



## AGENDA ITEM

### Consent Agenda

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**REPORT TO:** Work Session (06/09/25)

**REPORT TO:** Voting Meeting (06/12/25)

**ITEM NO:** 359/2025

**SUBJECT:** Approve the award of IFB #006-46 Fire and EMS Uniform Supply Annual Contract for Fire Rescue to MES Service Company, LLC of Sandy Hook, CT, Strongpoint, LLC of Gainesville, GA, and North America Fire Equipment Co., Inc. (NAFECO) of Decatur, AL. The estimated annual cost is \$326,139.00.

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### Meetings:

**Work Session Date:** 06/09/25

**Voting Meeting Date:** 06/12/25

### Executive Summary:

**Presenter:** JS

**Recommendation:**  
Approve.

### Purpose of Request:

Approve the award of IFB #006-46 Fire and EMS Uniform Supply Annual Contract for Fire Rescue to MES Service Company, LLC of Sandy Hook, CT, Strongpoint, LLC of Gainesville, GA, and North America Fire Equipment Co., Inc. (NAFECO) of Decatur, AL. The estimated annual cost is \$326,139.00.

### History:

All three (3) vendors have been used in the past for similar bids and all are in good standing with the County.

### Facts and Issues:

Year one (1) of a possible five (5) year contract.

### Options:

Fire rescue is requesting that MES Service Company, LLC, Strongpoint, LLC and North America Fire Equipment CO., Inc. all be awarded this contract to provide better availability of items and pricing with a pool of vendors from which to choose.

**Funding Requested**

\$ 326,139.00

**Are funds within current budget?**

Yes

**Source of Funds**

Fire / Emergency Services

**Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?**

Yes

**Has it been reviewed by the County Attorney?**

Yes

**Is there a deadline for this item?**

**Approvals:**

<b>Buyer</b>	<b>submit</b>	<b>approve</b>	<b>Purchasing</b>
JD	JS	JS	AP
<b>Budget</b>	<b>Finance</b>	<b>Attorney</b>	<b>Administration</b>
JM	TS	WLI	CR
<b>Clerk</b>			
JR			

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**Attachments:**

Financial Supplement

Bid Tabulation

Contracts

Exhibit C - NAFECO

Exhibit C - Strongpoint

Exhibit C - MES



**HALL COUNTY BOARD OF COMMISSIONERS  
FINANCIAL SUPPLEMENT REPORT**

**AGENDA ITEM 359/2025**

**Funds Requested:** \$ 326,139.00

**Request Budgeted:** Yes

**Proposed Source of Funding:**

**Budget Transfer Requested:**

Fire / Emergency Services

No

**Funding Source Items:**

<b>Fiscal Year</b>	<b>Fund</b>	<b>Division</b>	<b>Account</b>	<b>Amount</b>
2026	270-FIRE SERVICES FUND	3520-FIRE RESCUE	531700-UNIFORMS	\$171,224.00
2026	270-FIRE SERVICES FUND	3540-FIRE TRAINING CENTER	531700-UNIFORMS	\$57,074.00
2026	271-EMERGENCY SERVICES FUND	3630-EMS	531700-UNIFORMS	\$97,841.00

**Budget Transfer Items:**

**Additional Information/Comments:**

**Contact for Questions:** JS

**Phone:** 404-597-0084