

PROPOSAL FOR ADDITIONS TO EXPANDABLE TRAINING FACILITY
for Hall County Fire Rescue, GA



Submitted by:
Symtech Fire LLC
P.O. Box 493
Berkeley Heights, NJ 07922

July 20, 2026

Roderick Wilson, Division Chief-Training
Hall County Fire Rescue
2801 Allen Creek Rd.
Gainesville, GA 30507
Via email: rwilson@hallcounty.org

Sourcewell 

Awarded Contract

Contract # 102325-SYM

Hall County
Member Account #: 34982

SUBJECT: Proposal for Additions to Expandable Fire Training Facility

Dear Division Chief Wilson,

Please find Symtech's updated proposal enclosed for the addition of containers and fire behavior capabilities to your existing container training building. This proposal includes the layout and features discussed.

The configuration enclosed represents equipment within the scope of the awarded Sourcewell contract. Pricing is equal to or better than awarded contract pricing.

Symtech specializes in the design and fabrication of training facilities and props, including training towers and burn buildings engineered to support realistic, repeatable, and NFPA 1400/1402-compliant training. In addition to our training tower solutions, we provide environmentally friendly propane and natural gas-fueled training props, Class "A" burn rooms and props, and fire behavior simulators. These solutions can be configured to support a broad range of fire fighter training scenarios and objectives.

We look forward to meeting your fire training needs!

Sincerely,



Sarah Graybill
Marketing & Proposals Coordinator

Who we are...

Symtech specializes in live fire simulation technologies utilizing environmentally friendly propane. Our Live Fire Simulator Technology is fully compliant with the NFPA 1402 Standard on Facilities for Fire Training and Associated Props. In addition to our LPG-fueled structural live fire training systems, we offer a full complement of Outdoor & Industrial Fire Simulators, Hazmat Trainers, Flashover Trainers, and Fire Behavior Labs. Our service team has the expertise to service both our installations, as well as competitive installations. We also provide annual NFPA 1402 inspections for Symtech or competitive equipment.



Our commitment to excellence...

Safety...



Symtech is committed to the safety of system operators and trainees alike. Our systems are fully compliant with NFPA 1402, which became a standard (*rather than a guide*) beginning in 2019. Unlike older systems, our offerings are designed from the ground up with this new Standard in mind. We utilize the highest quality components available including pilot and main burners systems, valves, and electronics.

Realism...

We are committed to delivering training realism with thermal output, flame sizes, flame variability, and smoke output that leads the fire training systems industry. Environmentally friendly propane and natural gas (*indoors only*) alleviate environmental concerns, while delivering consistent training fires at the push of a button.



Customization...



Within the parameters of the NFPA 1402 Standard, Symtech provides our customers with the customization and flexibility options they desire. This is imperative to addressing unique challenges that vary from department to department and within SOP's domestically and abroad. We pride ourselves in delivering timely custom solutions on time and under budget.

Service...

Service is an essential component in what we do as a company. It is not a profit center, but rather, it is a vital element in achieving our mission of enabling AHJ's to deliver life-saving training when it's needed most. We not only stock vital system components to ensure their availability on short notice, but we also offer turnkey service and maintenance.



Why Select Symtech Fire?

- Symtech offers the only system ***designed from the ground*** up precisely ***to the new NFPA 1402 Standard*** on Facilities for Fire Training and Associated Props. We meet every aspect of the Standard without exception.
- ***Unparalleled Design, Engineering & Project Team*** with experience from all major industry players. There is no stronger personnel team in the industry!
- Continuous family experience in fire training systems ***dating back to 1979 (over 40 years!)***... ***longer than any other supplier!***
- All products proudly ***100% Made in the USA*** 
- ***Unparalleled Interior/Structural Fire Simulator*** features list. Next generation extension options with our ST-PRO Platform.
- ***Experts in Value Engineering.*** We consistently delivery cutting-edge solutions to maximize your training value for your set budget.
- ***World-Class Outdoor & Industrial Props.*** Competitor A has pilot proving and Wireless controls, but only single stage (vapor OR liquid fires). Competitor B has two-stage vapor and liquid fires, but no pilot proving and Wireless is an expensive option. What if one company had it all? That's Symtech.
- ***Fully Integrated Sound Systems*** for increased realism. Developed for Bentonville Fire Department and FDNY for their newest live fire training simulators. Now standard on all installations!
- ***The Most Reliable Pilot and Burner System Money Can Buy.*** Maximize fire ground efficiency with our proven, reliable ionization method for pilot proving. Eliminate waiting / cool-down periods and maintenance associated with less reliable thermocouple and ultra-violet mini-peeper proving systems.
- ***Next Gen Wireless Controls.*** With "G-shock" detection, built-in e-stop and "deadman," and wireless recharging all standard
- Symtech was ***selected as the default supplier of Gas Fired Props to Fire Facilities, Inc.*** Symtech was selected based on a combination of technical features, cost effectiveness and system reliability. Symtech now boasts the only system signed and approved in writing for installation in Fire Facilities, Inc. Training Towers. This includes agreed and documented methodologies regarding penetration openings, thermocouple tie-ins, and more. This ensures a fully integrated, seamless solution.
- ***Low-Cost Service.*** Our service exists to maximize your value not ours! We pride ourselves in keeping service low-cost, reliable, and on-time.
- ***Major Customers and Academies are Selecting Symtech including FDNY, Dallas, Bentonville, Maine Maritime Academy, Sarasota County and many more!***



Sourcewell Contract Advantage

Symtech Fire is proud to hold a competitively awarded cooperative purchasing contract with Sourcewell, one of the largest and most respected public procurement cooperatives in North America.



What This Means for Your Agency

Our #1 ranking under the Sourcewell solicitation demonstrates that Symtech Fire received the highest overall evaluation score based on pricing, technical merit, service capabilities, and overall value. This distinction provides confidence that our solutions have been thoroughly vetted through a rigorous, nationally solicited and publicly awarded process.

By purchasing through our Sourcewell contract, your agency benefits from:

- ✓ Fully compliant, competitively solicited procurement
- ✓ No need to duplicate the RFP process
- ✓ Time and administrative cost savings
- ✓ Pre-negotiated, best-value pricing
- ✓ Faster project implementation

Sourcewell contracts satisfy local and state procurement requirements in most jurisdictions, helping municipalities move forward quickly while maintaining full transparency and compliance.

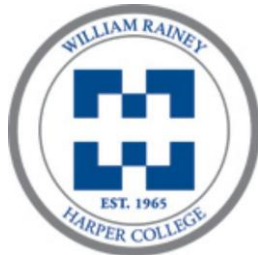
How to Participate

Municipalities, counties, fire districts, and other public agencies can participate in Sourcewell at no cost. Agencies simply register to become a Sourcewell Participating Agency, allowing them to purchase directly through awarded contracts like ours.

Registration is free and available through www.sourcewell-mn.gov/register. Once registered, your agency can immediately leverage our awarded contract to streamline procurement and accelerate project implementation.

MAJOR CUSTOMERS AND ACADEMIES CONTINUE TO SELECT SYMTECH

BASED ON TECHNICAL MERITS, SYSTEM FEATURES,
SERVICEABILITY, AFFORDABLE MAINTENANCE, AND EXPERIENCE!



Recent Container Training Tower Deliveries



Ocean County Fire Academy, NJ



CAL FIRE (9 builds)



Greenville Fire Rescue, NC



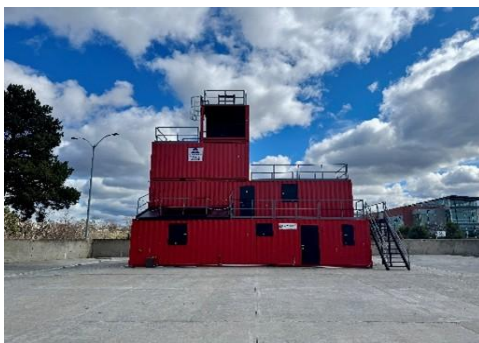
Findlay Fire Dept., OH



El Camino College, CA



Hall County Fire Rescue, GA



Spokane Colleges, WA



Burke County EMA, GA



Dawson County, GA



Fort Morgan Fire Dept., CO



Marietta Fire Dept., OH



Fire Department of New York (FDNY)

Recent Container Training Tower Deliveries



Pemberton Fire Dept., BC



Luling Vol. Fire Dept., LA



Marine Corps Camp Pendleton, CA



Marine Corps Camp Pendleton, CA



Fairview Fire Dept., TN



Marietta Fire Dept., TN



Manhasset-Lakeville FD, NY



U.S. Navy Gulfport, AL



Kauai County FD, HI



U.S. Navy Newport, RI



IN Dept. of Homeland Security



U.S. Navy Key West, FL

**Proposal ST5332-SG-20Jul2026
For Additions to Expandable Fire Training Facility
For Hall County Fire Rescue, GA**

Option Item	Description	Price
1	Add Each Additional Modified 40-ft New/1-Way Container	\$96,224.00
2	Add Each Additional Modified 40-ft New/1-Way Container	\$96,224.00
3	Container Modification & Additions Package 4	\$45,084.00
5	One Time Discount	(\$17,612.00)
-	TOTAL: EXPANDABLE FIRE TRAINING ADDITIONS DELIVERED	\$219,920.00

Sourcewell Contract #102325-SYM

CONFIGURATION SUMMARY:

Additions to Expandable Fire Training Facility

2-Story Addition to Existing Structure

- Add (2) Modified 40-ft ISO High Cube New/1-Way Containers
- Marine Grade Paint (choice of color)
- Add Interior Staircase
- Relocate existing exterior staircase and enlarge platform
 - 2nd Floor container access for loading/cleanout
- Relocate existing vertical exterior ladder
- Create interconnecting doorway(s) as required

Training Features

- (2) Fire Suppression Burn Rooms w/ 2,400° Thermal Lining System
- Fire Behavior Lab on 1st Floor
- “Denver” Drill Window
- Forcible Entry Door

Logistics & Support

- Delivery to Gainesville, GA
- On-Site Setup/Assembly
- Basic Handover/Training
- 1-Year Standard Warranty

**Terms & Conditions:**

Price valid through 31 December 2026. Add 5% for planning purposes after December 31.

Symtech can deliver in 14 to 20 months from award and layout drawing approval as specified. Add 14 Days for Off-Site Pre-Mock Inspection Visit is Desired.

Payment Terms: 30% on Order, 20% on Completion of Layout Drawings, 20% at 75% Completion, 20% on Shipment, 10% on Completion. Net 10 days.

5-Year Standard Warranty on Structural Installations. 1-Year Industry Standard Warranty on Other Installations. Unlimited Technical Phone Support for the Life of the Product.

This quotation is offered pursuant to Sourcewell Contract #102325-SYM. All pricing and equipment offered are within the scope of the awarded contract.

Subject to Symtech Standard Terms & Conditions, except where superseded by Sourcewell Contract #102325-SYM.

Exclusions:

Liquidated Damages

Foundation/Flat-Work/Footings

Soil Analysis, Geotechnical Reports, and Any Special Considerations for Local Unknown Conditions

PE Stamped/Sealed Structural or Foundation Drawing

Electrical Service

Customer travel cost for pre-delivery inspection (if desired)

Climate Control and Ventilation (unless otherwise specified)

Cost of Any Local Approvals, Certifications, or Constructions Licenses

Payment/performance bond, taxes, duties, permits, and any misc. fees, if applicable.

Schedule Estimate: (Sample schedule only. Refer to Terms & Conditions for delivery timing)

Activity	Duration	Notes
Design Drawings, Elevations, and 3D Models	20 weeks	
Container Fabrication	55 weeks	Includes all steel fab work
Mock Assembly Prior to Shipment	2 weeks	Completed off-site
On-Site Setup & Commissioning	3 weeks	
Handover/Acceptance	1 Day	
Project Completion	80 Weeks, 1 Day	

Sourcewell Award Reference:***Master Agreement (full copy available upon request):***

102325-SYM

**MASTER AGREEMENT #102325****CATEGORY: Public Safety Training and Simulation Equipment and Technology****SUPPLIER: Symtech Fire, LLC**

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Symtech Fire, LLC, 11533 Slater Ave., Unit A, Fountain Valley, CA 92708 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Sourcewell Contacts:***Darren Larson, Supplier Development Executive******Phone: 218-308-9456******Email: darren.larson@sourcewell-mn.gov******Krista Lubitz, Supplier Development Specialist******Phone: 218-541-5506******Email: krista.lubitz@sourcewell-mn.gov******Symtech Fire Sourcewell Website:******[Symtech Fire: Contract 102325-SYM | Sourcewell](#)***

Graphical Representation



Graphical Representation





ORDER ACCEPTANCE AND NOTICE TO PROCEED

Symtech's proposal ST5332-SG-20Jul2026 is acceptable including terms and conditions and we hereby authorize Symtech to proceed. The total contract value is **\$219,920.00**

Signature: _____

Date: _____

Name (Printed): _____