



Axon Enterprise, Inc.
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Q-835482-46227AS

Issued: 07/24/2026

Quote Expiration:

Estimated Contract Start Date: 09/01/2026

Account Number: 507858

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Hall County (GA) District Attorney 225 Green St SE Gainesville, GA 30501-3717 USA	Hall County (GA) District Attorney 225 Green St SE Gainesville GA 30501-3717 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Axel Seppala Phone: 781 974 0642 Email: aseppala@axon.com Fax:	Lee Darragh Phone: (770) 531-6965 Email: lee.darragh@nejcga.gov Fax:

Quote Summary

Program Length	96 Months
TOTAL COST	\$789,304.32
ESTIMATED TOTAL W/ TAX	\$789,304.32

Discount Summary

Average Savings Per Year	\$127,339.50
TOTAL SAVINGS	\$1,018,715.96

Payment Summary

Date	Subtotal	Tax	Total
Sep 2026	\$85,661.49	\$0.00	\$85,661.49
Sep 2027	\$89,087.95	\$0.00	\$89,087.95
Sep 2028	\$92,651.46	\$0.00	\$92,651.46
Sep 2029	\$96,357.52	\$0.00	\$96,357.52
Sep 2030	\$100,211.82	\$0.00	\$100,211.82
Sep 2031	\$104,220.30	\$0.00	\$104,220.30
Sep 2032	\$108,389.11	\$0.00	\$108,389.11
Sep 2033	\$112,724.67	\$0.00	\$112,724.67
Total	\$789,304.32	\$0.00	\$789,304.32

Quote Unbundled Price:	\$1,807,839.80
Quote List Price:	\$790,203.32
Quote Subtotal:	\$789,304.32

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
S00031	Justice Premier Plus Plan	47	96	\$397.15	\$171.61	\$171.61	\$774,304.32	\$0.00	\$774,304.32
A la Carte Services									
99901	Axon Accelerate Conference Registration	1	1		\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
100491	Axon Justice - PSO - Standard Deployment	1	1		\$15,000.00	\$15,000.00	\$15,000.00	\$0.00	\$15,000.00
Total							\$789,304.32	\$0.00	\$789,304.32

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Justice Premier Plus Plan	100165	Axon Evidence - Storage - Third Party Unlimited	47	09/01/2026	08/31/2034
Justice Premier Plus Plan	101866	Axon Brief One for Justice	47	09/01/2026	08/31/2034
Justice Premier Plus Plan	101905	Policy Chat	47	09/01/2026	08/31/2034
Justice Premier Plus Plan	101966	Axon Unlimited Smart Detection	47	09/01/2026	08/31/2034
Justice Premier Plus Plan	102525	Mobile Device Extraction Viewer	47	09/01/2026	08/31/2034
Justice Premier Plus Plan	102610	Axon Community Link	47	09/01/2026	08/31/2034
Justice Premier Plus Plan	73478	Axon Evidence - Redaction Assistant User License	47	09/01/2026	08/31/2034
Justice Premier Plus Plan	73686	Axon Evidence - Storage - Axon Device Unlimited	47	09/01/2026	08/31/2034
Justice Premier Plus Plan	73838	Axon Evidence - ECOM License - Pro for Prosecutor	47	09/01/2026	08/31/2034
Justice Premier Plus Plan	85762	Axon Auto-Transcribe - Justice Access	47	09/01/2026	08/31/2034
Justice Premier Plus Plan	85767	Axon Evidence - Discovery Module Access	47	09/01/2026	08/31/2034

Services

Bundle	Item	Description	QTY
Justice Premier Plus Plan	11642	Axon Investigate - Third Party Video Support	47
A la Carte	100491	Axon Justice - PSO - Standard Deployment	1
A la Carte	99901	Axon Accelerate Conference Registration	1

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	225 Green St SE	Gainesville	GA	30501-3717	USA

Payment Details

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	100491	Axon Justice - PSO - Standard Deployment	1	\$1,627.92	\$0.00	\$1,627.92
Annual Payment 1	99901	Axon Accelerate Conference Registration	1	\$0.00	\$0.00	\$0.00
Annual Payment 1	S00031	Justice Premier Plus Plan	47	\$84,033.57	\$0.00	\$84,033.57
Total				\$85,661.49	\$0.00	\$85,661.49

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	100491	Axon Justice - PSO - Standard Deployment	1	\$1,693.03	\$0.00	\$1,693.03
Annual Payment 2	99901	Axon Accelerate Conference Registration	1	\$0.00	\$0.00	\$0.00
Annual Payment 2	S00031	Justice Premier Plus Plan	47	\$87,394.92	\$0.00	\$87,394.92
Total				\$89,087.95	\$0.00	\$89,087.95

Sep 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	100491	Axon Justice - PSO - Standard Deployment	1	\$1,760.76	\$0.00	\$1,760.76
Annual Payment 3	99901	Axon Accelerate Conference Registration	1	\$0.00	\$0.00	\$0.00
Annual Payment 3	S00031	Justice Premier Plus Plan	47	\$90,890.70	\$0.00	\$90,890.70
Total				\$92,651.46	\$0.00	\$92,651.46

Sep 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	100491	Axon Justice - PSO - Standard Deployment	1	\$1,831.18	\$0.00	\$1,831.18
Annual Payment 4	99901	Axon Accelerate Conference Registration	1	\$0.00	\$0.00	\$0.00
Annual Payment 4	S00031	Justice Premier Plus Plan	47	\$94,526.34	\$0.00	\$94,526.34
Total				\$96,357.52	\$0.00	\$96,357.52

Sep 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	100491	Axon Justice - PSO - Standard Deployment	1	\$1,904.44	\$0.00	\$1,904.44
Annual Payment 5	99901	Axon Accelerate Conference Registration	1	\$0.00	\$0.00	\$0.00
Annual Payment 5	S00031	Justice Premier Plus Plan	47	\$98,307.38	\$0.00	\$98,307.38
Total				\$100,211.82	\$0.00	\$100,211.82

Sep 2031

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 6	100491	Axon Justice - PSO - Standard Deployment	1	\$1,980.61	\$0.00	\$1,980.61
Annual Payment 6	99901	Axon Accelerate Conference Registration	1	\$0.00	\$0.00	\$0.00
Annual Payment 6	S00031	Justice Premier Plus Plan	47	\$102,239.69	\$0.00	\$102,239.69

Sep 2031

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Total				\$104,220.30	\$0.00	\$104,220.30

Sep 2032

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 7	100491	Axon Justice - PSO - Standard Deployment	1	\$2,059.83	\$0.00	\$2,059.83
Annual Payment 7	99901	Axon Accelerate Conference Registration	1	\$0.00	\$0.00	\$0.00
Annual Payment 7	S00031	Justice Premier Plus Plan	47	\$106,329.28	\$0.00	\$106,329.28
Total				\$108,389.11	\$0.00	\$108,389.11

Sep 2033

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 8	100491	Axon Justice - PSO - Standard Deployment	1	\$2,142.23	\$0.00	\$2,142.23
Annual Payment 8	99901	Axon Accelerate Conference Registration	1	\$0.00	\$0.00	\$0.00
Annual Payment 8	S00031	Justice Premier Plus Plan	47	\$110,582.44	\$0.00	\$110,582.44
Total				\$112,724.67	\$0.00	\$112,724.67

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Signature

Date Signed

7/24/2026





STATEMENT OF WORK
FOR THE
IMPLEMENTATION OF
AXON JUSTICE FOR
HALL COUNTY (GA)
DISTRICT ATTORNEY
("SOW")

Submitted By: Axel Seppala
Axon Enterprise, Inc. (Axon)
17800 North 85th Street
Scottsdale, AZ 85255



1. PROJECT OVERVIEW	1
1.1 DEFINITIONS.....	1
1.2 OUT OF PROJECT SCOPE.....	1
2. PROFESSIONAL SERVICES	2
2.1 CONFIGURATION	2
2.2 DISCLOSURES	2
2.3 TRAINING	2
2.4 GO-LIVE	3
3. INTERFACES	4
3.1 PARTNER AGENCY INGESTIONS.....	4
4. PROJECT MANAGEMENT	5
4.1 MANAGEMENT RESOURCES	5
4.2 REQUIREMENTS PLANNING	5
4.3 CHANGE CONTROL	5
4.4 MILESTONE COMPLETION REPORT (MCR)	5
5. CLIENT COMMITMENTS	6
6. SUPPORT	7
7. TERMS AND CONDITIONS	ERROR! BOOKMARK NOT DEFINED.
ATTACHMENT A – MILESTONE COMPLETION REPORT (MCR)	8
ATTACHMENT B – PROJECT CHANGE ORDER	9



1. PROJECT OVERVIEW

Axon Justice is a cloud-native software solution provided as a SaaS subscription.

1.1 DEFINITIONS

TERM	DEFINITION
Client	The office, organization, or association who is identified within this SOW
Professional Services	The services that Axon provides within the scope of this SOW
Product	The software solution being implemented as part of this SOW
Project	Scope of this SOW as defined by the work to be completed described herein
Project Change Order (PCO)	Change order form outlined in Attachment B to be executed between Axon and the Client if a material change in scope is required for this SOW
Milestone	Event that constitutes completion of work as listed in Attachment A
Milestone Completion Report	The report outlined in Attachment A to be executed at key milestones between Client and Axon to approve completion of project phases

1.2 OUT OF PROJECT SCOPE

Axon is only responsible for performing the professional services described within this SOW. Any additional professional services that are not defined explicitly by this SOW shall be done through a Project Change Order. The following are considered outside the scope of this project:

- ▶ Administration, management, or support of any internal city, county, state, federal, or Client IT network or infrastructure
- ▶ Changes made by the Client or the Client's vendors after go-live.
- ▶ Third-party products and services costs related to the vendors or Client's side of the integration.



2. PROFESSIONAL SERVICES

2.1 CONFIGURATION

- ▶ Axon performs discovery to understand and document the Client's needs.
- ▶ Axon collaborates with the Client to configure workflows, permissions, and privileges within evidence.com based on the Client's needs.
- ▶ Axon will facilitate a workflow discussion with the core admin team.

2.2 DISCLOSURES

- ▶ Axon enables the Client to share digital evidence to the defense through the following methods as determined by Client and Axon:
 - Public Defender Case Sharing
 - Disclosure Portal
 - Download Links

2.3 TRAINING

Axon works with the Client to identify the Client trainers receiving instruction on the product. Axon provides a training guide that outlines the covered topics, intended audience, facility needs, and duration of the training. Axon's goal is for the Client staff to leave with a working understanding of Justice Premier and readiness to use it effectively in their role.

FORMAT

Remote Train the Trainer

For this project, Axon will schedule a cadence of remote training sessions as needed, which are not to exceed three (3) 2-hour training sessions for Client staff. Each session can accommodate up to 20 users and will train them in full system functionality. Training sessions provided by Axon are conducted on consecutive weekdays (Tuesday-Thursday) during normal business hours (9am-6pm with an hour break in between sessions). After the initial training, Client is responsible for any future training. Axon provides all training materials for successful training.



PARTNER AGENCIES

Axon will provide Train the Trainer training to Client so that Client is equipped to train and support their partner agencies. Ensuring the partner agencies are trained to follow the ingestion method as outlined in section 3.1 of this document is the Client's responsibility.

2.4 GO-LIVE

Axon works in partnership with the Client to build, coordinate, and execute a Go-Live plan to ensure successful system acceptance. Axon coordinates the Go-Live event.



3. INTERFACES

The Client tasks related to interface setup start immediately after project kick-off. It is critical for the Client interface subject-matter experts (SME) and Axon project interface resources to work closely together to scope, set-up, and test all interfaces.

- ▶ The Client facilitates any necessary meetings with all third-party system vendors where integration is required.
- ▶ Axon provides any relevant Axon API documentation to the Client.
- ▶ Axon conducts integration acceptance testing demonstrating the functionality of each integration to the Client.
- ▶ The Client is responsible for ensuring the partner agencies follow the necessary steps for ingestion as recommended by Axon.

3.1 PARTNER AGENCY INGESTIONS

- 3.1.1 **Axon Evidence.com to Axon Evidence.com:** Axon Justice allows for other Axon agencies to “Case Share” from their instance of evidence.com into Client’s instance.
- 3.1.2 **Non-Axon Agency to Axon Justice:** Axon will create Evidence.com Ingest Portals for non-Axon LEA’s. These portals are to be used, for the sole benefit of Client. These ingest portals are to be used for the transmission of digital evidence to the Client and are not to be treated as a storage repository by the non-Axon LEA. The total number of these non-Axon LEA Ingest Portals shall not exceed twelve (12) instances.



4. PROJECT MANAGEMENT

4.1 MANAGEMENT RESOURCES

Both parties assign a project manager to ensure completion of deliverables.

Axon's project manager ensures all team members from Axon and the Client are continually updated on the status of the project.

4.2 REQUIREMENTS PLANNING

All project requirements are documented during the kick-off and discovery phases of the project.

Once the Client and Axon agree on all requirements, Axon's project manager works with the Client's project manager to develop a project plan for Axon's implementation.

4.3 CHANGE CONTROL

If any changes in the project cause a material increase or decrease in fees, as determined by Axon, an adjustment in the fees will be agreed upon between the Client and Axon. All PCO forms must be approved and signed by the Client authority ([Attachment B](#)).

The Client acknowledges a proposed change request might have an impact on both scheduling and cost for the project that will be outlined in the PCO form.

4.4 MILESTONE COMPLETION REPORT (MCR)

Axon submits an MCR to the Client for approval upon completion of a milestone. Milestone Completion Report included ([Attachment A](#)).

Upon receiving an MCR, the Client has 14 calendar days to approve the milestone completion. If the Client has issues related to the milestone completion, the expectation is that the Client responds in writing to Axon with any issues related to the MCR within the 14 calendar-day window.



5. CLIENT COMMITMENTS

- ▶ Ensure the reasonable availability for meetings, phone or email of knowledgeable staff and personnel to provide timely and accurate documentation and information to Axon.
- ▶ Identify holidays, non-workdays, or major events that may impact the project.
- ▶ Ensure Client desktop, mobile systems, and devices can access the product.
- ▶ Make available relevant systems if needed for assessment by Axon (including making these systems available to Axon via remote access, if possible).
- ▶ Provide Axon with remote access to the Client's Axon Evidence account when required.



6. SUPPORT

- ▶ Axon provides updates and enhancements to the product, which the Client automatically receives.
- ▶ Axon provides the Client's end users with access to the help.axon.com support portal to submit and review service tickets.
- ▶ Following final acceptance, the Client utilizes Axon support via my.axon.com.
- ▶ For technical support assistance, the Client may contact a technical support representative at 800-978-2737, or via email at Support@Axon.com. Online, email-based support and remote-location troubleshooting are included on an ongoing basis as part of the Client's investment in the Axon ecosystem. Phone support is available 24/7.



ATTACHMENT A – MILESTONE COMPLETION REPORT (MCR)

By signing for the items in this Milestone Completion Report, I agree that Axon's Professional Services Organization has reached the following milestone(s) for the project agreed upon in the SOW between Axon and Client:

- ☐ Project kick-off
- ☐ Integrations completion
- ☐ Data conversions completion
- ☐ Go-Live
- ☐ Final acceptance

Date services were completed on:
_____ day of _____, 20__

Today's date: _____

Client name: _____

Signature: _____

Printed name: _____

Title: _____

Email: _____



ATTACHMENT B – PROJECT CHANGE ORDER

Date:
Description of change to Axon product or service:
Justification for change:
Effects on schedule:
Effect on project pricing (attach quote for reduction or increase in costs):

AXON ENTERPRISE, INC.

CLIENT

Signature:

Signature:

Name:

Name:

Title:

Title:

Date:

Date: