



Hall County Government
FINANCIAL SERVICES
PURCHASING DIVISION

April 14, 2026

Norton Commercial & Acreage Group, LLC
434 Green St
Gainesville, GA 30501
Attn: Frank Norton, Jr
President/CEO, Managing Member
Email: fknjr@gonorton.com
Ph: (770) 503-4618

POST OFFICE DRAWER 1435
GAINESVILLE, GA 30503

t: 770.535.8270 | f: 770.531.6711

FINANCIAL SERVICES DIRECTOR
Taylor Samples, CPA

Subject: 44-024 Demand Services for On-Call Commercial Real Estate Brokerage Services

ASSISTANT FINANCE DIRECTOR
Elizabeth White

Dear Frank,

PURCHASING MANAGER
Andrew Youngblood

Please find attached Contract Renewal #2, extending the contract for year three (3) of possible five (5) year terms, to extend the Contract for one (1) additional year through June 30, 2027.

If you are in agreement with the renewal, please sign, notarize, and return the attached agreement. The County accepts digital signatures. An executed copy will be returned to you upon countersignature by the Hall County Board of Commissioners – after which the County will send you a Notice to Proceed for the renewal.

Please furnish an updated Certificate of Insurance along with a current W-9 form. Additionally, provide a current contact list including name(s), title(s), email address(es), and phone number(s) for your company, if there are any changes.

Please respond by April 24, 2026. Hall County appreciates your cooperation with this process.

Andrew Youngblood, Purchasing Manager
Issuing Officer
Hall County, Georgia, Board of Commissioners

*OUTSTANDING
4/15/26
K-9*

*✓
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✓*

Contract Renewal #2
for
Year Three (3) of Five (5)

Title: 44-024 Demand Services for On-Call Real Estate Brokerage Services
Date: April 14, 2025

WHEREAS Contract #44-024 remains in force between Hall County, Georgia (Herein "County") located at 2875 Browns Rd., Gainesville, Georgia 30504 and Norton Commercial & Acreage Group, LLC of 434 Green St, Gainesville, GA 30501 until June 30, 2026, and

WHEREAS the Parties desire to extend the contract period for an additional one (1) year term from July 1, 2026, through June 30, 2027, in accordance with the same Terms and Conditions and pricing of Contract #44-024 dated March 14, 2024, and

WHEREAS the Contractor has agreed to this renewal and agrees to provide services previously supplied in accordance with the original agreement; and

WHEREAS with both parties agreeing to the renewal as stated and therefore, the above numbered contract is hereby modified as follows:

1. By extending the contract term through June 30, 2027,
2. Allow for price adjustments, if any, as agreed and recorded on Attachment A below,
3. Change Orders: Any and all change orders must be approved by the County's Purchasing Division prior to any additional work being performed. Any work performed outside the contract agreement for which compensation over and above the contract is requested must have an approved Change Order. If work is done before approval of a Change Order, the subsequent Change Order may be rejected and not compensated.

THEREFORE, with the above change to the original contract set forth herein, the Parties hereto agree that all terms and conditions of the original agreement will remain in full force and effect and legally binding on both Parties.



IN WITNESS WHEREOF, said Parties have hereunto affixed their signature and seal on the day, month, and year below.

Norton Commercial & Acreage Group, LLC

Hall County, Georgia

By: _____

By: _____

Print Name: FRANK DOCTY

David Gibbs, Chairman
Hall County Board of Commissioners

Title: CEO

Date: _____

Sworn to and subscribed before me this

Attestation: _____
Board of Commissioners Clerk

20th day of April, 2026.

Notary Public: Cindy E Ballard

Notary commission expires: March 15, 2029
[Locus Sigilli – Seal or Stamp]

APPROVED AS TO FORM

Nathaniel R. Anderson

Nathaniel R. Anderson,
Senior Assistant County Attorney

