

BILL TO		JOB LOCATION
Company: Hall County Courts	Company: Hall County Courts	Date: 2025-09-08
Address: 225 Green Street Gainesville, GA 30503	Address: 225 Green Street Gainesville, GA 30503	Sales Rep: Donald Mobley Jr.
Contact: Kenny Shoemaker	Contact: Kenny Shoemaker	Phone:
Phone: (770)531-2460	Phone: (770)531-2460	Email: stanm@slintegrated.com
TITLE		
ARPA Courtroom AV Upgrades		
SCOPE OF WORK		

Executive Summary

S&L Integrated will provide upgrades and modifications to courtroom audiovisual systems to improve functionality, flexibility, and ease of use. This project includes the removal of existing Hovercam podiums from eight (8) State and Superior Courtrooms and relocation of the Evidence Presentation connections to the Attorney tables. To support courtroom operations, new small-form portable lecterns with wireless gooseneck microphones will be supplied for each room.

In addition, repair work will be completed in Courtrooms 202 and 101 to address customer-identified needs, and Judge's monitors in Magistrate, Probate, Juvenile, and Courtroom 103 will be replaced with compact 15" monitors on folding desk stands to improve ergonomics and usability. We will also modify Courtroom 103 to include the Solicitor's Queueing system integration with Courtroom Displays along with relocation of some key positions in the Courtroom.

To ensure long-term reliability and support, S&L Integrated will also provide one (1) year of **Comprehensive Client Care**, covering all service-related issues and providing responsive support for courtroom AV systems.

These upgrades are designed to modernize courtroom technology, streamline evidence presentation, and provide dependable support for ongoing operations.

Scope of Work

Project: Courtroom AV System Modifications and Upgrades

S&L Integrated will provide professional services and equipment upgrades across multiple State and Superior Courtrooms to improve evidence presentation, audio functionality, and judge's display systems. Work will include removal of existing podiums, relocation of evidence presentation systems, installation of portable lecterns with wireless audio, repair and replacement of designated components, and provision of a service support package.

1. Removal of Existing Podiums and Evidence Presentation Relocation

- Remove existing **Hovercam podiums** from eight (8) State and Superior Courtrooms.
- Relocate the **Evidence Presentation system inputs** from the podiums to the **Attorney tables**, ensuring reliable connectivity for content display during courtroom proceedings.
- All cabling and integration will be updated to support the new configuration while maintaining compatibility with the existing AV infrastructure.

2. Portable Lecterns and Wireless Microphone Systems

- Provide and install **new small-form portable lecterns** for each of the eight (8) Courtrooms.
- Each lectern will be equipped with a **wireless gooseneck microphone system**, ensuring flexibility of placement and ease of use during trials and hearings.
- Wireless systems will be configured to integrate seamlessly with the existing courtroom audio systems for consistent sound reinforcement and recording.

3. Courtroom Repair Items

- Address **repair items identified by the customer** for **Courtroom 202** and **Courtroom 101**.
- Repairs will be completed to restore functionality and ensure these systems meet current operational standards.
- Specific repair tasks will be verified on-site and performed in coordination with Court staff to minimize disruptions.

4. Replacement of Judge's Monitors

- Replace the Judge's monitors in **Magistrate, Probate, Juvenile, and Courtroom 103** with **smaller 15" commercial monitors**.
- New monitors will be mounted on **folding desk stands** for improved ergonomics and flexibility of positioning.
- Existing video distribution will be adjusted and tested to ensure full compatibility with the replacement monitors.

5. Queuing System Integration

- Provide and install a new AV over IP encoder at the existing equipment rack to support the Owner Furnished PC running the Queuing system.
- Update the Solicitor's touch panel interface to include a new control option, allowing the Queuing system to be routed to all existing courtroom displays.
- Provide and install all necessary cabling, connectors, and installation materials to ensure proper connectivity and integration within the AV system.
- Conduct system programming updates to support the new functionality and ensure seamless operation across all displays.

6. Courtroom Layout Modifications

- Relocate the Witness, Clerk, and Court Reporter stations according to the new seating arrangement requested by the customer.
- Provide and install necessary cabling and infrastructure adjustments to accommodate the new equipment positions, including microphone, display, and control connections.
- Ensure all devices are properly reconnected, tested, and calibrated in their new locations.

7. Comprehensive Client Care Service Plan

- Provide **one (1) year of Comprehensive Client Care (CCC)** to cover all service-related issues as listed by the customer.
 - This plan covers ALL Courtrooms that have been previously installed by S&L Integrated
- CCC includes priority response, parts and labor coverage for supported equipment, and remote/onsite troubleshooting as needed.

- This plan ensures proactive support and minimizes downtime of courtroom AV systems.

8. Deliverables and Close-Out

- Full system testing and demonstration to confirm proper functionality of relocated and newly installed equipment.
- Documentation of all changes, including updated as-built drawings and equipment lists.
- Training for designated staff on the use of new lecterns, microphones, and Judge's monitors.

Scope Acknowledgement: _____(INIT)

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 101					
Evidence Presentation					
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P-100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
Evidence Presentation Total:					\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
Lectern Total:					\$3,550.00
Professional Services					
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
Professional Services Total:					\$3,829.09
Courtroom 101 Total:					\$14,538.30
Courtroom 102					
Evidence Presentation					
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24



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S&L Integrated Systems, LLC
7 Midway Rd
Thomasville, GA 31757

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 102					
Evidence Presentation					
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P-100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
Evidence Presentation Total:					\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
Lectern Total:					\$3,550.00
Professional Services					
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
Professional Services Total:					\$3,829.09
Courtroom 102 Total:					\$14,538.30
Courtroom 201					
Evidence Presentation					
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P-100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
Evidence Presentation Total:					\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
Lectern Total:					\$3,550.00
Professional Services					
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00



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S&L Integrated Systems, LLC
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Thomasville, GA 31757

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 201					
Professional Services					
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
Professional Services Total:					\$3,829.09
Courtroom 201 Total:					\$14,538.30
Courtroom 202					
Evidence Presentation					
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P-100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
Evidence Presentation Total:					\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
Lectern Total:					\$3,550.00
Professional Services					
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
Professional Services Total:					\$3,829.09
Courtroom 202 Total:					\$14,538.30
Courtroom 401					
Evidence Presentation					
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P-100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
Evidence Presentation Total:					\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14



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PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 401					
Lectern					
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
Lectern Total:					\$3,550.00
Professional Services					
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
Professional Services Total:					\$3,829.09
Courtroom 401 Total:					\$14,538.30
Courtroom 402					
Evidence Presentation					
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P-100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
Evidence Presentation Total:					\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
Lectern Total:					\$3,550.00
Professional Services					
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
Professional Services Total:					\$3,829.09
Courtroom 402 Total:					\$14,538.30



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PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 403					
Evidence Presentation					
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P-100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
Evidence Presentation Total:					\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
Lectern Total:					\$3,550.00
Professional Services					
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
Professional Services Total:					\$3,829.09
Courtroom 403 Total:					\$14,538.30
Courtroom 404					
Evidence Presentation					
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P-100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
Evidence Presentation Total:					\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
Lectern Total:					\$3,550.00



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PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 404					
Professional Services					
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
Professional Services Total:					\$3,829.09
Courtroom 404 Total:					\$14,538.30
Repair Items					
Courtroom 202					
DM-NVX-D200_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Decoder with Scaler	1.00	\$900.00	\$900.00
Courtroom 202 Total:					\$900.00
Courtroom 101					
ELO_E155645	Elo Touch Solutions	ELO, 1502L 15.6-INCH WIDE LCD MONITOR, FHD	1.00	\$760.74	\$760.74
Courtroom 101 Total:					\$760.74
Professional Services					
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	3.00	\$125.00	\$375.00
Professional Services Total:					\$655.00
Repair Items Total:					\$2,315.74
Judge's Monitor Upgrades					
Equipment					
OSI_15HD7	Beetronics	15 Inch HD Non-Touch Monitor	7.00	\$605.82	\$4,240.74
Equipment Total:					\$4,240.74
Professional Services					
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	10.00	\$125.00	\$1,250.00
Professional Services Total:					\$1,530.00
Judge's Monitor Upgrades Total:					\$5,770.74
Queuing System Integration					
Courtroom 103					
DuetE-5_VIS	Visionary Solutions	A/V Encoder, 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix	1.00	\$1,342.50	\$1,342.50
MISC-EXPENSE	S&L	Cabling and installation hardware	1.00	\$71.43	\$71.43
INSTALLATION	S&L	Installation	1.00	\$125.00	\$125.00
PROGRAM	S&L	Programming	1.00	\$175.00	\$175.00
PROJMGMT	S&L	Project Management	1.00	\$140.00	\$140.00
COMMISSIONING	S&L	Commissioning	1.00	\$160.00	\$160.00
Courtroom 103 Total:					\$2,013.93
Queuing System Integration Total:					\$2,013.93



QUOTATION: 21389
S&L Integrated Systems, LLC
7 Midway Rd
Thomasville, GA 31757

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom Layout Modifications					
Courtroom 103					
MISC-EXPENSE	S&L	Cabling, hardware and supplies	1.00	\$285.71	\$285.71
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
Courtroom 103 Total:					\$2,285.71
Courtroom Layout Modifications Total:					\$2,285.71
All Systems					
Other Items					
FREIGHT	S&L	Freight	1.00	\$4,780.22	\$4,780.22
TRAVEL	S&L	Travel Time	1.00	\$6,024.00	\$6,024.00
WARRANTY	S&L Integrated	90 Day Workmanship Warranty	1.00	\$0.01	\$0.01
Other Items Total:					\$10,804.23
All Systems Total:					\$10,804.23
Client Care					
Other Items					
SLI-1YRCC	S&L Integrated	1 Year Client Care	1.00	\$14,802.00	\$14,802.00
Other Items Total:					\$14,802.00
Client Care Total:					\$14,802.00
QUOTE SUMMARY					
Purchased Equipment:					\$97,747.52
Installation Services:					\$36,969.00
Shipping and Handling:					\$4,780.22
Client Care:					\$14,802.01
Subtotal:					\$154,298.75
Tax:					\$0.00
Total:					\$154,298.75



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Payment Terms

Payment shall be remitted as follows unless pre-authorized by S&L: 50% Deposit at the time of proposal acceptance; 40% Due when installation begins; 10% Due at project completion

Terms and Conditions

Prices are based upon total purchase as a package. Sales tax quoted is for estimating purposes only. Actual sales tax will be calculated at time of invoicing. There is a minimum 15% restocking fee with original packaging on any returns. The general project description is contained in the Scope of Work (SOW). S&L shall install the specified systems as described in the SOW. No additional work shall be performed outside of the SOW, except where a proposal or change order has been issued by S&L and signed by the customer. Technicians are not authorized to agree to any work outside of the approved SOW and S&L is not bound by any statements or arrangements that are not approved in writing by both parties. All work must be authorized through the Account Executive, Project Manager or Service Representative only. Any required completion dates of this SOW is subject to the Client's timely acceptance of this proposal and manufacturer lead times. Customer agrees to pay S&L for the services rendered in accordance with the SOW and any authorized Change Orders. Payment shall be remitted in accordance to agreed upon terms. Progress payments will be made according to the payment schedule if one has been defined in the proposal. Final billing from S&L shall be submitted to Customer after completion of the SOW. Complete and Final payments made under this Agreement shall be conclusive evidence of the satisfactory performance of the SOW and acceptance of work and materials. Additionally, it is the responsibility of the Client to review and comply with the general terms and conditions applicable to all projects, which can be found at www.slintegrated.com/terms-and-conditions/

IF YOU WISH TO ACCEPT THIS PROPOSAL AND RELATED STATEMENT OF WORK, PLEASE SIGN AND RETURN

BUYER: _____ SIGNATURE: _____ DATE: _____
(Print Name)

APPROVED AS TO FORM


Justin R. Lawton,
Senior Assistant County Attorney