



AGENDA ITEM

Fire Rescue

REPORT TO: Work Session (06/09/26)

REPORT TO: Voting Meeting (06/11/26)

ITEM NO: 345/2026

SUBJECT: Approve the renewal of the annual contract for IFB #006-46 Fire and EMS Uniform Supply Annual Contract for Fire Rescue to MES Service Company, LLC of Sandy Hook, CT, Strongpoint, LLC of Gainesville, GA, and North America Fire Equipment Co., Inc. (NAFECO) of Decatur, AL. The estimated annual cost is \$367,327.00.

Meetings:

Work Session Date: 06/09/26

Voting Meeting Date: 06/11/26

Executive Summary:

Presenter: JS

Recommendation:

Approve.

Purpose of Request:

Approve the renewal of the annual contract for IFB #006-46 Fire and EMS Uniform Supply Annual Contract for Fire Rescue to MES Service Company, LLC of Sandy Hook, CT, Strongpoint, LLC of Gainesville, GA, and North America Fire Equipment Co., Inc. (NAFECO) of Decatur, AL. The estimated annual cost is \$367,327.00..

History:

The three (3) vendors are all in good standing with the County.

Facts and Issues:

Year two (2) of a possible five (5) year contract.

Options:

NAFECO has requested a three percent (3%) price increase for FY 2027. Fire Rescue has reviewed and approved of the increases. Worksheet is attached for pricing details. Original bid tabulation for MES and Strongpoint is also provided as there they did not request price increases for FY 2027.

Funding Requested

\$ 367,327.00

Are funds within current budget?

No

Source of Funds

Fire and EMS Fund

Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?

Yes

Has it been reviewed by the County Attorney?

Yes

Is there a deadline for this item?

2026-06-30

Approvals:

Buyer	submit	approve	Purchasing
JD	JS	JS	AY
Budget	Finance	Attorney	Administration
JM	EW	JL	CR
Clerk			
JR			

Attachments:

- Financial Supplement
- Signature Request Cover Sheet
- Renewal Contract - MES
- Renewal Contract - Strongpoint
- Renewal Contract - NAFECO



**HALL COUNTY BOARD OF COMMISSIONERS
FINANCIAL SUPPLEMENT REPORT**

AGENDA ITEM 345/2026

Funds Requested: \$ 367,327.00

Request Budgeted: No

Proposed Source of Funding:

Budget Transfer Requested:

Fire and EMS Fund

No

Funding Source Items:

Fiscal Year	Fund	Division	Account	Amount
2027	270-FIRE SERVICES FUND	3520-FIRE RESCUE	531700-UNIFORMS	\$257,129.00
2027	271-EMERGENCY SERVICES FUND	3630-EMS	531700-UNIFORMS	\$110,198.00

Budget Transfer Items:

Additional Information/Comments:

Contact for Questions: JS

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