



AGENDA ITEM

Financial Services

REPORT TO: Work Session (05/19/25)

REPORT TO: Voting Meeting (05/22/25)

ITEM NO: 216/2025

SUBJECT: Approve the subscription renewal of Cartegraph Enterprise Asset Management Software for various County departments to Carahsoft Technology Corp. of Reston, VA. The estimated annual cost is \$149,241.90.

Meetings:

Work Session Date: 05/19/25

Voting Meeting Date: 05/22/25

Executive Summary:

Presenter: TS

Recommendation:
Approve

Purpose of Request:

Approve the subscription renewal of Cartegraph Enterprise Asset Management Software for various County departments to Carahsoft Technology Corp. of Reston, VA. The estimated annual cost is \$149,241.90.

History:

This would be year (1) of a five (5) year agreement.

Facts and Issues:

Options:

The software provides various County departments with accountability for complaints, supplies, etc., throughout Hall County.

Statements from Carahsoft will be handled by four (4) divisions: Engineering, Road Maintenance, Fleet Maintenance, and Building Maintenance.

Contract # 99999-SPD-T20190814-0001 State of Georgia, Department of Administrative Services, State Purchasing Division, Strategic Sourcing Unit, Convenience Statewide Contract for Cloud (Based) Solutions and Services, Cartegraph® is a product within OpenGov's product offerings that an authorized value-added reseller markets, Carahsoft Technology Corp. through the national cooperative purchasing consortium NASPO ValuePoint. The BOC approved the implementation of this software at the February 5, 2024, voting meeting, item #673/2023.

This contract will be a (5) year agreement to be invoiced annually:

- * 3/1/25 - 2/28/26 for \$149,241.90
- * 3/1/26 - 2/28/27 for \$156,704.05
- * 3/1/27 - 2/28/28 for \$164,539.21
- * 3/1/28 - 2/29/29 for \$172,766.19
- * 3/1/29 - 2/29/30 for \$181,404.44

See the attached breakdown for the annual amounts per department.

Funding Requested	\$ 824,655.79
Are funds within current budget?	Yes
Source of Funds	Development Services, Fleet, and General Fund
Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?	Yes
Has it been reviewed by the County Attorney?	Yes
Is there a deadline for this item?	

Approvals:

Submit	Approve	Purchasing	Budget
BN	JS	AP	EW
Finance	Attorney	Administration	Clerk
TS	WLI	CR	JR

Attachments:

Financial Supplement
Quote
Cost Breakdown Summary



HALL COUNTY BOARD OF COMMISSIONERS FINANCIAL SUPPLEMENT REPORT

AGENDA ITEM 216/2025

Funds Requested: \$ 824,655.79

Request Budgeted: Yes

Proposed Source of Funding:

Budget Transfer Requested:

Development Services, Fleet, and General Fund

No

Funding Source Items:

Fiscal Year	Fund	Division	Account	Amount
2025	272-DEVELOPMENT SERVICES FUND	4971-ENGINEERING	523600-DUES, FEES, & SUBSCRIPTIONS	\$12,390.76
2026	272-DEVELOPMENT SERVICES FUND	4971-ENGINEERING	523600-DUES, FEES, & SUBSCRIPTIONS	\$24,781.34
2025	272-DEVELOPMENT SERVICES FUND	4220-ROAD MAINTENANCE	523600-DUES, FEES, & SUBSCRIPTIONS	\$10,675.65
2026	272-DEVELOPMENT SERVICES FUND	4220-ROAD MAINTENANCE	523600-DUES, FEES, & SUBSCRIPTIONS	\$21,351.40
2025	603-FLEET MAINTENANCE FUND	4900-FLEET MAINTENANCE	523600-DUES, FEES, & SUBSCRIPTIONS	\$13,340.44
2026	603-FLEET MAINTENANCE FUND	4900-FLEET MAINTENANCE	523600-DUES, FEES, & SUBSCRIPTIONS	\$26,680.93
2025	100-GENERAL FUND	1565-BUILDINGS AND MAINTENANCE	523600-DUES, FEES, & SUBSCRIPTIONS	\$13,340.45
2026	100-GENERAL FUND	1565-BUILDINGS AND MAINTENANCE	523600-DUES, FEES, & SUBSCRIPTIONS	\$26,680.93
Year 2				\$156,704.05
Year 3				\$164,539.21
Year 4				\$172,766.19
Year 5				\$181,404.44

Budget Transfer Items:

Additional Information/Comments:

See the attached 5-year Subscription Breakdown Summary for the complete listing of allocations for the four (4) departments over the five (5) years.

Contact for Questions: TC

Phone:

770-531-6800