



MOTOROLA SOLUTIONS

Proposal

Barrow County, Georgia

ASTRO Upgrade Project

June 27, 2025

4/3/2026:

**Entire Exhibit A Document is 796 pages and was not added to the meeting packet.
A complete copy can be obtained from the Commission Clerk.**

- J. Rivera

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Motorola Solutions, Inc.
500 W. Monroe Street, Suite 4400
Chicago, IL 60661

June 27, 2025

Barrow County Board of Commissioners
Attn: Jeremy Pickett, Emergency Communications Director
222 Pleasant Hill Church Rd NE
Winder, Georgia 30680

Subject: P25 Radio System Proposal Draft

Dear Mr. Pickett:

Motorola Solutions, Inc. (Motorola) is grateful for the opportunity to propose an upgrade to Barrow County's 700 MHz P25 Simulcast Radio System for its first responders and its public works personnel. Our Georgia-based project team has taken great care to propose a solution that will meet your needs and provide unsurpassed value to the first responders and citizens of Barrow County. The contents of this proposal represent our offering based on information the County's consultant and employees have provided.

Key elements of our proposal to Barrow County include:

- A 6-site Project 25 TDMA/FDMA Public Safety Simulcast Radio System Infrastructure Upgrade connecting to the Hall County Core
- Seven (7) Next-Generation AXS Dispatch Consoles for the 9-1-1 Emergency Communication Center
- WAVE and Critical Connect connectivity using the Hall County Core
- Five hundred forty-four (544) APX P25 TDMA mobiles and portables, as well as Flash codes for additional existing subscribers

Motorola Solutions' time-based proposal incentives are valid through August 28, 2025 and subject to Motorola Solutions' Customer Agreement, or a negotiated version thereof. If you have any questions concerning our proposal, please contact Parks McIntosh, Motorola Account Executive at (470) 927-2457 or Jarrod Shupe, Motorola Strategic Projects Area Sales Manager at (386) 227-7675.

Sincerely,
Motorola Solutions, Inc.



Janet Fernandez
Regional Vice President, Southeastern Territory
North America Government Markets