



Sole Source/Brand and Single Source Justification

Request Submitted By

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Request Details

Sole Source: Any contract entered into without a competitive solicitation process, based on a justification that only one known source exists or that only one single supplier can fulfill the requirements of the County.

Sole Brand: A purchasing situation in which only one brand of equipment/supply, etc. will meet the requirements of the County.

Single Source: Any contract entered into without a competitive solicitation process, based on a justification that two or more vendors can supply the commodity, technology, and/or perform the services required by an agency, but one vendor is selected over the others for reasons such as expertise or previous experience with similar contracts.

For Sole Source or Sole Brand, identify efforts made to locate other possible sources.

Ten 8 is the sole dealer for Osage ambulances in our area. We have been approved for remounting of two Osage ambulances on new Ford F550 chassis. Osage will be the sole manufacture that can complete the remount and keep our lifetime module/patient compartment warranty. If any other company completes a remount this will void the lifetime warranty. Ten 8 is pricing the remount through the FSA Contract #FSA23-VEF17.0 Item #571.

Desired Supplier Name: Ten 8 Fire and Safety LLC, Salesman Eric Wilcox

Desired Supplier Email: ewilcox@ten8fire.com

Desired Supplier Phone Number: 419-615-8839

Scope of Work

Provide a detailed description of commodities/services to be provided. Also, include the following details: exact or estimated quantity, per unit price, and the total estimated cost.

Osage will remount two modules/patient compartments on (3) Ford F-550 Diesel 4x4 chassis. The new chassis will carry Fords standard factory warranty and will be the latest year model available.

Total cost of remount and new Ford F-550 chassis is \$357,827 ea. or \$1,074,000.00 total for three (3) ambulances.

OSAGE INDUSTRIES, INC.

Qty Total

1 F-550, 193" W.B., 4x4 EST \$76,200.00

1 Option: Liquid Spring Suspension - Rear Only \$14,500.00

1 Option: OEM Aluminum Wheels \$1,300.00

1 Power driver seat and adjustable pedals All 2026 Chassis Will Be Equipped With 17V

Qty SECTION 1 - LED LIGHTS

1 Whelen Pioneer PFH2 recessed in front of module below condenser \$1,750.00

Qty SECTION 2 - Whelen M-Series Lighting

7 Whelen M9 LED R, B, A, R/B or R/A \$2,940.00

4

Whelen M7 LED R, B or A 2 grille on grille guard and 2 front

intersection

\$1,240.00

14 Whelen M9 Chrome Flange \$420.00

10 Whelen M7 or M6 Chrome Flange \$250.00

1 Lenses Cannot Be Replaced on M Series Lights, Added the New Flanges

Qty SECTION 3 - LIGHT AND LENSES

2 Cab Reading Light 1/2 Red 1/2 White (Technique) \$490.00

4 Whelen ION-T Red LED strip lights in rub rails Ref J3417 \$820.00

Qty SECTION 4 - SIREN AIR HORNS

1

Replace face plate for siren heads in cab console 1-Whelen 295,

1-EQ2B

\$1,239.00

1

Replace siren speakers in bumper with new 1 Pair Standard, 1

Pair Federal ES100

\$870.00

Qty

SECTION 5 - SWITCHPANEL, INVERTER, CHARGES,

SHORELINES

1 Vanner LSC 12-1100 Inverter / Battery Conditioner \$1,995.00

1 Iota P.C. 30 Battery Charger \$335.00

1 Kussmaul Auto Eject cover plate only (red) \$75.00

1

Hidden Switch in Grill for Front Door Unlock (F-Series) includes

intermodule lock module

\$400.00

1 Shoreline Indicator at Shoreline \$250.00

1 Add 110 Outlet (Addition) \$190.00

1 Add 12 Volt Outlet (Ignition Hot) \$80.00

1 Kussmaul bar graph indicator for charging above shoreline \$180.00

1 Move antennas from module roof to cab roof, fill in existing holes \$300.00

1

Replace vista on curb side with 4 pod to match new builds (return

existing vista) Ref J3417

\$650.00

1 Re-wire, Re-program Weldon V-Mux System in Existing Truck \$650.00

Qty SECTION 7 - INTERIOR

1

Remove Old Flooring, Replace wood sub floor, Inspect Aluminum

and repair reseal to exterior. Replace with Seamless one-piece

Lon Plate Flooring with New Trim and Cot Mount Plates, Replace

stainless sill's & skid tape

Specify Color: ___ Grey 157 Flecks___ \$2,900.00

1 Spray stainless door sills at side & rear entry with Black rubber liner \$250.00

1 Sand & Polish Corian Countertop \$275.00

1 Replace Stainless Steel Kick Plate on Left Wall and Squad Bench \$1,750.00

1 Replace Stainless Steel drawer face (each) \$80.00

Qty INTERIOR

1 EVS EMT Seat w/Child Seat and 6-pt Seatbelt w/Base 102 Gunmetal \$2,750.00

10/25/2023 2025 Remount Order Form 1 of 3

10 Replace Plexie Glass (per cabinet section) \$1,900.00

1

Front Console for Type I with Arm Rest and Storage (upgrade)

Match current builds Ref J3417

\$390.00

1

Recover all colored pads in Osage box-Vinyl (Doesn't incl. EVS Seat

Justifying a Sole Source/Brand

Provide an explanation why only a particular style, model, type or manufacturer is required (i.e. why the commodity is the only commodity which will meet the County needs).

This remount project is new to Hall County Fire Rescue. With our current number of Osage ambulances and the condition of the lifetime warrantied modules we feel the remounting option if the best path forward. Osage is the only manufacture that can remount an Osage modules and the lifetime warranty transfer. This remount option is saving right at 100,000.00 dollars for each truck.

Provide a detailed description of proposed source's unique capabilities and/or personnel to perform the work and why this is the only source.

Osage built the truck new and they have a seamless remount process that allows them to complete the remount process in approximately three months once they receive the module. By using the remount model the ambulance will stay in Hall County (running calls if necessary) until Osage is ready to start the project.

Justifying a Single Source

Provide an explanation why the recommended vendor is being selected over other vendors that can provide the requested commodity, technology, and/or perform the services required.