



## AGENDA ITEM

### Consent Agenda

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**REPORT TO:** Work Session (06/09/26)

**REPORT TO:** Voting Meeting (06/11/26)

**ITEM NO:** 345/2026

**SUBJECT:** Approve the renewal of the annual contract for IFB #006-46 Fire and EMS Uniform Supply Annual Contract for Fire Rescue to MES Service Company, LLC of Sandy Hook, CT, Strongpoint, LLC of Gainesville, GA, and North America Fire Equipment Co., Inc. (NAFECO) of Decatur, AL. The estimated annual cost is \$367,327.00.

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#### Meetings:

**Work Session Date:** 06/09/26

**Voting Meeting Date:** 06/11/26

#### Executive Summary:

**Presenter:** JS

**Recommendation:**

Approve.

#### Purpose of Request:

Approve the renewal of the annual contract for IFB #006-46 Fire and EMS Uniform Supply Annual Contract for Fire Rescue to MES Service Company, LLC of Sandy Hook, CT, Strongpoint, LLC of Gainesville, GA, and North America Fire Equipment Co., Inc. (NAFECO) of Decatur, AL. The estimated annual cost is \$367,327.00..

#### History:

The three (3) vendors are all in good standing with the County.

#### Facts and Issues:

Year two (2) of a possible five (5) year contract.

NAFECO has requested a three percent (3%) price increase for FY 2027. Fire Rescue has reviewed and approved of the increases. Worksheet is attached for pricing details. Original bid tabulation for MES and Strongpoint is also provided as there they did not request price increases for FY 2027.

#### Options:

**Funding Requested**

\$ 367,327.00

**Are funds within current budget?**

No

**Source of Funds**

Fire and EMS Fund

**Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?**

Yes

**Has it been reviewed by the County Attorney?**

Yes

**Is there a deadline for this item?**

2026-06-30

**Approvals:**

<b>Buyer</b>	<b>submit</b>	<b>approve</b>	<b>Purchasing</b>
JD	JS	JS	AY
<b>Budget</b>	<b>Finance</b>	<b>Attorney</b>	<b>Administration</b>
JM	EW	JL	CR
<b>Clerk</b>			
JR			

**Attachments:**

- Financial Supplement
- Signature Request Cover Sheet
- Renewal Contract - MES
- Renewal Contract - Strongpoint
- Renewal Contract - NAFECO



**HALL COUNTY BOARD OF COMMISSIONERS  
FINANCIAL SUPPLEMENT REPORT**

**AGENDA ITEM 345/2026**

**Funds Requested:** \$ 367,327.00

**Request Budgeted:** No

**Proposed Source of Funding:**

**Budget Transfer Requested:**

Fire and EMS Fund

No

**Funding Source Items:**

<b>Fiscal Year</b>	<b>Fund</b>	<b>Division</b>	<b>Account</b>	<b>Amount</b>
2027	270-FIRE SERVICES FUND	3520-FIRE RESCUE	531700-UNIFORMS	\$257,129.00
2027	271-EMERGENCY SERVICES FUND	3630-EMS	531700-UNIFORMS	\$110,198.00

**Budget Transfer Items:**

**Additional Information/Comments:**

**Contact for Questions:** JS

**Phone:** 404-897-0084