



Hall County Government  
FINANCIAL SERVICES  
PURCHASING DIVISION

EXHIBIT C  
COST PROPOSAL WORKSHEET

RFQ/P #46-028 East Hall Library Opening Day Collections

POST OFFICE DRAWER 1435  
GAINESVILLE, GA 30503

t: 770.535.8270 | f: 770.531.6711

FINANCIAL SERVICES DIRECTOR  
Taylor Samples, CPA

ASSISTANT FINANCE DIRECTOR  
Elizabeth White

PURCHASING MANAGER  
Andy Youngblood

Company Name: Children's Plus, Inc. DBA Libraria

Bidder's Name: Ansley Walsh

Bidder's Signature: *Ansley Walsh*

Date: 12/12/25

Please list proposed costs of each type of item below:

Youth Book:

Cataloging: Included in processing pricing

Processing: \$2.00

Supplies: Included in processing pricing

Delivery: \$0.00

Adult Book:

Cataloging: Included in processing pricing

Processing: \$2.00

Supplies: Included in processing pricing

Delivery: \$0.00

Audiobook:

Cataloging: No Bid

Processing: No Bid

Supplies: No Bid

Delivery: No Bid



**BINDING DISCOUNTS AND PROCESSING PRICING****DISCOUNTS**

Libraria is offering the following discounts for print titles purchased by HCLS.

<b>Binding</b>	<b>Discount</b>
Trade Hardcover	25.00%
Trade Paperback	25.00%
Mass Market Paperback	25.00%
Board Books	25.00%
Prebounds	20.00%**
Library Binding	25.00%**
Large Print	5.00%
Trade Library Binding	5.00%

\*\*These classes of products are currently listed on our website at School & Library Price.

Libraria is offering free shipping for the Opening Day Collection.

Libraria provides free collection development services including but not limited to:

- Monthly and seasonal new title selection lists
- Custom collections and selection lists
- Re-Opening collections
- Summer reading support
- Special programming support

Any additional website training will be free of cost.

## PROCESSING

### CATALOGING AND PROCESSING OPTIONS

Options	Unit Price	Add-Ons	Unit Price
<input type="radio"/> Tier 1 Cataloging and Processing <ul style="list-style-type: none"> <li>• MARC record</li> <li>• Barcode label, spine label, property label or stamp</li> <li>• Mylar cover</li> </ul>	\$1.00	<b>Options</b> <input type="checkbox"/> Program and attach RFID tag	\$1.00
<input type="checkbox"/> Attach 3M theft strip			\$1.00
<input type="checkbox"/> Apply Kapco Cover to paperback			\$3.00
<input type="radio"/> Tier 2 Cataloging and Processing <ul style="list-style-type: none"> <li>• Includes Tier 1 Cataloging and Processing</li> <li>• MARC record with custom holdings and OCLC number</li> <li>• Up to two additional program or custom labels</li> </ul>	\$2.15	<input type="checkbox"/> MARC Records Only	\$0.75
		<input type="checkbox"/> Print and attach barcode	\$0.25
		<input type="checkbox"/> Print and attach spine label	\$0.25
<input type="radio"/> Tier 3 Cataloging and Processing <ul style="list-style-type: none"> <li>• Includes Tier 1 and Tier 2 Cataloging and Processing</li> <li>• MARC record with localized customization</li> <li>• Z39.50 or live lookup</li> <li>• Series or custom cutting</li> <li>• New vs. add MARC records</li> <li>• Up to five additional program or custom labels</li> </ul>	\$3.30	<input type="checkbox"/> Mylar Book Cover Only	\$0.60
		<input type="checkbox"/> Print and attach property label or property stamp	\$0.25
		<input type="checkbox"/> Print and attach other label (custom)	\$0.25
		<input type="checkbox"/> Attach book pocket	\$0.40
		<input type="checkbox"/> Attach date due slip	\$0.20