AGENDA ITEM

Consent Agenda

REPORT TO: **Work Session (10/05/26)**

REPORT TO: **Voting Meeting (10/08/26)**

ITEM NO: 654/2026

SUBJECT: Approve the annual renewal for medical benefits brokerage services to Turner Wood & Smith Insurance, Inc. of Gainesville, GA. The estimated annual cost is $216,000.00.

Meetings:

Work Session Date: 10/05/26

Voting Meeting Date: 10/08/26

Executive Summary:

Presenter: DLM

Recommendation:
Approve.

Purpose of Request:
Approve the annual renewal for medical benefits brokerage services to Turner Wood & Smith Insurance, Inc. of Gainesville, GA. The estimated annual cost is $216,000.00.

History:
Turner Wood and Smith has been a broker with Hall County since 2021 and is in good standing.

Facts and Issues:
This would be exempt under a service provided directly to employees under exemption 3.10.030 - Exemptions / Subsection H of the Hall County Purchasing Ordinance.

This would be year one (2) of a possible three (3) year contract for medical benefits brokerage services.

Options:

Funding Requested	$ 216,000.00
Are funds within current budget?	Yes
Source of Funds	Group Insurance Fund
Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?	Yes
Has it been reviewed by the County Attorney?	Yes
Is there a deadline for this item?	

Approvals:

Submit	Approve	Purchasing	Budget
LM	LM	AY	JM
Finance	**Attorney**	**Administration**	**Clerk**
TS	JL	CR	JR

Attachments:

Financial Supplement
Contract Cover Sheet
Original Executed Contract - Nov. 2025

HALL COUNTY BOARD OF COMMISSIONERS
FINANCIAL SUPPLEMENT REPORT

AGENDA ITEM 654/2026

Funds Requested: $ 216,000.00

Request Budgeted: Yes

Proposed Source of Funding:

Group Insurance Fund

Budget Transfer Requested:

No

Funding Source Items:

Fiscal Year	Fund	Division	Account	Amount
2027	601-GROUP INSURANCE FUND	1556 - GROUP INSURANCE	521000-PROFESSIONAL SERVICES	$216,000.00

Budget Transfer Items:

Additional Information/Comments:

Contact for Questions: DM

Phone: 770-531-6710