

QUOTATION: 21389 S&L Integrated Systems, LLC 7 Midway Rd

Thomasville, GA 31757

BILL TO JOB LOCATION

Company: Hall County Courts Company: Hall County Courts Date: 2025-09-08

Address: 225 Green Street Sales Rep: Donald Mobley Jr.

Gainesville, GA 30503 Phone:

Email: stanm@slintegrated.com

Contact: Kenny Shoemaker

Phone: (770)531-2460

Phone: (770)531-2460

TITLE

ARPA Courtroom AV Upgrades

SCOPE OF WORK

# **Executive Summary**

S&L Integrated will provide upgrades and modifications to courtroom audiovisual systems to improve functionality, flexibility, and ease of use. This project includes the removal of existing Hovercam podiums from eight (8) State and Superior Courtrooms and relocation of the Evidence Presentation connections to the Attorney tables. To support courtroom operations, new small-form portable lecterns with wireless gooseneck microphones will be supplied for each room.

In addition, repair work will be completed in Courtrooms 202 and 101 to address customer-identified needs, and Judge's monitors in Magistrate, Probate, Juvenile, and Courtroom 103 will be replaced with compact 15" monitors on folding desk stands to improve ergonomics and usability. We will also modify Courtroom 103 to include the Solicitor's Queueing system integration with Courtroom Displays along with relocation of some key positions in the Courtroom.

To ensure long-term reliability and support, S&L Integrated will also provide one (1) year of Comprehensive Client Care, covering all service-related issues and providing responsive support for courtroom AV systems.

These upgrades are designed to modernize courtroom technology, streamline evidence presentation, and provide dependable support for ongoing operations.

## Scope of Work

Project: Courtroom AV System Modifications and Upgrades

S&L Integrated will provide professional services and equipment upgrades across multiple State and Superior Courtrooms to improve evidence presentation, audio functionality, and judge's display systems. Work will include removal of existing podiums, relocation of evidence presentation systems, installation of portable lecterns with wireless audio, repair and replacement of designated components, and provision of a service support package.

# 1. Removal of Existing Podiums and Evidence Presentation Relocation

- Remove existing Hovercam podiums from eight (8) State and Superior Courtrooms.
- Relocate the Evidence Presentation system inputs from the podiums to the Attorney tables, ensuring reliable connectivity for content display during courtroom proceedings.
- All cabling and integration will be updated to support the new configuration while maintaining compatibility with the existing AV infrastructure.

## 2. Portable Lecterns and Wireless Microphone Systems

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- Provide and install new small-form portable lecterns for each of the eight (8) Courtrooms.
- Each lectern will be equipped with a wireless gooseneck microphone system, ensuring flexibility of placement and ease of use during trials and hearings.
- Wireless systems will be configured to integrate seamlessly with the existing courtroom audio systems for consistent sound reinforcement and recording.

#### 3. Courtroom Repair Items

- Address repair items identified by the customer for Courtroom 202 and Courtroom 101.
- Repairs will be completed to restore functionality and ensure these systems meet current operational standards.
- · Specific repair tasks will be verified on-site and performed in coordination with Court staff to minimize disruptions.

### 4. Replacement of Judge's Monitors

- · Replace the Judge's monitors in Magistrate, Probate, Juvenile, and Courtroom 103 with smaller 15" commercial monitors.
- New monitors will be mounted on folding desk stands for improved ergonomics and flexibility of positioning.
- · Existing video distribution will be adjusted and tested to ensure full compatibility with the replacement monitors.

#### 5. Queueing System Integration

- Provide and install a new AV over IP encoder at the existing equipment rack to support the Owner Furnished PC running the Queuing system.
- Update the Solicitor's touch panel interface to include a new control option, allowing the Queuing system to be routed to all existing courtroom displays.
- Provide and install all necessary cabling, connectors, and installation materials to ensure proper connectivity and integration within the AV system.
- · Conduct system programming updates to support the new functionality and ensure seamless operation across all displays.

#### 6. Courtroom Layout Modifications

- Relocate the Witness, Clerk, and Court Reporter stations according to the new seating arrangement requested by the customer.
- Provide and install necessary cabling and infrastructure adjustments to accommodate the new equipment positions, including microphone, display, and control connections.
- · Ensure all devices are properly reconnected, tested, and calibrated in their new locations.

### 7. Comprehensive Client Care Service Plan

- Provide one (1) year of Comprehensive Client Care (CCC) to cover all service-related issues as listed by the customer.
  - This plan covers ALL Courtrooms that have been previously installed by S&L Integrated
- CCC includes priority response, parts and labor coverage for supported equipment, and remote/onsite troubleshooting as needed.

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· This plan ensures proactive support and minimizes downtime of courtroom AV systems.

#### 8. Deliverables and Close-Out

- · Full system testing and demonstration to confirm proper functionality of relocated and newly installed equipment.
- · Documentation of all changes, including updated as-built drawings and equipment lists.
- Training for designated staff on the use of new lecterns, microphones, and Judge's monitors.

Scope Acknowledgement: \_\_\_\_(INIT)

1. Perfect for 1.00 pack, 1.00 1.00 pin XLR-M 1.00 1.00	\$707.14 \$515.77 \$21.56 \$617.14 \$2,685.73 sentation Total: \$1,027.14 \$712.86 \$1,027.14 \$298.57 \$484.29	\$2,121.42 \$1,031.54 \$86.24 \$1,234.28 \$2,685.73 \$7,159.21 \$1,027.14 \$712.86 \$1,027.14 \$298.57
2.00 4.00 2.00 1.00 Evidence Pre 1. Perfect for 1.00 pack, 1.00 0-L-II B 1.00 pin XLR-M 1.00	\$515.77 \$21.56 \$617.14 \$2,685.73 sentation Total: \$1,027.14 \$712.86 \$1,027.14 \$298.57	\$1,031.54 \$86.24 \$1,234.28 \$2,685.73 \$7,159.21 \$1,027.14 \$712.86 \$1,027.14
2.00 4.00 2.00 1.00 Evidence Pre 1. Perfect for 1.00 pack, 1.00 0-L-II B 1.00 pin XLR-M 1.00	\$515.77 \$21.56 \$617.14 \$2,685.73 sentation Total: \$1,027.14 \$712.86 \$1,027.14 \$298.57	\$1,031.54 \$86.24 \$1,234.28 \$2,685.73 \$7,159.21 \$1,027.14 \$712.86 \$1,027.14
4.00 ets Under 2.00 1.00 Evidence Pre  1. Perfect for 1.00 pack, 1.00 0-L-II B 1.00 ppin XLR-M 1.00	\$21.56 \$617.14 \$2,685.73 sentation Total: \$1,027.14 \$712.86 \$1,027.14 \$298.57	\$86.24 \$1,234.28 \$2,685.73 \$7,159.21 \$1,027.14 \$712.86 \$1,027.14
ets Under 2.00 1.00 Evidence Pre  1. Perfect for 1.00 pack, 1.00 0-L-II B 1.00 ppin XLR-M 1.00	\$617.14 \$2,685.73 sentation Total: \$1,027.14 \$712.86 \$1,027.14 \$298.57	\$1,234.28 \$2,685.73 \$7,159.21 \$1,027.14 \$712.86 \$1,027.14
1.00  Evidence Pre  1. Perfect for 1.00  pack, 1.00  0-L-II B 1.00  pin XLR-M 1.00	\$2,685.73 sentation Total: \$1,027.14 \$712.86 \$1,027.14 \$298.57	\$2,685.73 \$7,159.21 \$1,027.14 \$712.86 \$1,027.14
Evidence Pre  1. Perfect for 1.00  1. pack, 1.00  1. pack, 1.00  1. pin XLR-M 1.00	\$1,027.14 \$712.86 \$1,027.14 \$298.57	\$7,159.21 \$1,027.14 \$712.86 \$1,027.14
1. Perfect for 1.00 pack, 1.00 1.00 pin XLR-M 1.00 1.00	\$1,027.14 \$712.86 \$1,027.14 \$298.57	\$1,027.14 \$712.86 \$1,027.14
pack, 1.00 0-L-II B 1.00 pin XLR-M 1.00	\$712.86 \$1,027.14 \$298.57	\$712.86 \$1,027.14
pack, 1.00 0-L-II B 1.00 pin XLR-M 1.00	\$712.86 \$1,027.14 \$298.57	\$712.86 \$1,027.14
0-L-II B 1.00 pin XLR-M 1.00	\$1,027.14 \$298.57	\$1,027.14
0-L-II B 1.00 pin XLR-M 1.00	\$1,027.14 \$298.57	\$1,027.14
pin XLR-M 1.00	\$298.57	
1.00	Sec. 2017	\$298.57
terfaces,	\$484.29	
1.00		\$484.29
	Lectern Total:	\$3,550.00
1.00	\$559.09	\$559.09
2.00	\$160.00	\$320.00
2.00	\$140.00	\$280.00
16.00	\$125.00	\$2,000.00
2.00	\$175.00	\$350.00
2.00	\$160.00	\$320.00
Professional	Services Total:	\$3,829.09
Courtre	oom 101 Total:	\$14,538.30
	\$707.14	\$2,121.42
3.00		
3.00 2.00	\$515.77	\$1,031.54
	Courtre	Courtroom 101 Total:

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PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 102					
Evidence Presentation					
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P-	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
100NAS_NTGR		CONTRACTOR OF THE MARKETERS SHOWN IN A		entation Total:	\$7,159.21
Lectern		241	defice i les	entation rotal.	ψ1,100.Z
	AVF	Presentation LecternCan be rolled where it is desired. Perfect for	1.00	\$1,027.14	\$1,027.14
		giving conferences, public presen SL rack receiver for rack installation, including power pack,			
505899_SNNH	Sennheiser	digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805 SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces,	1.00	\$484.29	\$484.29
	Commoison	inductive, Qi standard, including power supp	1.00	151	
Professional Services				Lectern Total:	\$3,550.00
	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
	S&L	Design	2.00	\$160.00	\$320.00
	S&L	Project Management	2.00	\$140.00	\$280.00
	S&L	Installation	16.00	\$125.00	\$2,000.00
	S&L	Programming	2.00	\$175.00	\$350.00
	S&L	Commissioning	2.00	\$160.00	\$320.00
	00.2	130 (200 (200 (200 (200 (200 (200 (200 (2		Services Total:	\$3,829.0
				om 102 Total:	\$14,538.30
Courtroom 201					
Evidence Presentation					
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
20-10-10-10-10-10-10-10-10-10-10-10-10-10	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P-	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
100NAS_NTGR		Fvi	dence Pres	entation Total:	\$7,159.21
Lectern		24.	301100 1 100	ontation rotali	ψ,,,ου. <u>Σ</u> ,
	AVF	Presentation LecternCan be rolled where it is desired. Perfect for	1.00	\$1,027.14	\$1,027.14
		giving conferences, public presen SL rack receiver for rack installation, including power pack,			
505899_SNNH	Sennheiser	digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.5
506805 SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces,	1.00	\$484.29	\$484.29
00000_011111		inductive, Qi standard, including power supp		Lectern Total:	\$3,550.00
Professional Services				Loctorn Total.	\$0,000.00
	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
	S&L	Design	2.00	\$160.00	\$320.00
	S&L	Project Management	2.00	\$140.00	\$280.00

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PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 201					
Professional Service	es				
NSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
ROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
		Pr	ofessional	Services Total:	\$3,829.09
			Courtro	om 201 Total:	\$14,538.30
Courtroom 202					
Evidence Presentati	on				
M-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.4
SI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.5
2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
0-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
SM4248P- 00NAS NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.7
3012.10_111.011		Evi	dence Pres	entation Total:	\$7,159.2
Lectern					
EXYZ20-C AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for	1.00	\$1,027.14	\$1,027.1
		giving conferences, public presen SL rack receiver for rack installation, including power pack,			100000000000000000000000000000000000000
5899_SNNH	Sennheiser	digital, 1.9 GHz	1.00	\$712.86	\$712.8
06628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40 Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table 2-compartment charger for SL TABLESTAND and interfaces, including Oil standard including payments.		\$1,027.14	\$1,027.1
04791_SNNH	Sennheiser			\$298.57	\$298.5
06805_SNNH	Sennheiser			\$484.29	\$484.2
		inductive, Qi standard, including power supp	1.00	Lectern Total:	\$3,550.0
Professional Service				Lecterii Totai.	ψ0,000.0
ISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.0
ESIGN	S&L	Design	2.00	\$160.00	\$320.0
ROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.0
NSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.0
ROGRAM	S&L	Programming	2.00	\$175.00	\$350.0
OMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.0
OMMISSIOIVIIVS	JAL	Total Control		Services Total:	\$3,829.0
				om 202 Total:	\$14,538.3
Courtroom 401			Courtie	om 202 Total.	\$14,000.0
Evidence Presentation	on				
M-NVX-E20 CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.4
SI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.5
	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.2
2G10378_C2G 0-1892-02 EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.2
SM4248P-					
00NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.7
		Evi	dence Pres	entation Total:	\$7,159.2
Lectern		December in Leaters Cop he called where it is desired. Defeat for			
EXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.1
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PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 401					
Lectern					
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
				Lectern Total:	\$3,550.00
Professional Service	es				
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
			ofessional	Services Total:	\$3,829.09
			Courtro	om 401 Total:	\$14,538.30
Courtroom 402				San	
Evidence Presentati	on			2430334705-255318347-254	
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378 C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P- 100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
1001475_141610		Ev	idence Pres	sentation Total:	\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
				Lectern Total:	\$3,550.00
Professional Service	es				
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
200000000000000000000000000000000000000		1000m200m200m200m200m200m200m200m200m200	rofessional	Services Total:	\$3,829.09
			Courtro	oom 402 Total:	\$14,538.30



QUOTATION: 21389

S&L Integrated Systems, LLC 7 Midway Rd Thomasville, GA 31757

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 403					
Evidence Presentation	n				
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI_MX-P3	Elmo	MX-P3 Document Camera		\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P- 100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
1001470_111010		Evid	dence Pres	sentation Total:	\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628 SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B	1.00	\$1.027.14	\$1,027.14
		gooseneck microphone. Includes (1) BA 40 Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M		*	*
504791_SNNH	Sennheiser	and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
				Lectern Total:	\$3,550.00
Professional Services	i				
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
		Professional Services Total:			
	Cou		Courtro	om 403 Total:	\$14,538.30
Courtroom 404					
Evidence Presentation	n				
DM-NVX-E20_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Encoder	3.00	\$707.14	\$2,121.42
OSI_MX-P3	Elmo	MX-P3 Document Camera	2.00	\$515.77	\$1,031.54
C2G10378_C2G	C2G	10ft/3m Ultra Flexible HDMI Cable 4K	4.00	\$21.56	\$86.24
60-1892-02_EXR	Extron	Black with 2 US AC, 12 A Circuit Breaker, and 2 Outlets Under	2.00	\$617.14	\$1,234.28
GSM4248P- 100NAS_NTGR	Netgear	M4250-40G8F-POE+ MANAGED SWITCH	1.00	\$2,685.73	\$2,685.73
		Evid	dence Pres	sentation Total:	\$7,159.21
Lectern					
LEXYZ20-C_AVF	AVF	Presentation LecternCan be rolled where it is desired. Perfect for giving conferences, public presen	1.00	\$1,027.14	\$1,027.14
505899_SNNH	Sennheiser	SL rack receiver for rack installation, including power pack, digital, 1.9 GHz	1.00	\$712.86	\$712.86
506628_SNNH	Sennheiser	Wireless table stand. Compatible with the MEG 14-40-L-II B gooseneck microphone. Includes (1) BA 40	1.00	\$1,027.14	\$1,027.14
504791_SNNH	Sennheiser	Gooseneck microphone (cardioid, condenser) with 3-pin XLR-M and 12-48 V phantom power. MAT 133 table	1.00	\$298.57	\$298.57
506805_SNNH	Sennheiser	2-compartment charger for SL TABLESTAND and interfaces, inductive, Qi standard, including power supp	1.00	\$484.29	\$484.29
				Lectern Total:	\$3,550.00

Presented By: Donald Mobley Jr.
Project: ARPA Courtroom AV Upgrades #21389

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PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom 404					
Professional Services	3				
MISC-EXPENSE	S&L	Installation Hardware, Cabling and Supplies	1.00	\$559.09	\$559.09
DESIGN	S&L	Design	2.00	\$160.00	\$320.00
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
PROGRAM	S&L	Programming	2.00	\$175.00	\$350.00
COMMISSIONING	S&L	Commissioning	2.00	\$160.00	\$320.00
			Professional S	Services Total:	\$3,829.09
			Courtro	om 404 Total:	\$14,538.30
Repair Items				986	
Courtroom 202					
DM-NVX-D200_CRST	Crestron	DM NVX 4K60 4:2:0 Network AV Decoder with Scaler	1.00	\$900.00	\$900.00
			Courtro	oom 202 Total:	\$900.00
Courtroom 101					
ELO_E155645	Elo Touch Solutions	ELO, 1502L 15.6-INCH WIDE LCD MONITOR, FHD	1.00	\$760.74	\$760.74
-			Courtro	oom 101 Total:	\$760.74
Professional Services	3				
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	3.00	\$125.00	\$375.00
			Professional S	Services Total:	\$655.00
			Repair	r Items Total:	\$2,315.74
Judge's Monitor Upgra	ades				A Someway we
Equipment					
OSI_15HD7	Beetronics	15 Inch HD Non-Touch Monitor	7.00	\$605.82	\$4,240.74
_			Equ	uipment Total:	\$4,240.74
Professional Services				i Mari	
PROJMGMT	S&L	Project Management	2.00	\$140.00	\$280.00
INSTALLATION	S&L	Installation	10.00	\$125.00	\$1,250.00
				Services Total:	\$1,530.00
		.lud.	ge's Monitor Up		\$5,770.74
Queuing System Integ	ration		ge e memer ep	9.0000 7.010	<b>301.10</b>
Courtroom 103	ration				
	Vinianas Calutiana	A/V Encoder, 4K60 4:4:4 UHD over IP cinema quality ultra-lo	W 100	¢1 242 E0	\$1,342.50
DuetE-5_VIS	Visionary Solutions	latency visually lossless switch matrix	1.00	\$1,342.50	0.500
MISC-EXPENSE	S&L	Cabling and installation hardware	1.00	\$71.43	\$71.43
INSTALLATION	S&L	Installation	1.00	\$125.00	\$125.00
PROGRAM	S&L	Programming	1.00	\$175.00	\$175.00
PROJMGMT	S&L	Project Management	1.00	\$140.00	\$140.00
COMMISSIONING	S&L	Commissioning	1.00	\$160.00	\$160.00
				oom 103 Total:	\$2,013.93
		Queu	ing System Integ	gration Total:	\$2,013.93

Presented By: Donald Mobley Jr. Project: ARPA Courtroom AV Upgrades #21389

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QUOTATION: 21389 S&L Integrated Systems, LLC 7 Midway Rd

Thomasville, GA 31757

PART NUMBER	MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Courtroom Layout	Modifications				
Courtroom 103					
MISC-EXPENSE	S&L	Cabling, hardware and supplies	1.00	\$285.71	\$285.71
NSTALLATION	S&L	Installation	16.00	\$125.00	\$2,000.00
			Courtr	oom 103 Total:	\$2,285.71
			Courtroom Layout Modifie	cations Total:	\$2,285.71
All Systems					
Other Items					
REIGHT	S&L	Freight	1.00	\$4,780.22	\$4,780.22
RAVEL	S&L	Travel Time	1.00	\$6,024.00	\$6,024.00
VARRANTY	S&L Integrated	90 Day Workmanship Warranty	1.00	\$0.01	\$0.01
			Oth	er Items Total:	\$10,804.23
			All S	ystems Total:	\$10,804.23
Client Care					
Other Items					
LI-1YRCC	S&L Integrated	1 Year Client Care	1.00	\$14,802.00	\$14,802.00
			Oth	er Items Total:	\$14,802.00
			Clie	nt Care Total:	\$14,802.00
QUOTE SUMMARY					
			Purchas	ed Equipment:	\$97,747.52
			Installa	ation Services:	\$36,969.00
			Shipping	and Handling:	\$4,780.22
				Client Care:	\$14,802.01
				Subtotal:	\$154,298.75
				Tax:	\$0.00
				Total:	\$154,298.75



#### **Payment Terms**

Payment shall be remitted as follows unless pre-authorized by S&L: 50% Deposit at the time of proposal acceptance; 40% Due when installation begins; 10% Due at project completion

#### **Terms and Conditions**

Prices are based upon total purchase as a package. Sales tax quoted is for estimating purposes only. Actual sales tax will be calculated at time of invoicing. There is a minimum 15% restocking fee with original packaging on any returns. The general project description is contained in the Scope of Work (SOW). S&L shall install the specified systems as described in the SOW. No additional work shall be preformed outside of the SOW, except where a proposal or change order has been issued by S&L and signed by the customer. Technicians are not authorized to agree to any work outside of the approved SOW and S&L is not bound by any statements or arrangements that are not approved in writing by both parties. All work must be authorized through the Account Executive, Project Manager or Service Representative only. Any required completion dates of this SOW is subject to the Client's timely acceptance of this proposal and manufacturer lead times. Customer agrees to pay S&L for the services rendered in accordance with the SOW and any authorized Change Orders. Payment shall be remitted in accordance to agreed upon terms. Progress payments will be made according to the payment schedule if one has been defined in the proposal. Final billing from S&L shall be submitted to Customer after completion of the SOW. Complete and Final payments made under this Agreement shall be conclusive evidence of the satisfactory performance of the SOW and acceptance of work and materials Additionally, it is the responsibility of the Client to review and comply with the general terms and conditions applicable to all projects, which can be found at www.slintegrated.com/terms-and-conditions/

IF YOU WISH TO ACCEPT THIS	PROPOSAL AND RELATED S	TATEMENT OF WORK, PLEASE SIGN AND RETURN
BUYER:(Print Name)	SIGNATURE:	DATE:

APPROVED AS TO FORM

Justin R. Lewhon, Senior Assistant County Attorney