



## AGENDA ITEM

### Consent Agenda

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**REPORT TO:** Work Session (06/09/25)

**REPORT TO:** Voting Meeting (06/12/25)

**ITEM NO:** 356/2025

**SUBJECT:** Approve the renewal of annual contract for IFB #005-45 Firefighting Equipment for Fire Rescue to North America Fire Equipment Co., Inc. (NAFECO) of Decatur, AL. The estimated annual cost is \$275,000.00.

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#### Meetings:

**Work Session Date:** 06/09/25

**Voting Meeting Date:** 06/12/25

#### Executive Summary:

**Presenter:** JS

**Recommendation:**  
Approve.

#### Purpose of Request:

Approve the renewal of annual contract for IFB #005-45 Firefighting Equipment for Fire Rescue to North America Fire Equipment Co., Inc. (NAFECO) of Decatur, AL. The estimated annual cost is \$275,000.00.

#### History:

North America Fire Equipment Co., Inc. is the current contract holder and is a vendor in good standing with the County.

As stated last year, NAFECO was only awarded the turnout gear coats and pants for this contract.

#### Facts and Issues:

This is year two (2) of a possible five (5) year contract.

Fire and Rescue must replace thirty-eight (38) sets of turnout gear for FY 2026 due to expiration per industry standards. Fire and Rescue will also need to purchase an additional ten (10) new sets for the current recruit class hence the \$275,000.00 estimated spend for FY 2026.

NAFECO has requested a three percent (3%) price increase for FY 2026 due to the increase of materials and manufacturing which has been approved by Fire Rescue.

#### Options:

**Funding Requested**

\$ 275,000.00

**Are funds within current budget?**

Yes

**Source of Funds**

Fire Services

**Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?**

Yes

**Has it been reviewed by the County Attorney?**

Yes

**Is there a deadline for this item?**

2025-07-01

**Approvals:**

<b>Buyer</b>	<b>submit</b>	<b>approve</b>	<b>Purchasing</b>
JD	JS	JS	AP
<b>Budget</b>	<b>Finance</b>	<b>Attorney</b>	<b>Administration</b>
JM	TS	WLI	CR
<b>Clerk</b>			
JR			

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**Attachments:**

Financial Supplement

Contract

Attachment A - Requested Price Increases



**HALL COUNTY BOARD OF COMMISSIONERS  
FINANCIAL SUPPLEMENT REPORT**

**AGENDA ITEM 356/2025**

**Funds Requested:** \$ 275,000.00

**Request Budgeted:** Yes

**Proposed Source of Funding:**

**Budget Transfer Requested:**

Fire Services

No

**Funding Source Items:**

Fiscal Year	Fund	Division	Account	Amount
2026	270-FIRE SERVICES FUND	3520-FIRE RESCUE	531700-UNIFORMS	\$275,000.00

**Budget Transfer Items:**

**Additional Information/Comments:**

**Contact for Questions:** JS

**Phone:** 404-597-0084