

03/9/26

Laura Falleck
Purchasing Supervisor
Hall County Government
2875 Browns Bridge Road
Gainesville, GA 30504

RE: South Hall Active Life Center and Park Fees (RFQPs 46-032 & 46-024)

Dear Laura,

Per your request we have evaluated our fees if the County were to award us both the Civil and Architectural packages.

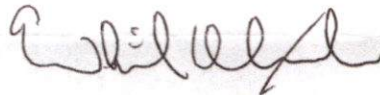
From our original Proposals-

- Civil Engineering fee: \$875,000 (includes 1 effort of 14 month CA)
- Architecture fee: \$940,000 (includes 1 effort of 14 month CA)
- Added together, that is \$1,815,000, but it includes a double effort of management of CA.

If awarded together-

- There will be an efficiency during CA where we don't need 2 separate CA managers. That would save \$137,000. We can expect a few more efficiencies in meetings, lowering the fee further, making the combined fee \$1,600,000 (roughly 3% of the stated \$53 million construction budget)
- This assumes that both the Civil and Architecture packages would be designed and permitted at the same time, and that during bidding and construction award, the County would decide how much to take forward into construction. Both would be built under the same general contractor. If in the future, the County bid remaining construction work, there would be a separate bidding/CA process and fee.

Sincerely,



Lose Design
Whit Alexander
Executive Vice President, CMO