



AGENDA ITEM

Consent Agenda

REPORT TO: Work Session (11/10/25)

REPORT TO: Voting Meeting (11/13/25)

ITEM NO: 630/2025

SUBJECT: Approve the annual agreement for medical benefits consulting and brokerage services to Turner Wood & Smith Agency, Inc. of Gainesville, GA. The estimated annual cost is \$200,000.00.

Meetings:

Work Session Date: 11/10/25

Voting Meeting Date: 11/13/25

Executive Summary:

Presenter: DLJ

Recommendation: Approve.

Purpose of Request:

Approve the annual agreement for medical benefits consulting and brokerage services to Turner Wood & Smith Agency, Inc. of Gainesville, GA. The estimated annual cost is \$200,000.00.

History:

Turner Wood & Smith has been the County's provider of medical brokerage services since 2020.

Facts and Issues:

There is no per employee cost increase for this contract renewal from the original agreement that was executed back in 2020.

This would be exempt under a service provided directly to employees under exemption 3.10.030 - Exemptions / Subsection H of the Hall County Purchasing Ordinance.

This would be year one (1) of a new three (3) year contract for medical benefits brokerage services.

Options:

Funding Requested

\$ 200,000.00

Are funds within current budget?

Yes

Source of Funds

Group Insurance Fund

Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?

Yes

Has it been reviewed by the County Attorney?

Yes

Is there a deadline for this item?

Approvals:

Submit	Approve	Purchasing	Budget
LJ	LJ	AY	JM
Finance	Attorney	Administration	Clerk
TS	JL	CR	JR

Attachments:

Financial Supplement

Signature Request Cover Sheet

TWS Contract Renewal



**HALL COUNTY BOARD OF COMMISSIONERS
FINANCIAL SUPPLEMENT REPORT**

AGENDA ITEM 630/2025

Funds Requested: \$ 200,000.00

Request Budgeted: Yes

Proposed Source of Funding:

Budget Transfer Requested:

Group Insurance Fund

No

Funding Source Items:

Fiscal Year	Fund	Division	Account	Amount
2026	601-GROUP INSURANCE FUND	1556 - GROUP INSURANCE	521000- PROFESSIONAL SERVICES	\$200,000.00

Budget Transfer Items:

Additional Information/Comments:

Contact for Questions: DLJ

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