

EXHIBIT C
MANDATORY COST PROPOSAL WORKSHEET

Company

Name: Digitech Computer LLC

Bidder's

Name: Digitech Computer LLC

Instructions: Input Fee as a percentage, or a flat dollar amount fee, next to each service line item. The total lowest fee schedule will be considered for contract award. The County may decide to enter into negotiations and/or interviews with the apparent award winner as needed. If a service is provided at no cost, then input \$0.00. If you do not provide the service input N/A. Each Fee schedule will be evaluated and awarded points. The maximum total available points is 200.

LINE	SERVICE	FEE
1	AO428 - BLS Non-Emergency	3.59%
2	AO429 - BLS Emergency	3.59%
3	AO426 - ALS -1 - Non-Emergency	3.59%
4	AO427 - ALS - 1 - Emergency	3.59%
5	AO433 - ALS - 2	3.59%
6	AO434 - SCT	3.59%
7	AO425 - Mileage	3.59%
8	AO888 - Treat - No Trans	3.59%
9	AO998 - Treat - No Trans	3.59%
10	AO999 - Treat - No Trans	3.59%
11	Other - Not Listed	3.59%
12	Self Pay Accounts Collection	3.59%

PRICE PROPOSAL

We are offering a fee of 3.59% of Net Collected Revenue¹ for EMS billing services. We have prepared this proposal under several basic assumptions, including the following:

3.59%

- ⊕ All billing, collection, and transport data provided by the County in its RFP is accurate and it is understood by both parties that Digitech has relied on the County's data for pricing purposes.
- ⊕ The County will provide reasonably complete demographic information as part of your Patient Care Reports, and it is understood that crews will make best efforts to provide insurance information, social security numbers, and other demographic information.
- ⊕ The County will provide any remittance information received through a different account from the EMS lockbox² in a timely manner, including a listing of the ACH deposits by deposit date, referencing the carrier.
- ⊕ After the contract award, good faith negotiations will take place during which both the County and Digitech can discuss and negotiate specific requirements of the RFP.
- ⊕ The County will review claims and mark them as "ready for billing" within 30 days of the date of service.

SUMMARY OF FEATURES INCLUDED IN DIGITECH'S PRICE

- ⊕ All hardware and software required by Digitech personnel to perform medical transport billing and collection accurately and efficiently
- ⊕ All mailing forms and envelopes necessary to perform all billing functions
- ⊕ Any postage necessary to mail billing or other information to patients, insurance companies, third parties, and attorneys
- ⊕ NPPs mailed to each patient
- ⊕ Availability of a national toll free 800 number for patients, County personnel, insurance companies, attorneys, and third parties to call for information or discussion of account status
- ⊕ All fees related to our national database searches for patient demographic information
- ⊕ All fees related to the electronic submission of claims
- ⊕ All fees and expenses associated with the hosting of our application

¹ Net Collected Revenue is defined as total collected revenue less refunds.

² Digitech requires the establishment of a bank lockbox to receive and process payments.

- ✚ All fees associated with a lockbox
- ✚ All fees associated with credit card payments
- ✚ An electronic interface to the County's ePCR system or to any future ePCR system chosen by the County during the term of the contract
- ✚ Ongoing review of ePCR documentation by qualified Digitech staff
- ✚ Ongoing review and analysis of rates, policies, and procedures with County officials
- ✚ Documentation compliance training for County medics through the Digitech Learning Center and onsite as needed
- ✚ Regular meetings for review of performance on a mutually agreed upon schedule