



Hall County Government

FINANCIAL SERVICES
PURCHASING DIVISION

CONTRACT EXECUTION SIGNATURE REQUEST

Date: October 31, 2025

To: David Gibbs, Chairman, BOC

From: Julie Dorough, Buyer

Your signature is requested to execute the attached Contract:

Bid/Contract Number: 43-015-3

Bid/Contract Name: EMS Billing and Collection Services

Department(s) Requesting Contract: Fire Rescue

Award Recipient Name: Digitech Computer, LLC

Contract Description:

☒ Annual Contract ☐ New ☒ Renewal

FY 2026 Projected Spend: \$296,175

☐ Price Increase Requested Increase Percentage: 2%

☒ Project/Service Contract FY 27 Estimated Amount:\$302,099

☐ Product Contract Estimated Amount:

Comment:

Year three (4) of a possible five (5) year contract. Digitech is a third-party collection company that collects EMS transportation fees on our behalf. We pay Digitech a 3.59% commission on the net received. Digitech projects that they will collect \$8,250,000.00 in FY26. Based on a 2% increase for adjusted inflation, it is estimated that they will collect \$8,415,000.00 in FY2027. The estimated amount is based on these projections but may vary if they are more successful in collections. The FY 2027 Estimated amount has been reviewed against the projected FY 2027 budget by Finance.

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