

EXHIBIT C – COST PROPOSAL WORKSHEET

RFQ/P #47-010 On-Site Pharmacy Services Provider

Company Name:

Riverside Pharmacy Inc.

Bidder's Name:

Scottie Barton

1. Provide a cost estimate for the start-up costs your firm would project for takeover of the near-site Pharmacy. Include all assumptions.

Riverside Pharmacy Inc. anticipates the following estimated startup costs associated with operational transition and implementation of the Hall County Employee Pharmacy program:

Item	Estimated Cost
Computer hardware and PioneerRx installation/setup	\$6,000
Pharmacy-grade refrigerator and temperature monitoring system	\$4,000
Controlled substance safe	\$3,000
Additional pharmacy opening supplies and operational materials	\$1,000

Estimated Startup Total:

Approximately \$14,000 - Riverside Pharmacy will cover these startup costs.

Opening Inventory Estimate

Riverside Pharmacy Inc. estimates opening inventory requirements to be approximately:

\$130,000

However, Riverside Pharmacy anticipates that a substantial portion of the required inventory may already exist within the current Hall County Employee Pharmacy operation.

A more detailed inventory assessment and finalized estimate would be completed upon contract award and evaluation of:

- Existing inventory on-hand
- Medication utilization trends
- Formulary alignment
- Inventory expiration status and usability

Assumptions

- Hall County Government will maintain ownership of all pharmacy inventory.
- Startup equipment and operational implementation expenses would be invoiced directly to Hall County Government for reimbursement.
- Existing pharmacy infrastructure and usable inventory may reduce overall startup costs.

2. Provide a cost structure for all ongoing costs once the near-site Pharmacy is established. Please include all related fees.

Proposed Operational Pricing Structure

Item	Estimated Monthly Cost
PEPM Operational Fee	\$14.00 Per Employee Per Month
Office and operational expenses	Approximately \$1,500 – \$2,000/month

Included Operational Services

The PEPM pricing structure includes:

- Pharmacy staffing and supervision
- Pharmacy Software and Technology expenses
- Prescription dispensing operations
- PBM adjudication and coordination
- Inventory oversight and management
- Reporting and analytics support
- Medication adherence initiatives
- Formulary optimization efforts
- Generic conversion initiatives
- Patient counseling and support services

Annual Adjustment

A 2.5% annual adjustment is proposed to account for standard operational and cost-of-living increases.

Population Reevaluation

The PEPM structure may be reevaluated if the covered employee population increases or decreases by more than 15%.

3. Identify any potential additional costs not outlined above.

Potential additional costs may include:

- Significant facility modifications requested by Hall County Government
- Major expansion of operational scope or additional pharmacy locations
- Significant changes in employee population or prescription utilization
- Extraordinary technology or infrastructure requests outside standard operational scope

Any potential additional costs would be reviewed collaboratively and transparently with Hall County Government prior to implementation.

4. Outline your preferred method of billing for services (i.e. guaranteed PEPM, fixed rate, cost plus, or other).

Riverside Pharmacy Inc. proposes a:

Guaranteed Per Employee Per Month (PEPM) operational pricing structure.

Proposed PEPM:

\$14.00 Per Employee Per Month

Billing Structure Includes:

- Monthly operational invoicing
- Transparent reimbursement for approved startup costs
- Direct Hall County ownership of inventory and medication purchasing

This pricing structure provides:

- Predictable budgeting
- Transparent operational costs
- Operational flexibility
- Long-term pricing stability

5. Provide your firm's pricing proposal in detail as it pertains to the price basis for the prescription drugs (i.e. AWP, MAC, acquisition cost). In this description, include on a per script basis any dispensing fees, administration fees (per prescription or per employee), and anticipated sharing of rebates.

Hall County Government will maintain direct ownership of pharmacy inventory and will directly fund medication purchasing.

Prescription Drug Pricing Basis

Prescription medications will be purchased based upon:

- Actual acquisition cost
- Applicable wholesaler pricing
- PBM MAC pricing structures when applicable

Riverside Pharmacy Inc. will actively work to:

- Optimize formulary utilization
- Increase generic utilization
- Reduce non-formulary prescribing
- Improve inventory efficiency
- Minimize waste and expiration-related losses

Riverside Pharmacy Inc. is committed to complete pricing transparency.

Appropriate Hall County Government representatives will be provided access to applicable wholesaler pricing platforms for verification of medication acquisition costs and pricing transparency when requested.

This approach ensures:

- Full acquisition cost visibility
- Transparent medication purchasing
- Elimination of hidden pricing structures
- Collaborative pharmacy cost management

Inventory Ownership & Drug Purchasing

Hall County Government will maintain ownership of all pharmacy inventory utilized within the Hall County Employee Pharmacy.

Riverside Pharmacy Inc. will manage inventory procurement, inventory optimization, purchasing oversight, and wholesaler relationships on behalf of Hall County Government.

Prescription medications will be purchased based upon actual acquisition cost through Riverside Pharmacy Inc.'s established wholesaler network.

Drug Invoice Reimbursement Process

Riverside Pharmacy Inc. will provide Hall County Government with detailed inventory and medication purchasing documentation.

Hall County Government will reimburse Riverside Pharmacy Inc. for medication acquisition costs on a recurring fifteen (15) day payment cycle.

This process provides:

- Full transparency into medication acquisition costs
- Elimination of hidden pricing structures
- Improved inventory accountability
- Predictable purchasing and reimbursement procedures
- Efficient inventory replenishment and cash flow management

Dispensing & Administrative Fees

No separate per-prescription dispensing fee is proposed outside of the PEPM operational structure outlined above.

No additional administration fee per prescription is proposed.

Operational Philosophy

Riverside Pharmacy Inc.'s proposed structure is intended to provide:

- Transparent medication purchasing
- Predictable operational costs
- Active pharmacy cost-management support
- Long-term financial efficiency for Hall County Government