



Hall County Government

FINANCIAL SERVICES
PURCHASING DIVISION

CONTRACT EXECUTION SIGNATURE REQUEST

Date: June 8, 2026

To: David Gibbs, Chairman, BOC

From: Julie Dorough, Buyer

Your signature is requested to execute the attached Contract:

Bid/Contract Number: 011-46-1

Bid/Contract Name: Vehicle Oils & Lubricants Annual Contract Renewal

Department(s) Requesting Contract: Multiple

Recipient Name Award: Boswell Oil Company

Contract Description:

Annual Contract New Renewal

FY 2026 Projected Spend: \$54,610

Price Increase Requested Increase Percentage: 28%

Project/Service Contract FY 27 Estimated Amount:\$69,901

Product Contract Estimated Amount:

Comment:

Year two (2) of a possible five (5) year contract. Boswell has requested price increases for FY 2027 with an average increase of twenty-eight percent (28%). The original contract quoted Proteck products that are cheaper products. Fleet Maintenance has upgraded the oil to Boswell house brands and the grease is a Chevron product that works much better on the heavy equipment used by the County.

After review by Dale Heim, her opinion is that everything within the contract is fair and reasonable and the prices are all very competitive. Staying with Boswell will be the wisest way for the county to purchase these automotive oils and machinery fluids. The overall price increase the County paid initially on this contract for the fluids used is 18%. The price increase over what we were paying after negotiations with Boswell is lower than 21.6%. Fleet Maintenance believes that the requested

POST OFFICE DRAWER 1435
GAINESVILLE, GA 30503

t: 770.535.8270 | f: 770.531.6711

FINANCIAL SERVICES DIRECTOR
Taylor Samples, CPA

ASSISTANT FINANCE DIRECTOR
Elizabeth White

PURCHASING MANAGER
Andrew Youngblood

pricing for FY 2027 is comparable to or less than the market increases. See attached worksheets for additional information. Fleet Maintenance has reviewed and approved all of the increases for FY 2027. Boswell Oil Company is a vendor in good standing with the County.

The FY 2027 Estimated Amount has been reviewed against the projected FY 2027 budget by Finance.