



Hall County Government

FINANCIAL SERVICES
PURCHASING DIVISION

CONTRACT RENEWAL SIGNATURE REQUEST

Date: September 24, 2026

To: David Gibbs, Chairman, BOC

From: Andrew Youngblood, Purchasing Manager

Your signature is requested to execute the attached Contract Renewal:

Bid/Contract Number: N/A

Bid/Contract Name: Medical Consulting and Brokerage Services

Department(s) Requesting Contract: Human Resources

Award Recipient Name: Turner, Wood, & Smith Insurance, Inc.

Contract Description:

☒ Annual Contract ☐ New ☒ Renewal

FY 2026 Projected Spend: \$204,912.00

☐ Price Increase Requested Increase Percentage: N/A

☒ Project/Service Contract FY 2027 Estimated Amount:\$216,000

☐ Product Contract Estimated Amount:

Comment:

Approve the annual contract renewal for medical consulting and brokerage services to Turner, Wood and Smith Insurance, Inc. of Gainesville, GA. The FY 2027 estimated amount has been reviewed against the approved FY 2027 budget by Finance. This would be year two (2) of a possible three (3) year contract.

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