HALL COUNTY
GEORGIA
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Taylor Samples, CPA

ASSISTANT FINANCE DIRECTOR
Elizabeth White

PURCHASING MANAGER
Andrew Youngblood

Hall County Government

FINANCIAL SERVICES
PURCHASING DIVISION

CONTRACT RENEWAL SIGNATURE REQUEST

Date: November 12, 2026

To: David Gibbs, Chairman, BOC

From: Andrew Youngblood, Purchasing Manager

Your signature is requested to execute the attached Contract Renewal:

Bid/Contract Number: N/A

Bid/Contract Name: Medical Benefits Plan Supervisor

Department(s) Requesting Contract: Human Resources

Award Recipient Name: Healthgram, Inc.

Contract Description:

☒ Annual Contract ☐ New ☒ Renewal

FY 2026 Projected Spend: $ 2,937,705

☐ Price Increase Requested Increase Percentage: 60%

☒ Project/Service Contract FY 2027 Estimated Amount: $4,829,222.00

☐ Product Contract Estimated Amount:

Comment:

Approve the annual contract renewal for medical benefits plan supervisor, inclusive of stop loss to Healthgram, Inc. of Charlotte, NC. The FY 2027 estimated amount has been reviewed against the approved FY 2027 budget by Finance. This would be year two (2) of a possible five (5) year contract.

There is a price increase noted with this contract renewal due to the consecutive years of high dollar / volume medical claims.