



## AGENDA ITEM

### Human Resources

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**REPORT TO:** Work Session (06/09/25)

**REPORT TO:** Voting Meeting (06/12/25)

**ITEM NO:** 365/2025

**SUBJECT:** Approve the FY 2026 annual contract renewal for property and casualty insurance brokers (Gallagher Bassett Services, Inc., and Arthur J. Gallagher Company), insurance program coverages, fees, and third party administrator (TPA) services in the amount of \$2,116,314.00; and authorize the Chairman to execute all related documents.

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#### Meetings:

**Work Session Date:** 06/09/25

**Voting Meeting Date:** 06/12/25

#### Executive Summary:

**Presenter:**

DLJ

**Recommendation:**

Department recommends approval.

#### Purpose of Request:

Approve the FY 2026 annual contract renewal for property and casualty insurance brokers (Gallagher Bassett Services, Inc., and Arthur J. Gallagher Company), insurance program coverages, fees, and third party administrator (TPA) services in the amount of \$2,116,314.00; and authorize the Chairman to execute all related documents.

#### History:

Gallagher Bassett Services, Inc., and Arthur J Gallagher Company are vendors in good standing with the County.

#### Facts and Issues:

#### Options:

Total program cost is \$2,116,314.00 for the plan year, which is a 16.7% increase. Purpose of this request is to seek approval of the FY 2026 annual contract renewal for property and casualty insurance.

Line of businesses that experienced an increase are: Auto Liability and Auto Physical Damage (3.8%); Off-Duty Liability (3.9%); Crime (5.2%); and Aviation Drone Coverage (41.4%).

Decreases for the upcoming plan year are: Property (-12.3%) via GovPro; Cyber Liability (no change 0%); Law Enforcement AD&D (-0.5%); Terrorism & Sabotage (-53.1%); Risk Control Services (-40%); and Claims TPA fees (-2.8%)

This year the County will add GovPro (layered and shared) for Property; and add Excess Liability Coverage. Through GovPro there will be a net savings of 12.3% and a premium savings of 21.3%.

<b>Funding Requested</b>	\$ 2,116,314.00
<b>Are funds within current budget?</b>	Yes
<b>Source of Funds</b>	Risk Management Fund
<b>Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?</b>	Yes
<b>Has it been reviewed by the County Attorney?</b>	Yes
<b>Is there a deadline for this item?</b>	

**Approvals:**

Submit	Approve	Purchasing	Budget
LJ	LJ	AP	EW
Finance	Attorney	Administration	Clerk
TS	WLI	CR	JR

**Attachments:**

Financial Supplement  
Signature Request Cover Sheet  
Property and Casualty Renewal 2025-2026



**HALL COUNTY BOARD OF COMMISSIONERS  
FINANCIAL SUPPLEMENT REPORT**

**AGENDA ITEM 365/2025**

**Funds Requested:** \$ 2,116,314.00

**Request Budgeted:** Yes

**Proposed Source of Funding:**

**Budget Transfer Requested:**

Risk Management Fund

No

**Funding Source Items:**

<b>Fiscal Year</b>	<b>Fund</b>	<b>Division</b>	<b>Account</b>	<b>Amount</b>
2026	602-RISK MANAGEMENT FUND	1555 - RISK MANAGEMENT	552401-PROPERTY & CASUALTY PREMIUMS	\$1,972,838.00
2026	602-RISK MANAGEMENT FUND	1555 - RISK MANAGEMENT	552100- ADMINISTRATIVE INSURANCE FEES	\$143,476.00

**Budget Transfer Items:**

**Additional Information/Comments:**

**Contact for Questions:** DLJ

**Phone:** 770-531-6712