

Attachment A

Emergency Lighting & Sirens Supply

March 13, 2025

Whereas, the Contractor and the County have agreed to a change in the contract prices and have recorded them below, and have both agreed to their rates, the prices associated with this contract are hereby changed upon approval of the County:

I request a 30% price increase
for renewal.

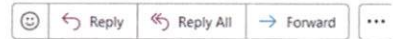
Thank you.

IFB #004-45 Emergency Lighting & Sirens Supply	West Chatham		
	FY25 PRICING	Requested FY26 Price Revisions	
ITEM DESCRIPTION	PRICE	PRICE	% of CHANGE
Armrest, Top, Mt, Large Pad, "Havis Shields Stock # HAV-C-ARM-103"	\$127.40	\$131.22	3.00%
Bracket, "L" angle mount, Whelen stock #DBKT4	\$19.20	\$19.78	3.00%
Bracket, Tir3, "Whelen Stock # RBKT4"	\$29.40	\$30.28	3.00%
Bracket, Tir3, "Whelen Stock # RBKT6"	\$19.80	\$20.39	3.00%
Bracket, Brother armrest printer bracket, top mount, Havis stock C-ARPB-1014	\$231.00	\$237.93	3.00%
Bracket, 1 pc. Equip. mounting, 4" mounting space, fits Whelen 295HFS series, Havis stock #HAV-C-EB40-WS2-1P	\$25.90	\$26.68	3.00%
Cell Dial, "Ray Allen F-Series Stock # GSMD-F"	OBSOLETE		
Console, 18", With Mounting Brackets, "Havis Shields Stock # HAV-C-1800"	\$297.50	\$306.43	3.00%
Console, 24" best depth, Havis stock #HAV-C-VS-2400-INUT-1	OBSOLETE		
Cupholder, Int Dual, 4", CUP2-1, "Havis Shields Stock # HAV-C-CUP2-1"	\$46.90	\$48.31	3.00%
K9 Deployment, Includes Heat, Alarm System, Pager, "Ace-K9 Hot N Pop Pro"	\$1,499.00	\$1,543.97	3.00%
K9, Fan, 10", for K9 Transport with Activation Module, Manual Switch & Materials,	\$239.00	\$246.17	3.00%
License plate bracket for IONS (2ION) not surface mount, Whelen Stock	\$26.40	\$27.19	3.00%
Light, ION LED, light blue (2 tag bracket- 2PB) Whelen stock #IONB	\$104.40/light		
Slide out locking arm, 11", w/low profile motion adapter, Havis stock #HAV-C-MD-	\$256.90	\$264.61	3.00%
Heavy duty 8.5" telescoping pole, side mount, short handle, Havis stock #HAV-C-	\$161.00	\$165.83	3.00%
Equipment mounting bracket, Havis stock #HAV-C-ED-40-WS2-1P	\$25.90	\$26.68	3.00%
One piece mounting equipment, Havis stock #HAV-E-EB24-MMT-1P	\$23.10	\$23.79	3.00%
Stinger spike system 2025, 25' spike, 40' rope defender, #FED-90225	\$952.00	\$980.56	3.00%
Stinger spike system 2010, 10' spike, 40' rope w/handle & hard case, #FED-90210	\$504.00	\$519.12	3.00%
Stinger spike system 2015, Trooper 15.5' w/40' rope w/handle storage case, FED-	\$633.00	\$651.99	3.00%
Dual Avenger Sync red/red, Whelen stock #AVNS2RR	OBSOLETE		
Single Avenger headliner bracket, Whelen stock #AVNBKT1	OBSOLETE		
Dominator plus 6-LINZ6, 3R/3W, Whelen stock #DP630030	\$688.20	\$708.85	3.00%
Dominator 6 LED R/W/R/W/R/W, Whelen stock #D6RCRCRC	\$388.20	\$399.85	3.00%
ION light red, Whelen stock #IONR	\$104.40	\$107.53	3.00%
ION light, red/white, Whelen stock #IOND	\$104.40	\$107.53	3.00%
ION pedestal mount kit, black, Whelen stock #IONPEDB	\$52.80	\$54.38	3.00%
Vertexx Super-LED light blue, Whelen stock #VTX609B	\$84.60	\$87.14	3.00%
Vertex Super-LED split red/white, Whelen stock #VTX609D	\$88.20	\$90.85	3.00%
Siren/control center, Whelen stock #295SLSA6	\$405.00	\$417.15	3.00%
Hand-held siren, Whelen stock #HHS2200	OBSOLETE		
Speaker, black plastic, Whelen stock #SA315P	\$155.00	\$159.65	3.00%
Universal mount kit, Whelen stock #SAK1	\$20.00	\$20.60	3.00%
Ford Explorer, Police Int. SUV, mount kit, Whelen stock #SAK52	\$20.00	\$20.60	3.00%
Ford Explorer, Police Int. SUV, mounting bracket, Whelen stock #SAK51	\$20.00	\$20.60	3.00%
Ford Fusion, 2017 mounting kit, Whelen stock #SAK59	\$20.00	\$20.60	3.00%
Inner edge RTX 8-light duo tray, Whelen Stock #IDTRAY8	OBSOLETE		
Pushbumper for 2020-2021 Explorer, Westin Stock #WES-36-2125	\$360.00	\$370.80	3.00%
Wing wrap for pushbumper, Westin Stock #WES-36-2125W	\$270.00	\$278.10	3.00%
Pit Bar, Westin Stock #WES-36-2125PB	\$325.00	\$334.75	3.00%
Light Channel, Westin Stock #WES-36-6005W4	\$40.00	\$41.20	3.00%
Split B/W Light, Whelen Stock #WHE-TLIX	\$107.40	\$110.62	3.00%
Duo ION Blue White, Whelen Stock #WHE-12E	\$120.40	\$124.01	3.00%
Outer Edge, Whelen Stock #WHE-RPWD50 with OE125x(6)	\$1,057.20	\$1,088.92	3.00%
Inner Edge Duo Blue / White, Whelen Stock #WHE-OEWD50 with OE12MX (6)	\$1,050.00	\$1,081.50	3.00%
Duo, Whelen Stock #WHE-BSFW5D2 BSFW50Z Duo with 10 ISDE	\$960.00	\$988.80	3.00%
Core, Whelen Stock #WHE-399	\$800.00	\$824.00	3.00%
Controller, Whelen Stock #WHE-CLTL6	\$245.00	\$252.35	3.00%
Gateway OBD2 kit, Whelen Stock #WHE-C399K4	\$39.00	\$40.17	3.00%
Vehicle to vehicle gateway, Whelen Stock #WHE-CV2V	\$217.80	\$224.33	3.00%
Expansion module 16 output 4 input, Whelen Stock #WHE-CEM16	\$171.60	\$176.75	3.00%
ION Pedestal Mount, Black, Whelen Stock #WHE-IONPEDB	\$52.80	\$54.38	3.00%
24" Flat Havis console 20-21 Int. SUV, Havis Stock #HAV-C-VS-0618-INUT	\$439.60	\$452.79	3.00%
Printer mount for Brother PJ722, Havis Stock #HAV-C-PM-124-PC	\$180.60	\$186.02	3.00%
Side mount armrest, Havis Stock #HAV-C-ARM-102	\$65.80	\$67.77	3.00%
Arges Spotlight, Whelen Stock #WHE-ARGES1	\$463.20	\$477.10	3.00%
Drivers fender mount, Whelen Stock #WHE-ARG50D	\$67.80	\$69.83	3.00%
Progard self support dual Tri Gun Lock, Stock #PRG-GVM 4720 D-H	\$503.30	\$518.40	3.00%
Wecan X 48" Lightbar, Whelen Stock #WHE-EB85P3E	\$1,895.00	\$1,951.85	3.00%
Center sliding poly window partition, Stock #PRG-PRPSP4704UINT20A	\$791.70	\$815.45	3.00%
Transport seat & outboard seatbelts - Stock #PRG-54705UINT2005B	\$1,523.90	\$1,569.62	3.00%
Vertical Tri Gun Lock, Stock #PRG-GVPM D-H	\$480.20	\$494.61	3.00%
Steel window bars '20 Explorer, Stock #PRG-WB47NPUINT20	\$224.00	\$230.72	3.00%
	AVERAGE % OF CHANGE		3%

Upcoming Price Adjustment – Effective April 21, 2025



Christopher Buck <media@havis.com>
To: Andrea Padgett



Fri 3/21/2025 5:14 PM

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Dear Valued Partner,

I am writing to inform you of a price increase that will affect our customer and partner network.

Havis continues to grow and evolve, and we have increased our ability to provide you with industry-leading products, sales, and support across multiple markets. We have repeatedly raised the bar for ourselves and the industries we serve. Price adjustments like these are essential for maintaining the quality, service, and innovation you expect from Havis by actively addressing the impact of inflation that we have encountered with rising labor rates and supply chain challenges.

These changes will go into effect on April 21, 2025. Any quotes that were provided prior to that date will be honored through May 20, 2025.

These price increases do not address any impacts for recently announced tariffs on certain countries, and on steel/aluminum. Havis-owned manufacturing plants are based in the U.S., but we do import some components and assemblies. Our U.S. supply base also imports some of their components and raw materials. Therefore, we do expect to be impacted by these tariffs in the near future. We will monitor the situation closely, quantify the impact, and address tariffs in a later communication.

We appreciate your understanding and the mutual commitment to continued partnership.

Best regards,

Christopher Buck