



AGENDA ITEM

Consent Agenda

REPORT TO: Work Session (10/06/25)

REPORT TO: Voting Meeting (10/07/25)

ITEM NO: 586/2025

SUBJECT: Approve the lease agreement for one hundred sixty-five (165) Getac B360 G3 laptops and forty five (45) docks for the Sheriff's Office to PCN Strategies, Inc. of Washington, DC, in the amount of \$744,170.00.

Meetings:

Work Session Date: 10/06/25

Voting Meeting Date: 10/07/25

Executive Summary:

Presenter: LJM

Recommendation: Approve.

Purpose of Request:

Approve the lease agreement for one hundred sixty-five (165) Getac B360 G3 laptops and forty five (45) docks for the Sheriff's Office to PCN Strategies, Inc. of Washington, DC, in the amount of \$744,170.00.

History:

Hall County has been purchasing Getac laptops from PCN Strategies, Inc., for several years. PCN Strategies, Inc. is in good standing with the County.

Facts and Issues:

The Sheriff's Office is using a contract with OMNIA Partners. The contract number is NCPA 01-170.

The annual cost is \$148,834.00 for a 5 (five) year total of \$744,170.00.

Options:

Funding Requested

\$ 744,170.00

Are funds within current budget?

Yes

Source of Funds

General Fund

Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?

Yes

Has it been reviewed by the County Attorney?

Yes

Is there a deadline for this item?

Approvals:

Buyer	Submit	Approve	Purchasing
CB	SC	SC	AY
Budget	Finance	Attorney	Administration
JM	TS	JL	CR
Clerk			
JR			

Attachments:

Financial Supplement
Contract Signature Sheet
Lease Proposal
OMNI Partners Contract
Quote -Getac and Docking
Amortization Schedule
PCN Lease Agreement



**HALL COUNTY BOARD OF COMMISSIONERS
FINANCIAL SUPPLEMENT REPORT**

AGENDA ITEM 586/2025

Funds Requested: \$ 744,170.00

Request Budgeted: Yes

Proposed Source of Funding:

Budget Transfer Requested:

General Fund

No

Funding Source Items:

Fiscal Year	Fund	Division	Account	Amount
2026	100-GENERAL FUND	3310-SHERIFF&€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$148,834.00
2027	100-GENERAL FUND	3310-SHERIFF&€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$148,834.00
2028	100-GENERAL FUND	3310-SHERIFF&€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$148,834.00
2029	100-GENERAL FUND	3310-SHERIFF&€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$148,834.00
2030	100-GENERAL FUND	3310-SHERIFF&€OPERATIONS	581200-PRINCIPAL CAPITAL LEASE	\$148,834.00

Budget Transfer Items:

Additional Information/Comments:

Contact for Questions: SM

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