



Hall County Government

FINANCIAL SERVICES
PURCHASING DIVISION

CONTRACT EXECUTION SIGNATURE REQUEST

Date: June 4, 2026

To: David Gibbs, Chairman, BOC

From: Julie Dorough, Buyer

Your signature is requested to execute the attached Contract:

Bid/Contract Number: 005-45-2

Bid/Contract Name: Firefighting Equipment Annual Contract

Department(s) Requesting Contract: Fire Resue

Award Recipient Name: North American Fire Equipment Co., Inc.

Contract Description:

Annual Contract New Renewal

FY 2026 Projected Spend: \$200,000

Price Increase Requested Increase Percentage: 3%

Project/Service Contract FY 27 Estimated Amount:\$

Product Contract FY27 Estimated Amount: \$410,000

Comment:

Year three (3) of a possible five (5) year contract. FY 2027 Renewal. North American Fire Equipment Co., Inc. is the current vendor for Fire Rescue's Turnout Gear. NAFECO has been an outstanding vendor for Hall County for many years. They have requested a three percent (3%) price increase for FY 2027 due to the increases in costs for materials and manufacturing. See letter from the vendor for more details. Fire Rescue has approved the price increases for FY 2027. Although there are additional items listed on this contract, NAFECO was only awarded the turnout gear coats and pants for this contract as stated last year under Facts and Issues on HCAM Item #356/2025.

The FY 2027 Estimated Amount has been reviewed against the projected FY 2027 budget by Finance.

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