



AGENDA ITEM

Human Resources

REPORT TO: Work Session (10/05/26)

REPORT TO: Voting Meeting (10/08/26)

ITEM NO: 654/2026

SUBJECT: Approve the annual renewal for medical benefits brokerage services to Turner Wood & Smith Insurance, Inc. of Gainesville, GA. The estimated annual cost is \$216,000.00.

Meetings:

Work Session Date: 10/05/26

Voting Meeting Date: 10/08/26

Executive Summary:

Presenter: DLM

Recommendation:
Approve.

Purpose of Request:

Approve the annual renewal for medical benefits brokerage services to Turner Wood & Smith Insurance, Inc. of Gainesville, GA. The estimated annual cost is \$216,000.00.

History:

Turner Wood and Smith has been a broker with Hall County since 2021 and is in good standing.

Facts and Issues:

This would be exempt under a service provided directly to employees under exemption 3.10.030 - Exemptions / Subsection H of the Hall County Purchasing Ordinance.

Options:

This would be year one (2) of a possible three (3) year contract for medical benefits brokerage services.

Funding Requested

\$ 216,000.00

Are funds within current budget?

Yes

Source of Funds

Group Insurance Fund

Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?

Yes

Has it been reviewed by the County Attorney?

Yes

Is there a deadline for this item?

Approvals:

Submit	Approve	Purchasing	Budget
LM	LM	AY	JM
Finance	Attorney	Administration	Clerk
TS	JL	CR	JR

Attachments:

Financial Supplement

Contract Cover Sheet

Original Executed Contract - Nov. 2025



**HALL COUNTY BOARD OF COMMISSIONERS
FINANCIAL SUPPLEMENT REPORT**

AGENDA ITEM 654/2026

Funds Requested: \$ 216,000.00

Request Budgeted: Yes

Proposed Source of Funding:

Budget Transfer Requested:

Group Insurance Fund

No

Funding Source Items:

Fiscal Year	Fund	Division	Account	Amount
2027	601-GROUP INSURANCE FUND	1556 - GROUP INSURANCE	521000- PROFESSIONAL SERVICES	\$216,000.00

Budget Transfer Items:

Additional Information/Comments:

Contact for Questions: DM

Phone: 770-531-6710