



Hall County Government

FINANCIAL SERVICES
PURCHASING DIVISION

CONTRACT EXECUTION SIGNATURE REQUEST

Date: May 23, 2025

To: David Gibbs, Chairman, BOC

From: Julie Dorough, Buyer

Your signature is requested to execute the attached Contract:

Bid/Contract Number: 005-45-1

Bid/Contract Name: Firefighting Equipment Annual Contract

Department(s) Requesting Contract: Fire Rescue

Award Recipient Name: North American Fire Equipment Co. Inc.

Contract Description:

☒ Annual Contract ☐ New ☒ Renewal

FY 2025 Projected Spend: \$155,200

☐ Price Increase Requested Increase Percentage: 3%

☐ Project/Service Contract FY 2026 Estimated Amount: \$0

☒ Product Contract Estimated Amount: \$275,000

Comment:

Year two (2) of a possible five (5) year contract. FY 2026 Renewal. North American Fire Equipment Co. Inc. is the current vendor for Fire Rescue's Turnout Gear. NAFECO has been an outstanding vendor for Hall County for many years. They have requested a three percent (3%) price increase for FY 2026 due to the increases in costs for materials and manufacturing. See Attachment A and letter from the vendor for more details. As stated last year under Facts and Issues on HCAM Item #281/2024, NAFECO was only awarded the turnout gear coats and pants for this contract. Fire Rescue has approved these increases. Fire Rescue must replace thirty-eight (38) sets of turnout gear for FY 2026 due to expiration per industry standards. They will also need to purchase an additional ten (ten) new sets for the current recruit class hence, the \$275,000.00 estimated spend for FY 2026. FY 2026 Estimated amount has been reviewed against the projected FY

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FINANCIAL SERVICES DIRECTOR
Taylor Samples, CPA

ASSISTANT FINANCE DIRECTOR
Elizabeth White

PURCHASING MANAGER
Andy Penick

2026 budget by Finance.

State of Georgia
County of Hall

Contract #005-45-1

Contract Renewal #1

Firefighting Equipment Annual Contract

March 20, 2025

Whereas, the County desires to Renew the Contract period for a one-year period through June 30, 2026, in accordance with the terms and conditions of Bid #002-44, Firefighting Equipment Annual Contract for dated June 13, 2024; and

Whereas, the Contractor has agreed to this extension and agrees to provide services and/or materials previously supplied in accordance with the original agreement; and

Whereas, with both parties agreeing to the Renewal as stated and therefore, the above numbered contract is hereby changed as follows:


1. By extending the Contract Term through June 30, 2026,
2. Allow for price adjustments as agreed to and recorded in Attachment A,
3. Change Orders: Any and all change orders requested by the successful bidder on this project must be approved in writing prior to any work being performed. Any work performed outside the contract agreement for which compensation over and above the contract is requested must have an approved Change Order. If work is done before approval of a Change Order, the subsequent Change Order will be rejected.

Therefore, With the above change to the original contract set forth herein, the parties hereto agree that all terms and conditions of the original agreement will remain in full force and effect and legally binding on both parties.

In witness whereof, the parties hereto have set their hands and affixed their seals the day and year first above written.

NORTH AMERICAN FIRE FIGHTING CO., INC.

HALL COUNTY, GEORGIA

By: 
Print Name: Ronald Woodall
Title: Vice President

By: _____
David Gibbs, Chairman
Board of Commissioners

Date: _____

Sworn to and subscribed before me this
8 Day of April, 2025

Attestment: _____
County Clerk

Notary Public: 

APPROVED AS TO FORM


Nathaniel R. Anderson,
Senior Assistant County Clerk

