus</b>	<b>ICS</b>
<b>REQUEST FOR PROPOSAL #41-007</b>	<b>Technologies, Inc.</b>	<b>Technologies, Inc.</b>	
<b>INMATE TELEPHONE SYSTEMS AND SERVICES ANNUAL CONTRACT</b>	<b>Carrollton, TX</b>	<b>Carrollton, TX</b>	<b>San Antonio, TX</b>
	<b>OFFER A</b>	<b>OFFER B</b>	<b>OFFER FOR JAIL</b>
<b>Bid tab for Jail</b>	<b>GA Public Service</b>	<b>Reduced Inmate Call</b>	
	<b>Commission Inmate</b>	<b>Rates (Below GA</b>	
	<b>Call Rates</b>	<b>PSC Rates)</b>	
	<b>Jail minimum annual guarantee: \$640,000</b>	<b>Jail minimum annual guarantee: \$200,000</b>	<b>Option 1: \$600,000 total immediately upon activation and subsequent \$600,000 each year renewed. At the end of contract year, any additional comm. earned at the proposed rate will be paid.</b>
	Price	Price	Price
<b>Collect without Taxes</b>			
Local	<b>\$.18 + \$.18</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
IntraLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
IntraLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
InterLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
InterLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
Interstate	<b>\$.21 + \$.21</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
% of Gross Revenue Offered for Jail	<b>87.00%</b>	<b>50.00%</b>	<b>88.00%</b>
<b>Prepaid with Taxes</b>			
Local	<b>\$.18 + \$.18</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
IntraLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
IntraLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
InterLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
InterLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
Interstate	<b>\$.23 + \$.23</b>	<b>\$.06 + \$.06</b>	<b>\$.1782 + \$.1782</b>
	<b>Includes Fed. USF Tax of 11.4% for Interstate only</b>	<b>Includes Fed. USF Tax of 11.4% for Interstate only</b>	<b>Includes Fed. USF Tax of 11.4% for Interstate only</b>
% of Gross Revenue Offered for Jail	<b>87.00%</b>	<b>50.00%</b>	<b>88.00%</b>
<b>Prepaid without Taxes</b>			
Local	<b>\$.18 + \$.18</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
IntraLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
IntraLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
InterLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
InterLATA	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
Interstate	<b>\$.21 + \$.21</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
% of Gross Revenue Offered for Jail	<b>87.00%</b>	<b>50.00%</b>	<b>88.00%</b>
<b>Debit with Taxes</b>			
Local (1 minute or less)	<b>\$.18 + \$.18</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
Local (> 1 minute)	<b>\$.18 + \$.18</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>
IntraLATA (1 minute or less)	<b>\$.19 + \$.19</b>	<b>\$.05 + \$.05</b>	<b>\$.16 + \$.16</b>

IntraLATA (>1 minute)	\$ .19 + \$ .19	\$ .05 + \$ .05	\$ .16 + \$ .16
InterLATA (1 minute or less)	\$ .19 + \$ .19	\$ .05 + \$ .05	\$ .16 + \$ .16
InterLATA (>1 minute)	\$ .19 + \$ .19	\$ .05 + \$ .05	\$ .16 + \$ .16
Interstate	\$ .23 + \$ .23	\$ .06 + \$ .06	\$ .1782 + \$ .1782
	Includes Fed. USF Tax of 11.4% for Interstate only	Includes Fed. USF Tax of 11.4% for Interstate only	Includes Fed. USF Tax of 11.4% for Interstate only
International			\$0.50
% of Gross Revenue Offered for Jail	87.00%	50.00%	88.00%
<b>Debit without Taxes</b>			
Local (1 minute or less)	\$ .18 + \$ .18	\$ .05 + \$ .05	\$ .16 + \$ .16
Local ( > 1 minute)	\$ .18 + \$ .18	\$ .05 + \$ .05	\$ .16 + \$ .16
IntraLATA (1 minute or less)	\$ .19 + \$ .19	\$ .05 + \$ .05	\$ .16 + \$ .16
IntraLATA (>1 minute)	\$ .19 + \$ .19	\$ .05 + \$ .05	\$ .16 + \$ .16
InterLATA (1 minute or less)	\$ .19 + \$ .19	\$ .05 + \$ .05	\$ .16 + \$ .16
InterLATA (>1 minute)	\$ .19 + \$ .19	\$ .05 + \$ .05	\$ .16 + \$ .16
Interstate	\$ .21 + \$ .21	\$ .05 + \$ .05	\$ .16 + \$ .16
International			\$0.50
% of Gross Revenue Offered for Jail	87.00%	50.00%	88.00%
<b>Funding Fees: Jail - Options A &amp; B</b>			
Processing Fee for Payments Via Live Agent	\$5.95	\$5.95	
Processing Fee for Payments Via IVR, Website, Mobile App	\$3.00	\$3.00	
Processing Fee for Payments via Mail or Online Banking	\$0.00 (always free)	\$0.00 (always free)	
Video Visitation Funding Fee	\$0.00 (always free)	\$0.00 (always free)	\$ .25 per minute charged in 30 minute increments.
			The County will receive 50% of this revenue as commission income.
Return Check Charge	Up to \$25.00 depending on state regulatory rules	Up to \$25.00 depending on state regulatory rules	
<b>Additional Revenue Producing Products: Jail - Options A &amp; B</b>			
Outbound Inmate Voicemail - Rate	\$3.00 Funding Fee + Per Minute Call Rate	\$3.00 Funding Fee + Per Minute Call Rate	
Outbound Inmate Voicemail - Commission Earnings	Same Commission Rate as ITS Excluding Funding Fee	Same Commission Rate as ITS Excluding Funding Fee	
SecureView Monthly Subscription Program - Rate	\$15.00 per month	\$15.00 per month	
SecureView Monthly Subscription Program - Commission Earnings	66.67%	66.67%	
Securus Remote Video Connect (CI Optional) - Rate	\$5.00 for 30 minutes	\$5.00 for 30 minutes	

Securus Remote Video Connect (CI Optional) - <b>Commission Earnings</b>	<b>50.00%</b>	<b>50.00%</b>	
Inbound Inmate Voicemail - <b>Rate</b>	<b>\$1.99 per message</b>	<b>\$1.99 per message</b>	
Inbound Inmate Voicemail - <b>Commission Earnings</b>	<b>50.00%</b>	<b>50.00%</b>	
eMessaging - <b>Rate</b>	<b>\$.50 Per eMessage</b>	<b>\$.50 Per eMessage</b>	
eMessaging - <b>Commission Earnings</b>	<b>20.00%</b>	<b>20.00%</b>	
Inmate Tablet Premium Content - <b>Rate</b>	<b>\$0.00 - \$19.99</b>	<b>\$0.00 - \$19.99</b>	<b>\$0 for education, commissary ordering or law library research. To streamline entertainment is \$.05 per minute. Public and friends can send emails at the rate of \$.25 per email / photo.</b>
Inmate Tablet Premium Content - <b>Commission Earnings</b>	<b>10.00%</b>	<b>10.00%</b>	<b>25% of gross rev. for inmate entertainment. Messaging, 10% of gross rev. if Earth Class mail is deployed or 25% if elect not to deploy Earth Class</b>
AllPaid Cash Bond - <b>Rate</b>	<b>Varies</b>	<b>Varies</b>	
AllPaid Cash Bond - <b>Commission Earnings</b>	<b>10.00%</b>	<b>10.00%</b>	
<b>International Call Rates: Jail - Options A &amp; B</b>			
International	<b>\$.50 + \$.50</b>	<b>\$.50 + \$.50</b>	
% of Gross Revenue Offered	<b>87.00%</b>	<b>50.00%</b>	
Caribbean	<b>\$.21 + \$.21</b>	<b>\$.21 + \$.21</b>	
% of Gross Revenue Offered	<b>87.00%</b>	<b>50.00%</b>	
Canada	<b>\$.21 + \$.21</b>	<b>\$.21 + \$.21</b>	
% of Gross Revenue Offered	<b>87.00%</b>	<b>50.00%</b>	
Digital Mail Center with Guarded Exchange Processing (with Inmate Retrieval)	<b>-10.00%</b>	<b>-10.00%</b>	

<b>SUMMATION OF BIDS RECEIVED</b>	<b>GTL</b>	<b>GTL</b>	
<b>REQUEST FOR PROPOSAL #41-007</b>			
<b>INMATE TELEPHONE SYSTEMS AND SERVICES ANNUAL CONTRACT</b>	<b>Falls Church, VA</b>	<b>Falls Church, VA</b>	
	<b>OFFER 1</b>	<b>OFFER 2</b>	
	Price	Price	
<b>Collect without Taxes</b>			
Local	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
IntraLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
IntraLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
InterLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
InterLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
Interstate	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
% of Gross Revenue Offered for Jail	<b>35.00%</b>	<b>70.00%</b>	
<b>Prepaid with Taxes</b>			
Local	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
IntraLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
IntraLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
InterLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
InterLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
Interstate	<b>\$.189 + \$.189</b>	<b>\$.189 + \$.189</b>	
% of Gross Revenue Offered for Jail	<b>35.00%</b>	<b>70.00%</b>	
<b>Prepaid without Taxes</b>			
Local	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
IntraLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
IntraLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
InterLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
InterLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
Interstate	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
% of Gross Revenue Offered for Jail	<b>35.00%</b>	<b>70.00%</b>	
<b>Debit with Taxes</b>			
Local (1 minute or less)	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
Local (> 1 minute)	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
IntraLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
IntraLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
InterLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
InterLATA	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
Interstate	<b>\$.189 + \$.189</b>	<b>\$.189 + \$.189</b>	
% of Gross Revenue Offered for Jail	<b>35.00%</b>	<b>70.00%</b>	
<b>Debit without Taxes</b>			
Local (1 minute or less)	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	
Local (> 1 minute)	<b>\$.17 + \$.17</b>	<b>\$.17 + \$.17</b>	

IntraLATA	\$ .17 + \$ .17	\$ .17 + \$ .17	
IntraLATA	\$ .17 + \$ .17	\$ .17 + \$ .17	
InterLATA	\$ .17 + \$ .17	\$ .17 + \$ .17	
InterLATA	\$ .17 + \$ .17	\$ .17 + \$ .17	
Interstate	\$ .17 + \$ .17	\$ .17 + \$ .17	
% of Gross Revenue Offered for Jail	35.00%	70.00%	
<b>ITS Rates</b>			
Call Rate Per Minute - All Domestic Call Types	\$0.17	\$0.17	
Call Rate Per Minute - Interstate with USF Included	\$0.19	\$0.19	
<b>TABLET RATES</b>			
Inmate Messaging & Content Usage per Minute	\$0.05	\$0.05	
Friends & Family Messaging - Per Message	\$0.25	\$0.25	
<b>VIDEO VISITATION</b>			
Remote Video Visitation			
10-Minute Visitation	\$2.50	N/A	
25-Minute Visitation	\$6.25	N/A	
Onsite Video Visitation	0.00%	N/A	
Visitation On-Demand via Tablet Solution per minute	N/A	\$0.25	
<b>REVENUE SHARE OFFERS</b>			
Revenue Share on all traffic based on Gross Revenue	Included	Included	
ITS Revenue Share Percentage to Hall Co.	35% with a contract term beyond 12-months, GTL will be able to improve the revenue share to Hall Co.	70.00%	
Free Call per Week to Every Inmate	1 Free 5-minute call weekly	1 Free 5-minute call weekly	
Tablet Content	25.00%	25.00%	
Remote Video Visitation	25.00%	25.00%	
Certified Check Mailed to GTL	\$0.00	\$0.00	
Money Order Mailed to GTL	\$0.00	\$0.00	
IVR/Web/Auto Reload/Kiosk	\$3.00	\$3.00	
Live Operator	\$5.95	\$5.95	
Single/Bill Statement Fee	\$2.00	\$2.00	
Third Party Financial Transaction Fees	Exact Fee Charged by Third Party (varies by third party)	Exact Fee Charged by Third Party (varies by third party)	
<b>Awarded to:</b>			
<b>BUDGETED AMOUNT: CONTRACT</b>			
<b>TOTAL REVENUE: \$ 320,000.00 BOPYE</b>			
<b>BIDS MAILED: 39 (H) 0</b>			
<b>BIDS RECEIVED: 3 (H) 0</b>			
<b>DEPARTMENT: JAIL</b>			