



AGENDA ITEM

Community Services and Parks

REPORT TO: Work Session (09/08/26)

REPORT TO: Voting Meeting (09/10/26)

ITEM NO: 554/2026

SUBJECT: Approve the payment services agreement for card processing payment services, CampLife, LLC reservations and sales platform to CampLife Pay (powered by Payrix) for Parks & Leisure Services; delegate authority to the Director of Financial Services to execute the aforementioned agreement on behalf of the Hall County Board of Commissioners. The estimated annual cost is \$72,372.00.

Meetings:

Work Session Date: 09/08/26

Voting Meeting Date: 09/10/26

Executive Summary:

Presenter: BH

Recommendation:
Approve

Purpose of Request:

Approve the payment services agreement for card processing payment services, CampLife, LLC reservations and sales platform to CampLife Pay (powered by Payrix) for Parks & Leisure Services; delegate authority to the Director of Financial Services to execute the aforementioned agreement on behalf of the Hall County Board of Commissioners. The estimated annual cost is \$72,372.00.

History:

- Current payment processor utilizes an Interchange Pass-through + Assessments + 0.00% + \$0.25 fee model.
- Current reservation platform will no longer be supported after December 31, 2026; time constraints exist.
- CampLife Pay utilizes a 2.7% card present and 2.9% card not present plus a \$0.10 per transaction fee model.
- Additional Customer Support
- Municipality Addendum Included

Facts and Issues:

Options:

CampLife Pay powered by Payrix is CampLife's integrated payment processing solution designed to simplify and secure transactions. CampLife, LLC is constructing a new reservation and sales platform to be utilized by Hall County Parks and Leisure for campgrounds and day use parks.

Under section 3.10.030 E of the Hall County Purchasing Ordinance exempts this service from the formal bid process. After review, staff recommends this option as the the most advantageous for the County.

When compared to the County's existing vendor for credit card processing at the campsites, this will save the County approximately \$28,000.00 per year.

Funding Requested	\$ 72,372.00
Are funds within current budget?	Yes
Source of Funds	Parks Marina Fund
Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?	Yes
Has it been reviewed by the County Attorney?	Yes
Is there a deadline for this item?	

Approvals:

Submit	Approve	Purchasing	Budget
BH	BH	AY	JM
Finance	Attorney	Administration	Clerk
TS	JL	CR	JR

Attachments:

Financial Supplement
 Final CampLife Pay Application Process Including Disclosures
 Addendum



**HALL COUNTY BOARD OF COMMISSIONERS
FINANCIAL SUPPLEMENT REPORT**

AGENDA ITEM 554/2026

Funds Requested: \$ 72,372.00

Request Budgeted: Yes

Proposed Source of Funding:

Budget Transfer Requested:

Parks Marina Fund

No

Funding Source Items:

Fiscal Year	Fund	Division	Account	Amount
2026	201-PARKS MARINA FUND	6180-PARKS MARINA	523600-DUES, FEES, & SUBSCRIPTIONS	\$72,372.00

Budget Transfer Items:

Additional Information/Comments:

Contact for Questions: BH

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